

# **FORAGE 2021 PLANNING BUDGETS**

**Mississippi State University  
Department of Agricultural Economics  
Budget Report 2020-08**

**June 2020**



## **Foreword**

This report is designed to provide necessary planning data to farmers, research and extension staffs, lending agencies, and others in agriculture. Estimated costs for land, management, and general farm overhead are not included in this report.

## **Acknowledgments**

A list of individuals who contributed to the development of the agricultural enterprise budgets follows this acknowledgment. The administrative committee structure and enterprise committees have shown a spirit of cooperation seldom found when so many work together. A team effort has led to many improvements in the budgets over the years.

Special appreciation is expressed to farm supply dealers, equipment dealers, custom operators, and chemical companies who provided prices for crop production inputs.

Acknowledgment is made to the Mississippi State University Extension Service, the Mississippi Agricultural and Forestry Experiment Station, and the United States Agricultural Research Service staffs for the excellent cooperation that made this report possible.

The mention in this report of any commercial product does not imply its endorsement by MSU-ES, MAFES, or USDA over other products not named nor does the omission imply they are not satisfactory.

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# 2021 Planning Budgets

## Budgets for Agricultural Enterprises

This publication provides economic and technical information in the form of enterprise budgets for forage crops produced by Mississippi farmers. A multidisciplinary approach involving researchers and extension personnel was used to determine production practices and input quantities, and to estimate costs for each enterprise (14). The purpose of this section is to present the methods and procedures used to calculate costs for each budget included in this publication.

Enterprise budgets represent a type of information that can be used by a wide variety of individuals in making decisions in the food and fiber industry. They are used:

- by farmers for planning,
- by extension personnel in providing educational programs to farmers,
- by lenders as a basis for credit,
- to provide basic data for research, and
- to inform non-farmers of the costs incurred by farmers in the production of food and fiber crops.

A budget should be prepared with a specific objective in mind. The budgets in this report were prepared to provide general information for several different uses. They provide information concerning general levels of costs which will need to be adjusted for specific situations. Most users should think of these budgets as a first approximation and then make appropriate adjustments using the "Your Farm" column provided on each budget to add, delete, or change costs to reflect their specific situations.

## Methods and Procedures

### Production Practices

The production practices listed in each budget are the result of a combined effort by researchers and extension personnel to represent those practices that producers could use in a specific production system. Producers might use different practices in their own operations. If different types and quantities of operating inputs are to be used, then the budgeted expenses should be changed to more accurately reflect actual input usage.

Committees made up of appropriate disciplines from the Mississippi Agricultural and Forestry Experiment Station, the Mississippi State University Extension Service, and the U.S. Department of Agriculture review and update the practices in the budgets every year. The updates are based on the individual and collective judgment of the committee members. Quantities of materials listed in each budget are based on generally accepted recommendations.

### Machinery

Machinery manufacturers form the basis for machinery prices used in these publications. Prices by size of equipment are determined from the most common sales in each category as reported by machinery dealers. Prices used in the budgets reflect prices paid by farmers in 2019. (Appendix Tables 1 and 2).

A performance rate reflects the time required to perform a given task or operation and is expressed as that part of an hour per acre. Previous studies and expert knowledge of the equipment committee members are used to estimate performance rates for new and larger equipment (1, 4, 5, 6, 7, 9, and 13).

The hours of annual use have been modified based on information collected from the cited studies (3, 4, 6, and 7).

Repairs and maintenance as a percentage of new cost are estimated for the life of the equipment and include oil and lubricants (1, 4, and 6).

### Estimates of Direct Costs

Direct costs include estimated costs of repairs and maintenance (R&M) for all machinery and include fuel costs for powered machinery (Appendix Tables 1, 2, and 3). Direct costs are estimated on an hourly basis and are then converted to a per-acre basis using the performance rate for the particular operation. R&M costs for towed equipment and powered equipment are estimated as follows:

$$RPH = \frac{RLC \times RP}{THL}$$

$$RPA = RPH \times PR$$

where:

RPH = R&M cost per hour of use  
 RLC = Replacement cost of machine  
 RP = R&M percentage (percent of RLC)  
 THL = Total hours of machine life  
 RPA = R&M cost per acre  
 PR = Performance rate

Direct costs include an estimate of fuel cost based on average fuel consumption per hour of use for the power unit. Other components of direct costs include quantities of materials used in production multiplied by the price per unit of these inputs, custom rates, hourly wage rates, and interest charges on short-term capital (Appendix Tables 4, 5, and 6).

The labor wage rate per hour includes social security, accident and unemployment insurance, and some perquisites (11). Labor costs are estimated for four labor categories: operator labor and hand labor. Operator labor and hand labor represent estimates of labor required to perform the in-field tasks. Operator labor is that labor required to operate all power-driven equipment

Interest on operating capital is determined by using a short-term interest rate obtained from agricultural lenders and making a charge against capital outflows as the production process takes place. Interest is accumulated until the crop is harvested.

### Estimates of Fixed Costs

Annual fixed cost estimates for machinery are based on a budgeting technique which computes the annual capital recovery charge (2, p. 143). When a combination of machines or equipment is required to perform a single operation, the total cost per acre for all equipment used in the operation is estimated. The fixed cost of machinery ownership is calculated by first computing the capital recovery factor and then using it to estimate the annual capital recovery charge.

$$CRF = \frac{IIR}{1 - (1 + IIR)^{-TYL}}$$

where:

CRF = Capital recovery factor  
 IIR = Intermediate-term interest rate  
 TYL = Total years of life

$$CRCPY = [(RLC - SV) \times CRF] + (SV \times IIR)$$

where:

CRCPY = Capital recovery charge per year  
 RLC = Replacement cost  
 SV = Salvage value (at end of useful life)

This value is then converted to its per-hour and per-acre equivalent values:

$$CRCPH = \frac{CRCPY}{HAU}$$

$$CRCPA = CRCPH \times PR$$

where:

CRCPH = Capital recovery charge per hour  
 HAU = Hours of annual use  
 CRCPA = Capital recovery charge per acre  
 PR = Performance rate

## Enterprise Budgets

Table 1.A Estimated resource use and costs for field operations, per acre  
 Conventional Alfalfa hay establishment, prepared  
 seedbed, Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF TIMES |      |     | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|------------|------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|--------|---------------|
|                               |               |                    | RATE       | OVER | MTH | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |            |      |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |        |               |
| Soil Testing                  | 8.00          | acre               |            | 0.33 | Aug |                   |       |                |       |             |       | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00         | ton                |            | 1.00 | Aug |                   |       |                |       |             |       | 0.5000                  | 43.00 | 21.50  | 21.50         |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123      | 1.00 | Aug | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88  |                         |       |        | 5.48          |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140      | 2.00 | Aug | 1.80              | 2.05  | 2.02           | 4.64  | 0.28        | 4.27  |                         |       |        | 14.78         |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062      | 1.00 | Aug | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23  |                         |       |        | 2.59          |
| Pursuit                       | oz            |                    |            |      |     |                   |       |                |       |             |       | 3.0000                  | 3.13  | 9.39   | 9.39          |
| Clethodim                     | oz            |                    |            |      |     |                   |       |                |       |             |       | 8.0000                  | 0.75  | 6.00   | 6.00          |
| Surfactant                    | pt            |                    |            |      |     |                   |       |                |       |             |       | 0.3000                  | 5.31  | 1.59   | 1.59          |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Sep |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Phosphate (46% P2O5)          | cwt           |                    |            |      |     |                   |       |                |       |             |       | 1.0000                  | 17.30 | 17.30  | 17.30         |
| Potash (60% K2O)              | cwt           |                    |            |      |     |                   |       |                |       |             |       | 3.0000                  | 22.11 | 66.33  | 66.33         |
| Boron Plus                    | gal           |                    |            |      |     |                   |       |                |       |             |       | 0.5000                  | 20.50 | 10.25  | 10.25         |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140      | 1.00 | Sep | 0.91              | 1.03  | 1.01           | 2.32  | 0.14        | 2.14  |                         |       |        | 7.41          |
| Section Harrow                | 13'           | 2WD 75             | 0.119      | 1.00 | Sep | 0.77              | 0.87  | 0.12           | 0.20  | 0.11        | 1.82  |                         |       |        | 3.78          |
| Grain Drill                   | 12'           | 2WD 75             | 0.157      | 1.00 | Sep | 1.02              | 1.15  | 1.62           | 3.39  | 0.31        | 3.81  |                         |       |        | 10.99         |
| Alfalfa Seed                  | lb            |                    |            |      |     |                   |       |                |       |             |       | 20.0000                 | 4.01  | 80.20  | 80.20         |
| Cultipacker                   | 12'           | 2WD 75             | 0.124      | 1.00 | Sep | 0.80              | 0.91  | 0.14           | 0.20  | 0.12        | 1.89  |                         |       |        | 3.94          |
| TOTALS                        |               |                    |            |      |     | 6.50              | 7.37  | 5.78           | 12.28 | 1.19        | 17.04 |                         |       | 222.70 | 271.67        |
| INTEREST ON OPERATING CAPITAL |               |                    |            |      |     |                   |       |                |       |             |       |                         |       |        | 12.36         |
| UNALLOCATED LABOR             |               |                    |            |      |     |                   |       |                |       |             |       |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |            |      |     |                   |       |                |       |             |       |                         |       |        | 284.03        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 1.B Estimated costs per acre  
 Conventional Alfalfa hay establishment, prepared  
 seedbed, Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.0000   | 17.30   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 3.0000   | 66.33   | _____     |
| Boron Plus               | gal  | 20.50   | 0.5000   | 10.25   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Pursuit                  | oz   | 3.13    | 3.0000   | 9.39    | _____     |
| Clethodim                | oz   | 0.75    | 8.0000   | 6.00    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Alfalfa Seed             | lb   | 4.01    | 20.0000  | 80.20   | _____     |
| ADJUVANTS                |      |         |          |         |           |
| Surfactant               | pt   | 5.31    | 0.3000   | 1.59    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 1.0000   | 7.50    | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.5000   | 21.50   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 1.0078   | 15.34   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.1884   | 1.70    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 3.8908   | 5.37    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 5.78    | 1.0000   | 5.78    | _____     |
| Tractors                 | acre | 1.13    | 1.0000   | 1.13    | _____     |
| INTEREST ON OP. CAP.     | acre | 12.36   | 1.0000   | 12.36   | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 264.38  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 12.28   | 1.0000   | 12.28   | _____     |
| Tractors                 | acre | 7.37    | 1.0000   | 7.37    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 19.65   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 284.03  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 2.A Estimated resource use and costs for field operations, per acre  
 Conventional Alfalfa hay maintenance  
 Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC<br>HOURS | LABOR<br>COST | OPERATING/DURABLE INPUT |       |       | TOTAL<br>COST |        |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|----------------|---------------|-------------------------|-------|-------|---------------|--------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED |                |               | AMOUNT                  | PRICE | COST  |               |        |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars        |               | -----dollars-----       |       |       |               |        |
| Soil Testing                  | 8.00 acre     |                    |              | 0.33          | Nov |                   |       |                |       |                |               | 0.3300                  | 8.00  | 2.64  | 2.64          |        |
| Lime (Spread)                 | 43.00 ton     |                    |              | 1.00          | Nov |                   |       |                |       |                |               | 0.5000                  | 43.00 | 21.50 | 21.50         |        |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Nov | 0.40              | 0.46  | 0.22           | 0.28  | 0.09           | 1.23          |                         |       |       | 2.59          |        |
| Metribuzin                    | 75 lb.        |                    |              |               |     |                   |       |                |       |                |               | 1.0000                  | 18.75 | 18.75 | 18.75         |        |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Mar |                   |       |                |       |                |               | 1.0000                  | 7.50  | 7.50  | 7.50          |        |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |                |               | 2.0000                  | 17.30 | 34.60 | 34.60         |        |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |                |               | 1.5000                  | 22.11 | 33.17 | 33.17         |        |
| Boron Plus                    | gal           |                    |              |               |     |                   |       |                |       |                |               | 0.5000                  | 20.50 | 10.25 | 10.25         |        |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Mar | 0.40              | 0.46  | 0.22           | 0.28  | 0.09           | 1.23          |                         |       |       | 2.59          |        |
| Pursuit                       | oz            |                    |              |               |     |                   |       |                |       |                |               | 3.0000                  | 3.13  | 9.39  | 9.39          |        |
| Surfactant                    | pt            |                    |              |               |     |                   |       |                |       |                |               | 0.3000                  | 5.31  | 1.59  | 1.59          |        |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Mar | 0.40              | 0.46  | 0.22           | 0.28  | 0.09           | 1.23          |                         |       |       | 2.59          |        |
| Mustang Max                   | oz            |                    |              |               |     |                   |       |                |       |                |               | 4.0000                  | 0.95  | 3.80  | 3.80          |        |
| Hay Cut-Cond                  | 9'            | 2WD 75             | 0.229        | 1.00          | May | 1.48              | 1.68  | 4.03           | 4.75  | 0.22           | 3.49          |                         |       |       | 15.43         |        |
| Hay Tedder                    | 17'           | 2WD 75             | 0.101        | 1.00          | May | 6.03              | 0.74  | 0.41           | 0.60  | 0.10           | 1.54          |                         |       |       | 9.32          |        |
| Hay Rake-Double               | 17'           | 2WD 75             | 0.101        | 2.00          | May | 1.31              | 1.48  | 0.73           | 1.08  | 0.20           | 3.08          |                         |       |       | 7.68          |        |
| Hay Baler                     | Conv          | 2WD 75             | 0.229        | 1.00          | May | 1.48              | 1.68  | 3.02           | 4.46  | 0.22           | 3.49          |                         |       |       | 14.13         |        |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |                |               | 0.0800                  | 39.00 | 3.12  | 3.12          |        |
| Hay Trailer                   | 20'           | 2WD 75             | 0.090        | 1.00          | May | 0.58              | 0.66  | 0.11           | 0.21  | 0.09           | 1.37          |                         |       |       | 2.93          |        |
| Hay Haul (Conv)               | 25.00 ton     |                    |              |               |     |                   |       |                |       |                |               | 1.5000                  | 25.00 | 37.50 | 37.50         |        |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | May | 0.43              | 0.64  | 0.22           | 0.28  | 0.09           | 1.23          |                         |       |       | 2.80          |        |
| Gramoxone SL                  | oz            |                    |              |               |     |                   |       |                |       |                |               | 12.0000                 | 0.17  | 2.04  | 2.04          |        |
| Surfactant                    | pt            |                    |              |               |     |                   |       |                |       |                |               | 0.3000                  | 5.31  | 1.59  | 1.59          |        |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Jun | 0.43              | 0.64  | 0.22           | 0.28  | 0.09           | 1.23          |                         |       |       | 2.80          |        |
| Mustang Max                   | oz            |                    |              |               |     |                   |       |                |       |                |               | 4.0000                  | 0.95  | 3.80  | 3.80          |        |
| Hay Cut-Cond                  | 9'            | 2WD 75             | 0.229        | 1.00          | Jun | 1.48              | 1.68  | 4.03           | 4.75  | 0.22           | 3.49          |                         |       |       | 15.43         |        |
| Hay Tedder                    | 17'           | 2WD 75             | 0.101        | 1.00          | Jun | 6.03              | 0.74  | 0.41           | 0.60  | 0.10           | 1.54          |                         |       |       | 9.32          |        |
| Hay Rake-Double               | 17'           | 2WD 75             | 0.101        | 2.00          | Jun | 1.31              | 1.48  | 0.73           | 1.08  | 0.20           | 3.08          |                         |       |       | 7.68          |        |
| Hay Baler                     | Conv          | 2WD 75             | 0.229        | 1.00          | Jun | 1.48              | 1.68  | 3.02           | 4.46  | 0.22           | 3.49          |                         |       |       | 14.13         |        |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |                |               | 0.0800                  | 39.00 | 3.12  | 3.12          |        |
| Hay Trailer                   | 20'           | 2WD 75             | 0.090        | 1.00          | Jun | 0.58              | 0.66  | 0.11           | 0.21  | 0.09           | 1.37          |                         |       |       | 2.93          |        |
| Hay Haul (Conv)               | 25.00 ton     |                    |              |               |     |                   |       |                |       |                |               | 1.5000                  | 25.00 | 37.50 | 37.50         |        |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Jun | 0.43              | 0.64  | 0.22           | 0.28  | 0.09           | 1.23          |                         |       |       | 2.80          |        |
| Gramoxone SL                  | oz            |                    |              |               |     |                   |       |                |       |                |               | 12.0000                 | 0.17  | 2.04  | 2.04          |        |
| Surfactant                    | pt            |                    |              |               |     |                   |       |                |       |                |               | 0.3000                  | 5.31  | 1.59  | 1.59          |        |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Jun | 0.43              | 0.64  | 0.22           | 0.28  | 0.09           | 1.23          |                         |       |       | 2.80          |        |
| Poast                         | pt            |                    |              |               |     |                   |       |                |       |                |               | 1.0000                  | 14.12 | 14.12 | 14.12         |        |
| Crop Oil (veg)                | pt            |                    |              |               |     |                   |       |                |       |                |               | 2.0000                  | 3.22  | 6.44  | 6.44          |        |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Jul |                   |       |                |       |                |               | 1.0000                  | 7.50  | 7.50  | 7.50          |        |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |                |               | 1.5000                  | 22.11 | 33.17 | 33.17         |        |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Aug | 0.43              | 0.64  | 0.22           | 0.28  | 0.09           | 1.23          |                         |       |       | 2.80          |        |
| Mustang Max                   | oz            |                    |              |               |     |                   |       |                |       |                |               | 4.0000                  | 0.95  | 3.80  | 3.80          |        |
| Hay Cut-Cond                  | 9'            | 2WD 75             | 0.229        | 1.00          | Aug | 1.48              | 1.68  | 4.03           | 4.75  | 0.22           | 3.49          |                         |       |       | 15.43         |        |
| Hay Tedder                    | 17'           | 2WD 75             | 0.101        | 1.00          | Aug | 6.03              | 0.74  | 0.41           | 0.60  | 0.10           | 1.54          |                         |       |       | 9.32          |        |
| Hay Rake-Double               | 17'           | 2WD 75             | 0.101        | 2.00          | Aug | 1.31              | 1.48  | 0.73           | 1.08  | 0.20           | 3.08          |                         |       |       | 7.68          |        |
| Hay Baler                     | Conv          | 2WD 75             | 0.229        | 1.00          | Aug | 1.48              | 1.68  | 3.02           | 4.46  | 0.22           | 3.49          |                         |       |       | 14.13         |        |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |                |               | 0.0500                  | 39.00 | 1.95  | 1.95          |        |
| Hay Trailer                   | 20'           | 2WD 75             | 0.090        | 1.00          | Aug | 0.58              | 0.66  | 0.11           | 0.21  | 0.09           | 1.37          |                         |       |       | 2.93          |        |
| Hay Haul (Conv)               | 25.00 ton     |                    |              |               |     |                   |       |                |       |                |               | 1.0000                  | 25.00 | 25.00 | 25.00         |        |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Aug | 0.43              | 0.64  | 0.22           | 0.28  | 0.09           | 1.23          |                         |       |       | 2.80          |        |
| Gramoxone SL                  | oz            |                    |              |               |     |                   |       |                |       |                |               | 12.0000                 | 0.17  | 2.04  | 2.04          |        |
| Surfactant                    | pt            |                    |              |               |     |                   |       |                |       |                |               | 0.3000                  | 5.31  | 1.59  | 1.59          |        |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Sep | 0.43              | 0.64  | 0.22           | 0.28  | 0.09           | 1.23          |                         |       |       | 2.80          |        |
| Mustang Max                   | oz            |                    |              |               |     |                   |       |                |       |                |               | 4.0000                  | 0.95  | 3.80  | 3.80          |        |
| Hay Cut-Cond                  | 9'            | 2WD 75             | 0.229        | 1.00          | Sep | 1.48              | 1.68  | 4.03           | 4.75  | 0.22           | 3.49          |                         |       |       | 15.43         |        |
| Hay Tedder                    | 17'           | 2WD 75             | 0.101        | 1.00          | Sep | 6.03              | 0.74  | 0.41           | 0.60  | 0.10           | 1.54          |                         |       |       | 9.32          |        |
| Hay Rake-Double               | 17'           | 2WD 75             | 0.101        | 2.00          | Sep | 1.31              | 1.48  | 0.73           | 1.08  | 0.20           | 3.08          |                         |       |       | 7.68          |        |
| Hay Baler                     | Conv          | 2WD 75             | 0.229        | 1.00          | Sep | 1.48              | 1.68  | 3.02           | 4.46  | 0.22           | 3.49          |                         |       |       | 14.13         |        |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |                |               | 0.0500                  | 39.00 | 1.95  | 1.95          |        |
| Hay Trailer                   | 20'           | 2WD 75             | 0.090        | 1.00          | Sep | 0.58              | 0.66  | 0.11           | 0.21  | 0.09           | 1.37          |                         |       |       | 2.93          |        |
| Hay Haul (Conv)               | 25.00 ton     |                    |              |               |     |                   |       |                |       |                |               | 1.0000                  | 25.00 | 25.00 | 25.00         |        |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Sep | 0.43              | 0.64  | 0.22           | 0.28  | 0.09           | 1.23          |                         |       |       | 2.80          |        |
| Gramoxone SL                  | oz            |                    |              |               |     |                   |       |                |       |                |               | 12.0000                 | 0.17  | 2.04  | 2.04          |        |
| Surfactant                    | pt            |                    |              |               |     |                   |       |                |       |                |               | 0.3000                  | 5.31  | 1.59  | 1.59          |        |
| Prorated Est Cost             | acre          |                    |              |               | Sep |                   |       |                |       |                |               | 1.0000                  |       |       | 39.05         |        |
| TOTALS                        |               |                    |              |               |     |                   | 48.07 | 30.92          | 35.62 | 47.48          | 4.44          | 65.41                   |       |       | 365.48        | 632.03 |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |                |               |                         |       |       |               | 12.58  |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |                |               |                         |       |       |               | 0.00   |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |                |               |                         |       |       |               | 644.61 |

Note: Cost of production estimates are based on 2019 input prices.  
 Fertilization decisions should be based on soil test recommendations.

Table 2.B Estimated costs per acre  
 Conventional Alfalfa hay maintenance  
 Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 2.0000   | 34.60   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 3.0000   | 66.33   | _____     |
| Boron Plus               | gal  | 20.50   | 0.5000   | 10.25   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Metribuzin 75            | lb.  | 18.75   | 1.0000   | 18.75   | _____     |
| Pursuit                  | oz   | 3.13    | 3.0000   | 9.39    | _____     |
| Gramoxone SL             | oz   | 0.17    | 48.0000  | 8.16    | _____     |
| Poast                    | pt   | 14.12   | 1.0000   | 14.12   | _____     |
| INSECTICIDE              |      |         |          |         |           |
| Mustang Max              | oz   | 0.95    | 16.0000  | 15.20   | _____     |
| HAUL                     |      |         |          |         |           |
| Hay Haul (Conv)25.00     | ton  | 25.00   | 5.0000   | 125.00  | _____     |
| OTHER                    |      |         |          |         |           |
| Twine                    | bun  | 39.00   | 0.2600   | 10.14   | _____     |
| ADJUVANTS                |      |         |          |         |           |
| Surfactant               | pt   | 5.31    | 1.5000   | 7.97    | _____     |
| Crop Oil (veg)           | pt   | 3.22    | 2.0000   | 6.44    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 2.0000   | 15.00   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.5000   | 21.50   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 4.0960   | 62.33   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.3447   | 3.08    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 31.4238  | 43.31   | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 35.62   | 1.0000   | 35.62   | _____     |
| Tractors                 | acre | 4.76    | 1.0000   | 4.76    | _____     |
| INTEREST ON OP. CAP.     | acre | 12.58   | 1.0000   | 12.58   | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 527.16  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 47.48   | 1.0000   | 47.48   | _____     |
| Tractors                 | acre | 30.92   | 1.0000   | 30.92   | _____     |
| Prorated Est Cost        | acre | 39.05   | 1.0000   | 39.05   | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 117.45  | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 644.61  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 3.A Estimated resource use and costs for field operations, per acre  
 Bahiagrass establishment, broadcast  
 Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|--------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |        |               |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123        | 1.00          | Mar | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88  |                         |       |        | 5.48          |
| Soil Testing                  | 8.00 acre     |                    |              | 0.33          | Apr |                   |       |                |       |             |       | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00 ton     |                    |              | 1.00          | Apr |                   |       |                |       |             |       | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140        | 1.00          | Apr | 0.91              | 1.03  | 1.01           | 2.32  | 0.14        | 2.14  |                         |       |        | 7.41          |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Apr | 0.43              | 0.64  | 0.22           | 0.28  | 0.09        | 1.23  |                         |       |        | 2.80          |
| Glyphosate 3lbs a.e.          | pt            |                    |              |               |     |                   |       |                |       |             |       | 2.0000                  | 2.16  | 4.32   | 4.32          |
| Surfactant                    | pt            |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 5.31  | 5.31   | 5.31          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Apr |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 17.30 | 25.95  | 25.95         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140        | 1.00          | Apr | 0.91              | 1.03  | 1.01           | 2.32  | 0.14        | 2.14  |                         |       |        | 7.41          |
| Section Harrow                | 13'           | 2WD 75             | 0.119        | 1.00          | Apr | 0.77              | 0.87  | 0.12           | 0.20  | 0.11        | 1.82  |                         |       |        | 3.78          |
| Cyclone Spin                  | 750Lb         | 2WD 105            | 0.200        | 1.00          | Apr | 1.88              | 2.55  | 0.23           | 0.90  | 0.30        | 3.95  |                         |       |        | 9.51          |
| Bahiagrass Seed               | lb            |                    |              |               |     |                   |       |                |       |             |       | 20.0000                 | 2.82  | 56.40  | 56.40         |
| Cultipacker                   | 12'           | 2WD 75             | 0.124        | 1.00          | Apr | 0.80              | 0.91  | 0.14           | 0.20  | 0.12        | 1.89  |                         |       |        | 3.94          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Jun |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 2.2500                  | 16.50 | 37.13  | 37.13         |
| Rotary Mower                  | 12'           | 2WD 75             | 0.098        | 1.00          | Jun | 0.63              | 0.72  | 0.96           | 0.74  | 0.09        | 1.49  |                         |       |        | 4.54          |
| TOTALS                        |               |                    |              |               |     | 7.13              | 8.65  | 4.34           | 8.21  | 1.13        | 16.54 |                         |       | 183.05 | 227.92        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 9.76          |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 237.68        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 3.B Estimated costs per acre  
 Bahiagrass establishment, broadcast  
 Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| Fert 33-0-0-12S          | cwt  | 16.50   | 2.2500   | 37.13   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Glyphosate 3lbs a.e.     | pt   | 2.16    | 2.0000   | 4.32    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Bahiagrass Seed          | lb   | 2.82    | 20.0000  | 56.40   | _____     |
| ADJUVANTS                |      |         |          |         |           |
| Surfactant               | pt   | 5.31    | 1.0000   | 5.31    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 2.0000   | 15.00   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 1.0086   | 15.35   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.1313   | 1.19    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 4.2026   | 5.80    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 4.34    | 1.0000   | 4.34    | _____     |
| Tractors                 | acre | 1.33    | 1.0000   | 1.33    | _____     |
| INTEREST ON OP. CAP.     | acre | 9.76    | 1.0000   | 9.76    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 220.82  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 8.21    | 1.0000   | 8.21    | _____     |
| Tractors                 | acre | 8.65    | 1.0000   | 8.65    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 16.86   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 237.68  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 4.A Estimated resource use and costs for field operations, per acre  
 Bahiagrass establishment, drilled on prepared seed bed  
 Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF TIMES |      |     | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|------------|------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|--------|---------------|
|                               |               |                    | RATE       | OVER | MTH | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |            |      |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |        |               |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123      | 1.00 | Mar | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88  |                         |       |        | 5.48          |
| Soil Testing                  | 8.00 acre     |                    |            | 0.33 | Apr |                   |       |                |       |             |       | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00 ton     |                    |            | 0.33 | Apr |                   |       |                |       |             |       | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140      | 1.00 | Apr | 0.91              | 1.03  | 1.01           | 2.32  | 0.14        | 2.14  |                         |       |        | 7.41          |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062      | 1.00 | Apr | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23  |                         |       |        | 2.59          |
| Glyphosate 3lbs a.e.          | pt            |                    |            |      |     |                   |       |                |       |             |       | 2.0000                  | 2.16  | 4.32   | 4.32          |
| Surfactant                    | pt            |                    |            |      |     |                   |       |                |       |             |       | 1.0000                  | 5.31  | 5.31   | 5.31          |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Apr |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Phosphate (46% P2O5)          | cwt           |                    |            |      |     |                   |       |                |       |             |       | 1.5000                  | 17.30 | 25.95  | 25.95         |
| Potash (60% K2O)              | cwt           |                    |            |      |     |                   |       |                |       |             |       | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140      | 1.00 | Apr | 0.91              | 1.03  | 1.01           | 2.32  | 0.14        | 2.14  |                         |       |        | 7.41          |
| Section Harrow                | 13'           | 2WD 75             | 0.119      | 1.00 | Apr | 0.77              | 0.87  | 0.12           | 0.20  | 0.11        | 1.82  |                         |       |        | 3.78          |
| Grain Drill                   | 12'           | 2WD 75             | 0.157      | 1.00 | Apr | 1.02              | 1.15  | 1.62           | 3.39  | 0.31        | 3.81  |                         |       |        | 10.99         |
| Bahiagrass Seed               | lb            |                    |            |      |     |                   |       |                |       |             |       | 20.0000                 | 2.82  | 56.40  | 56.40         |
| Cultipacker                   | 12'           | 2WD 75             | 0.124      | 1.00 | Apr | 0.80              | 0.91  | 0.14           | 0.20  | 0.12        | 1.89  |                         |       |        | 3.94          |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Jun |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |            |      |     |                   |       |                |       |             |       | 2.2500                  | 16.50 | 37.13  | 37.13         |
| Rotary Mower                  | 12'           | 2WD 75             | 0.098      | 1.00 | Jun | 0.63              | 0.72  | 0.96           | 0.74  | 0.09        | 1.49  |                         |       |        | 4.54          |
| TOTALS                        |               |                    |            |      |     | 6.24              | 7.07  | 5.73           | 10.70 | 1.15        | 16.40 |                         |       | 183.05 | 229.19        |
| INTEREST ON OPERATING CAPITAL |               |                    |            |      |     |                   |       |                |       |             |       |                         |       |        | 9.78          |
| UNALLOCATED LABOR             |               |                    |            |      |     |                   |       |                |       |             |       |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |            |      |     |                   |       |                |       |             |       |                         |       |        | 238.97        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 4.B Estimated costs per acre  
 Bahiagrass establishment, drilled on prepared seed bed  
 Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| Fert 33-0-0-12S          | cwt  | 16.50   | 2.2500   | 37.13   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Glyphosate 3lbs a.e.     | pt   | 2.16    | 2.0000   | 4.32    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Bahiagrass Seed          | lb   | 2.82    | 20.0000  | 56.40   | _____     |
| ADJUVANTS                |      |         |          |         |           |
| Surfactant               | pt   | 5.31    | 1.0000   | 5.31    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 2.0000   | 15.00   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.9657   | 14.70   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.1884   | 1.70    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 3.7283   | 5.15    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 5.73    | 1.0000   | 5.73    | _____     |
| Tractors                 | acre | 1.09    | 1.0000   | 1.09    | _____     |
| INTEREST ON OP. CAP.     | acre | 9.78    | 1.0000   | 9.78    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 221.20  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 10.70   | 1.0000   | 10.70   | _____     |
| Tractors                 | acre | 7.07    | 1.0000   | 7.07    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 17.77   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 238.97  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 5.A Estimated resource use and costs for field operations, per acre  
Bahigrass establishment, no-till  
Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF TIMES |      |     | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |      | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|------------|------|-----|-------------------|-------|----------------|-------|-------------|------|-------------------------|-------|--------|---------------|
|                               |               |                    | RATE       | OVER | MTH | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |            |      |     | -----dollars----- |       |                |       | dollars     |      | -----dollars-----       |       |        |               |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123      | 1.00 | Mar | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88 |                         |       |        | 5.48          |
| Soil Testing                  | 8.00          | acre               |            | 0.33 | Apr |                   |       |                |       |             |      | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00         | ton                |            | 0.33 | Apr |                   |       |                |       |             |      | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062      | 1.00 | Apr | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23 |                         |       |        | 2.59          |
| Glyphosate 3lbs a.e.          | pt            |                    |            |      |     |                   |       |                |       |             |      | 2.0000                  | 2.16  | 4.32   | 4.32          |
| Surfactant                    | pt            |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 5.31  | 5.31   | 5.31          |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Apr |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Phosphate (46% P2O5)          | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.5000                  | 17.30 | 25.95  | 25.95         |
| Potash (60% K2O)              | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 22.11 | 22.11  | 22.11         |
| NT Grain Drill                | 12'           | 2WD 75             | 0.196      | 1.00 | Apr | 1.27              | 1.44  | 3.40           | 7.10  | 0.39        | 4.77 |                         |       |        | 17.98         |
| Bahigrass Seed                | lb            |                    |            |      |     |                   |       |                |       |             |      | 20.0000                 | 2.82  | 56.40  | 56.40         |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Jun |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |            |      |     |                   |       |                |       |             |      | 2.2500                  | 16.50 | 37.13  | 37.13         |
| Rotary Mower                  | 12'           | 2WD 75             | 0.098      | 1.00 | Jun | 0.63              | 0.72  | 0.96           | 0.74  | 0.09        | 1.49 |                         |       |        | 4.54          |
| TOTALS                        |               |                    |            |      |     | 3.10              | 3.52  | 5.23           | 9.37  | 0.70        | 9.37 |                         |       | 183.05 | 213.64        |
| INTEREST ON OPERATING CAPITAL |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |        | 9.25          |
| UNALLOCATED LABOR             |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |        | 222.89        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 5.B Estimated costs per acre  
 Bahiagrass establishment, no-till  
 Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| Fert 33-0-0-12S          | cwt  | 16.50   | 2.2500   | 37.13   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Glyphosate 3lbs a.e.     | pt   | 2.16    | 2.0000   | 4.32    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Bahiagrass Seed          | lb   | 2.82    | 20.0000  | 56.40   | _____     |
| ADJUVANTS                |      |         |          |         |           |
| Surfactant               | pt   | 5.31    | 1.0000   | 5.31    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 2.0000   | 15.00   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.4805   | 7.31    | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.2277   | 2.06    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 1.8551   | 2.56    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 5.23    | 1.0000   | 5.23    | _____     |
| Tractors                 | acre | 0.54    | 1.0000   | 0.54    | _____     |
| INTEREST ON OP. CAP.     | acre | 9.25    | 1.0000   | 9.25    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 210.00  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 9.37    | 1.0000   | 9.37    | _____     |
| Tractors                 | acre | 3.52    | 1.0000   | 3.52    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 12.89   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 222.89  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 6.A Estimated resource use and costs for field operations, per acre  
Seeded Bermudagrass establishment, broadcast seed  
Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|--------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |        |               |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123        | 1.00          | Mar | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88  |                         |       |        | 5.48          |
| Soil Testing                  | 8.00 acre     |                    |              | 0.33          | Apr |                   |       |                |       |             |       | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00 ton     |                    |              | 1.00          | Apr |                   |       |                |       |             |       | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140        | 1.00          | Apr | 0.91              | 1.03  | 1.01           | 2.32  | 0.14        | 2.14  |                         |       |        | 7.41          |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Apr | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23  |                         |       |        | 2.59          |
| Glyphosate 3lbs a.e.          | pt            |                    |              |               |     |                   |       |                |       |             |       | 2.0000                  | 2.16  | 4.32   | 4.32          |
| Surfactant                    | pt            |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 5.31  | 5.31   | 5.31          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Apr |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 17.30 | 25.95  | 25.95         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140        | 1.00          | Apr | 0.91              | 1.03  | 1.01           | 2.32  | 0.14        | 2.14  |                         |       |        | 7.41          |
| Section Harrow                | 13'           | 2WD 75             | 0.119        | 1.00          | Apr | 0.77              | 0.87  | 0.12           | 0.20  | 0.11        | 1.82  |                         |       |        | 3.78          |
| Cyclone Spin                  | 750Lb         | 2WD 75             | 0.200        | 1.00          | Apr | 1.29              | 1.46  | 0.23           | 0.90  | 0.30        | 3.95  |                         |       |        | 7.83          |
| Bermudagrass Seed             | lb            |                    |              |               |     |                   |       |                |       |             |       | 10.0000                 | 5.00  | 50.00  | 50.00         |
| Cultipacker                   | 12'           | 2WD 75             | 0.124        | 1.00          | Apr | 0.80              | 0.91  | 0.14           | 0.20  | 0.12        | 1.89  |                         |       |        | 3.94          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Jun |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 2.2500                  | 16.50 | 37.13  | 37.13         |
| Rotary Mower                  | 12'           | 2WD 75             | 0.098        | 1.00          | Jun | 0.63              | 0.72  | 0.96           | 0.74  | 0.09        | 1.49  |                         |       |        | 4.54          |
| TOTALS                        |               |                    |              |               |     | 6.51              | 7.38  | 4.34           | 8.21  | 1.13        | 16.54 |                         |       | 176.65 | 219.63        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 9.43          |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 229.06        |

Note: Cost of production estimates are based on 2019 input prices.  
Fertilization decisions should be based on soil test recommendations.

Table 6.B Estimated costs per acre  
Seeded Bermudagrass establishment, broadcast seed  
Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| Fert 33-0-0-12S          | cwt  | 16.50   | 2.2500   | 37.13   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Glyphosate 3lbs a.e.     | pt   | 2.16    | 2.0000   | 4.32    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Bermudagrass Seed        | lb   | 5.00    | 10.0000  | 50.00   | _____     |
| ADJUVANTS                |      |         |          |         |           |
| Surfactant               | pt   | 5.31    | 1.0000   | 5.31    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 2.0000   | 15.00   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 1.0086   | 15.35   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.1313   | 1.19    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 3.8937   | 5.38    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 4.34    | 1.0000   | 4.34    | _____     |
| Tractors                 | acre | 1.13    | 1.0000   | 1.13    | _____     |
| INTEREST ON OP. CAP.     | acre | 9.43    | 1.0000   | 9.43    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 213.47  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 8.21    | 1.0000   | 8.21    | _____     |
| Tractors                 | acre | 7.38    | 1.0000   | 7.38    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 15.59   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 229.06  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 7.A Estimated resource use and costs for field operations, per acre  
 Seeded Bermudagrass establishment, no-till  
 Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |      | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|------|-------------------------|-------|--------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |      | -----dollars-----       |       |        |               |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123        | 1.00          | Mar | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88 |                         |       |        | 5.48          |
| Soil Testing                  | 8.00 acre     |                    |              | 0.33          | Apr |                   |       |                |       |             |      | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00 ton     |                    |              | 0.33          | Apr |                   |       |                |       |             |      | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Apr | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23 |                         |       |        | 2.59          |
| Glyphosate                    | 3lbs a.e. pt  |                    |              |               |     |                   |       |                |       |             |      | 2.0000                  | 2.16  | 4.32   | 4.32          |
| Surfactant                    | pt            |                    |              |               |     |                   |       |                |       |             |      | 1.0000                  | 5.31  | 5.31   | 5.31          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Apr |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |             |      | 1.5000                  | 17.30 | 25.95  | 25.95         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |      | 1.0000                  | 22.11 | 22.11  | 22.11         |
| NT Grain Drill                | 12'           | 2WD 75             | 0.196        | 1.00          | Apr | 1.27              | 1.44  | 3.40           | 7.10  | 0.39        | 4.77 |                         |       |        | 17.98         |
| Bermudagrass Seed             | lb            |                    |              |               |     |                   |       |                |       |             |      | 10.0000                 | 5.00  | 50.00  | 50.00         |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Jun |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |      | 2.2500                  | 16.50 | 37.13  | 37.13         |
| Rotary Mower                  | 12'           | 2WD 75             | 0.098        | 1.00          | Jun | 0.63              | 0.72  | 0.96           | 0.74  | 0.09        | 1.49 |                         |       |        | 4.54          |
| TOTALS                        |               |                    |              |               |     | 3.10              | 3.52  | 5.23           | 9.37  | 0.70        | 9.37 |                         |       | 176.65 | 207.24        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |      |                         |       |        | 8.95          |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |      |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |      |                         |       |        | 216.19        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 7.B Estimated costs per acre  
Seeded Bermudagrass establishment, no-till  
Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| Fert 33-0-0-12S          | cwt  | 16.50   | 2.2500   | 37.13   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Glyphosate 3lbs a.e.     | pt   | 2.16    | 2.0000   | 4.32    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Bermudagrass Seed        | lb   | 5.00    | 10.0000  | 50.00   | _____     |
| ADJUVANTS                |      |         |          |         |           |
| Surfactant               | pt   | 5.31    | 1.0000   | 5.31    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 2.0000   | 15.00   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.4805   | 7.31    | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.2277   | 2.06    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 1.8551   | 2.56    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 5.23    | 1.0000   | 5.23    | _____     |
| Tractors                 | acre | 0.54    | 1.0000   | 0.54    | _____     |
| INTEREST ON OP. CAP.     | acre | 8.95    | 1.0000   | 8.95    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 203.30  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 9.37    | 1.0000   | 9.37    | _____     |
| Tractors                 | acre | 3.52    | 1.0000   | 3.52    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 12.89   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 216.19  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 8.A Estimated resource use and costs for field operations, per acre  
 Seeded Bermudagrass, drill in prepared seed bed  
 Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|--------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |        |               |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123        | 1.00          | Mar | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88  |                         |       |        | 5.48          |
| Soil Testing                  | 8.00 acre     |                    |              | 0.33          | Apr |                   |       |                |       |             |       | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00 ton     |                    |              | 1.00          | Apr |                   |       |                |       |             |       | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140        | 1.00          | Apr | 0.91              | 1.03  | 1.01           | 2.32  | 0.14        | 2.14  |                         |       |        | 7.41          |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Apr | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23  |                         |       |        | 2.59          |
| Glyphosate 3lbs a.e.          | pt            |                    |              |               |     |                   |       |                |       |             |       | 2.0000                  | 2.16  | 4.32   | 4.32          |
| Surfactant                    | pt            |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 5.31  | 5.31   | 5.31          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Apr |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 17.30 | 25.95  | 25.95         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140        | 1.00          | Apr | 0.91              | 1.03  | 1.01           | 2.32  | 0.14        | 2.14  |                         |       |        | 7.41          |
| Section Harrow                | 13'           | 2WD 75             | 0.119        | 1.00          | Apr | 0.77              | 0.87  | 0.12           | 0.20  | 0.11        | 1.82  |                         |       |        | 3.78          |
| Grain Drill                   | 12'           | 2WD 130            | 0.157        | 1.00          | Apr | 1.99              | 3.53  | 1.62           | 3.39  | 0.31        | 3.81  |                         |       |        | 14.34         |
| Bermudagrass Seed             | lb            |                    |              |               |     |                   |       |                |       |             |       | 10.0000                 | 5.00  | 50.00  | 50.00         |
| Cultipacker                   | 12'           | 2WD 75             | 0.124        | 1.00          | Apr | 0.80              | 0.91  | 0.14           | 0.20  | 0.12        | 1.89  |                         |       |        | 3.94          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Jun |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 2.2500                  | 16.50 | 37.13  | 37.13         |
| Rotary Mower                  | 12'           | 2WD 75             | 0.098        | 1.00          | Jun | 0.63              | 0.72  | 0.96           | 0.74  | 0.09        | 1.49  |                         |       |        | 4.54          |
| TOTALS                        |               |                    |              |               |     | 7.21              | 9.45  | 5.73           | 10.70 | 1.15        | 16.40 |                         |       | 176.65 | 226.14        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 9.53          |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 235.67        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 8.B Estimated costs per acre  
Seeded Bermudagrass, drill in prepared seed bed  
Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| Fert 33-0-0-12S          | cwt  | 16.50   | 2.2500   | 37.13   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Glyphosate 3lbs a.e.     | pt   | 2.16    | 2.0000   | 4.32    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Bermudagrass Seed        | lb   | 5.00    | 10.0000  | 50.00   | _____     |
| ADJUVANTS                |      |         |          |         |           |
| Surfactant               | pt   | 5.31    | 1.0000   | 5.31    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 2.0000   | 15.00   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.9657   | 14.70   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.1884   | 1.70    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 4.1731   | 5.76    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 5.73    | 1.0000   | 5.73    | _____     |
| Tractors                 | acre | 1.45    | 1.0000   | 1.45    | _____     |
| INTEREST ON OP. CAP.     | acre | 9.53    | 1.0000   | 9.53    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 215.52  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 10.70   | 1.0000   | 10.70   | _____     |
| Tractors                 | acre | 9.45    | 1.0000   | 9.45    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 20.15   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 235.67  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 9.A Estimated resource use and costs for field operations, per acre  
 Permanent summer pasture maintenance (i.e. Bahiagrass,  
 Bermudagrass, Dallisgrass, mixed grasses), Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF TIMES |      |     | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |      | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|------------|------|-----|-------------------|-------|----------------|-------|-------------|------|-------------------------|-------|--------|---------------|
|                               |               |                    | RATE       | OVER | MTH | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |            |      |     | -----dollars----- |       |                |       | dollars     |      | -----dollars-----       |       |        |               |
| Soil Testing                  | 8.00 acre     |                    | 0.33       |      | Apr |                   |       |                |       |             |      | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Custom Spread(Truck)          | appl          |                    | 1.00       |      | Apr |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.5000                  | 16.50 | 24.75  | 24.75         |
| Phosphate (46% P2O5)          | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 17.30 | 17.30  | 17.30         |
| Potash (60% K20)              | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062      | 1.00 | Apr | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23 |                         |       |        | 2.59          |
| Grazon P+D                    | pt            |                    |            |      |     |                   |       |                |       |             |      | 2.0000                  | 3.73  | 7.46   | 7.46          |
| Custom Spread(Truck)          | appl          |                    | 1.00       |      | Jun |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.5000                  | 16.50 | 24.75  | 24.75         |
| Rotary Mower                  | 12'           | 2WD 75             | 0.098      | 1.00 | Aug | 0.63              | 0.72  | 0.96           | 0.74  | 0.09        | 1.49 |                         |       |        | 4.54          |
| Lime (Spread)                 | 43.00 ton     |                    | 1.00       |      | Aug |                   |       |                |       |             |      | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Prorated Est Cost             | acre          |                    |            |      | Aug |                   |       |                |       |             |      | 1.0000                  |       |        | 21.14         |
| TOTALS                        |               |                    |            |      |     | 1.03              | 1.18  | 1.18           | 1.02  | 0.19        | 2.72 |                         |       | 128.20 | 156.47        |
| INTEREST ON OPERATING CAPITAL |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |        | 6.41          |
| UNALLOCATED LABOR             |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |        | 162.88        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 9.B Estimated costs per acre  
 Permanent summer pasture maintenance (i.e. Bahiagrass,  
 Bermudagrass, Dallisgrass, mixed grasses), Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Fert 33-0-0-12S          | cwt  | 16.50   | 3.0000   | 49.50   | _____     |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.0000   | 17.30   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Grazon P+D               | pt   | 3.73    | 2.0000   | 7.46    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 2.0000   | 15.00   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.1608   | 2.44    | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.0313   | 0.28    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 0.6210   | 0.85    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 1.18    | 1.0000   | 1.18    | _____     |
| Tractors                 | acre | 0.18    | 1.0000   | 0.18    | _____     |
| INTEREST ON OP. CAP.     | acre | 6.41    | 1.0000   | 6.41    | _____     |
|                          |      |         |          | -----   |           |
| TOTAL DIRECT EXPENSES    |      |         |          | 139.54  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 1.02    | 1.0000   | 1.02    | _____     |
| Tractors                 | acre | 1.18    | 1.0000   | 1.18    | _____     |
| Prorated Est Cost        | acre | 21.14   | 1.0000   | 21.14   | _____     |
|                          |      |         |          | -----   |           |
| TOTAL FIXED EXPENSES     |      |         |          | 23.34   | _____     |
|                          |      |         |          | -----   |           |
| TOTAL SPECIFIED EXPENSES |      |         |          | 162.88  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 10.A Estimated resource use and costs for field operations, per acre  
 Permanent summer grass-White Clover pasture maintenance  
 Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |      | OPERATING/DURABLE INPUT |       |       | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|------|-------------------------|-------|-------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST | AMOUNT                  | PRICE | COST  |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |      | -----dollars-----       |       |       |               |
| Rotary Mower                  | 12'           | 2WD 75             | 0.098        | 1.00          | Jun | 0.63              | 0.72  | 0.96           | 0.74  | 0.09        | 1.49 |                         |       |       | 4.54          |
| Soil Testing                  | 8.00 acre     |                    |              | 0.33          | Jun |                   |       |                |       |             |      | 0.3300                  | 8.00  | 2.64  | 2.64          |
| Lime (Spread)                 | 43.00 ton     |                    |              | 1.00          | Jun |                   |       |                |       |             |      | 0.3300                  | 43.00 | 14.19 | 14.19         |
| Rotary Mower                  | 12'           | 2WD 75             | 0.098        | 1.00          | Sep | 0.63              | 0.72  | 0.96           | 0.74  | 0.09        | 1.49 |                         |       |       | 4.54          |
| Tailgate Seeder               |               | 2WD 50             | 0.200        | 1.00          | Sep | 0.85              | 0.88  | 0.31           | 0.37  | 0.20        | 3.04 |                         |       |       | 5.45          |
| White Clover Seed             | 1b            |                    |              |               |     |                   |       |                |       |             |      | 3.0000                  | 5.14  | 15.42 | 15.42         |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Oct |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50  | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |      | 1.0000                  | 16.50 | 16.50 | 16.50         |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |             |      | 1.0000                  | 17.30 | 17.30 | 17.30         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |      | 1.0000                  | 22.11 | 22.11 | 22.11         |
| Prorated Est Cost             | acre          |                    |              |               | Oct |                   |       |                |       |             |      | 1.0000                  |       |       | 21.14         |
| TOTALS                        |               |                    |              |               |     | 2.11              | 2.32  | 2.23           | 1.85  | 0.39        | 6.02 |                         |       | 95.66 | 131.33        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |      |                         |       |       | 4.16          |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |      |                         |       |       | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |      |                         |       |       | 135.49        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil tests recommendations.**

Table 10.B Estimated costs per acre  
 Permanent summer grass-White Clover pasture maintenance  
 Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Fert 33-0-0-12S          | cwt  | 16.50   | 1.0000   | 16.50   | _____     |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.0000   | 17.30   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| White Clover Seed        | lb   | 5.14    | 3.0000   | 15.42   | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 1.0000   | 7.50    | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.3964   | 6.02    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 1.2729   | 1.75    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 2.23    | 1.0000   | 2.23    | _____     |
| Tractors                 | acre | 0.36    | 1.0000   | 0.36    | _____     |
| INTEREST ON OP. CAP.     | acre | 4.16    | 1.0000   | 4.16    | _____     |
|                          |      |         |          | -----   |           |
| TOTAL DIRECT EXPENSES    |      |         |          | 110.18  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 1.85    | 1.0000   | 1.85    | _____     |
| Tractors                 | acre | 2.32    | 1.0000   | 2.32    | _____     |
| Prorated Est Cost        | acre | 21.14   | 1.0000   | 21.14   | _____     |
|                          |      |         |          | -----   |           |
| TOTAL FIXED EXPENSES     |      |         |          | 25.31   | _____     |
|                          |      |         |          | -----   |           |
| TOTAL SPECIFIED EXPENSES |      |         |          | 135.49  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 11.A Estimated resource use and costs for field operations, per acre  
Mixed grass hay maintenance  
Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|--------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |        |               |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Mar | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23  |                         |       |        | 2.59          |
| Grazon P+D                    | pt            |                    |              |               |     |                   |       |                |       |             |       | 2.0000                  | 3.73  | 7.46   | 7.46          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Apr |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.2500                  | 16.50 | 20.63  | 20.63         |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 17.30 | 17.30  | 17.30         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 22.11 | 33.17  | 33.17         |
| Hay Disc Mower                | 8'            | 2WD 75             | 0.257        | 1.00          | Jun | 1.66              | 1.89  | 1.82           | 2.15  | 0.25        | 3.92  |                         |       |        | 11.44         |
| Hay Rake                      | 8.5'          | 2WD 50             | 0.202        | 2.00          | Jun | 1.71              | 1.78  | 1.26           | 1.85  | 0.40        | 6.16  |                         |       |        | 12.76         |
| Hay Baler                     | Lg Round      | 2WD 75             | 0.211        | 1.00          | Jun | 1.37              | 1.55  | 5.69           | 7.47  | 0.21        | 3.22  |                         |       |        | 19.30         |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |             |       | 0.0400                  | 39.00 | 1.56   | 1.56          |
| Hay Carrier                   | 1B Lift       | 2WD 50             | 0.300        | 1.00          | Jun | 1.27              | 1.32  | 0.04           | 0.11  | 0.30        | 4.57  |                         |       |        | 7.31          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Jun |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 16.50 | 24.75  | 24.75         |
| Hay Disc Mower                | 8'            | 2WD 75             | 0.257        | 1.00          | Jul | 1.66              | 1.89  | 1.82           | 2.15  | 0.25        | 3.92  |                         |       |        | 11.44         |
| Hay Rake                      | 8.5'          | 2WD 50             | 0.202        | 2.00          | Jul | 1.71              | 1.78  | 1.26           | 1.85  | 0.40        | 6.16  |                         |       |        | 12.76         |
| Hay Baler                     | Lg Round      | 2WD 75             | 0.211        | 1.00          | Jul | 1.37              | 1.55  | 5.69           | 7.47  | 0.21        | 3.22  |                         |       |        | 19.30         |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |             |       | 0.0400                  | 39.00 | 1.56   | 1.56          |
| Hay Carrier                   | 1B Lift       | 2WD 75             | 0.300        | 1.00          | Jul | 1.94              | 2.19  | 0.04           | 0.11  | 0.30        | 4.57  |                         |       |        | 8.85          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Jul |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.7500                  | 16.50 | 28.88  | 28.88         |
| Hay Disc Mower                | 8'            | 2WD 75             | 0.257        | 1.00          | Oct | 1.66              | 1.89  | 1.82           | 2.15  | 0.25        | 3.92  |                         |       |        | 11.44         |
| Hay Rake                      | 8.5'          | 2WD 50             | 0.202        | 2.00          | Oct | 1.71              | 1.78  | 1.26           | 1.85  | 0.40        | 6.16  |                         |       |        | 12.76         |
| Hay Baler                     | Lg Round      | 2WD 75             | 0.211        | 1.00          | Oct | 1.37              | 1.55  | 5.69           | 7.47  | 0.21        | 3.22  |                         |       |        | 19.30         |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |             |       | 0.0200                  | 39.00 | 0.78   | 0.78          |
| Hay Carrier                   | 1B Lift       | 2WD 75             | 0.300        | 1.00          | Oct | 1.94              | 2.19  | 0.04           | 0.11  | 0.30        | 4.57  |                         |       |        | 8.85          |
| Soil Testing 8.00             | acre          |                    |              | 0.33          | Oct |                   |       |                |       |             |       | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread) 43.00           | ton           |                    |              | 1.00          | Oct |                   |       |                |       |             |       | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Prorated Est Cost             | acre          |                    |              |               | Oct |                   |       |                |       |             |       | 1.0000                  |       |        | 21.14         |
| TOTALS                        |               |                    |              |               |     | 19.77             | 21.82 | 26.65          | 35.02 | 3.61        | 54.84 |                         |       | 175.42 | 354.66        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 10.48         |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 365.14        |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 11.B Estimated costs per acre  
Mixed grass hay maintenance  
Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Fert 33-0-0-12S          | cwt  | 16.50   | 4.5000   | 74.25   | _____     |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.0000   | 17.30   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.5000   | 33.17   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Grazon P+D               | pt   | 3.73    | 2.0000   | 7.46    | _____     |
| OTHER                    |      |         |          |         |           |
| Twine                    | bun  | 39.00   | 0.1000   | 3.90    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 3.0000   | 22.50   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 3.5839   | 54.56   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.0313   | 0.28    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 11.8883  | 16.42   | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 26.65   | 1.0000   | 26.65   | _____     |
| Tractors                 | acre | 3.35    | 1.0000   | 3.35    | _____     |
| INTEREST ON OP. CAP.     | acre | 10.48   | 1.0000   | 10.48   | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 287.16  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 35.02   | 1.0000   | 35.02   | _____     |
| Tractors                 | acre | 21.82   | 1.0000   | 21.82   | _____     |
| Prorated Est Cost        | acre | 21.14   | 1.0000   | 21.14   | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 77.98   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 365.14  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 12.A Estimated resource use and costs for field operations, per acre  
 Hybrid Bermudagrass establishment, 1 cutting of hay  
 Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF TIMES |      |     | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |        |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|------------|------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|--------|--------|---------------|
|                               |               |                    | RATE       | OVER | MTH | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE  | COST   |               |
|                               |               |                    |            |      |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |        |        |               |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123      | 1.00 | Mar | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88  |                         |        |        | 5.48          |
| Soil Testing                  | 8.00          | acre               |            | 0.33 | Apr |                   |       |                |       |             |       | 0.3300                  | 8.00   | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00         | ton                |            | 1.00 | Apr |                   |       |                |       |             |       | 0.3300                  | 43.00  | 14.19  | 14.19         |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140      | 2.00 | Apr | 1.80              | 2.05  | 2.02           | 4.64  | 0.28        | 4.27  |                         |        |        | 14.78         |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Apr |                   |       |                |       |             |       | 1.0000                  | 7.50   | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |            |      |     |                   |       |                |       |             |       | 0.9000                  | 16.50  | 14.85  | 14.85         |
| Phosphate (46% P2O5)          | cwt           |                    |            |      |     |                   |       |                |       |             |       | 1.5000                  | 17.30  | 25.95  | 25.95         |
| Potash (60% K2O)              | cwt           |                    |            |      |     |                   |       |                |       |             |       | 1.0000                  | 22.11  | 22.11  | 22.11         |
| Custom Sprig                  | acre          |                    |            | 1.00 | May |                   |       |                |       |             |       | 1.0000                  | 100.00 | 100.00 | 100.00        |
| Cultipacker                   | 12'           | 2WD 75             | 0.124      | 1.00 | May | 0.80              | 0.91  | 0.14           | 0.20  | 0.12        | 1.89  |                         |        |        | 3.94          |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062      | 1.00 | May | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23  |                         |        |        | 2.59          |
| Diuron 4L                     | pt            |                    |            |      |     |                   |       |                |       |             |       | 3.0000                  | 3.53   | 10.59  | 10.59         |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Jun |                   |       |                |       |             |       | 1.0000                  | 7.50   | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |            |      |     |                   |       |                |       |             |       | 2.1000                  | 16.50  | 34.65  | 34.65         |
| Hay Disc Mower                | 8'            | 2WD 75             | 0.257      | 1.00 | Aug | 1.66              | 1.89  | 1.82           | 2.15  | 0.25        | 3.92  |                         |        |        | 11.44         |
| Hay Tedder                    | 17'           | 2WD 75             | 0.101      | 1.00 | Aug | 6.03              | 0.74  | 0.41           | 0.60  | 0.10        | 1.54  |                         |        |        | 9.32          |
| Hay Rake-Double               | 17'           | 2WD 75             | 0.101      | 1.00 | Aug | 0.65              | 0.74  | 0.36           | 0.54  | 0.10        | 1.54  |                         |        |        | 3.83          |
| Hay Baler                     | Lg Round      | 2WD 75             | 0.211      | 1.00 | Aug | 1.37              | 1.55  | 5.69           | 7.47  | 0.21        | 3.22  |                         |        |        | 19.30         |
| Twine                         | bun           |                    |            |      |     |                   |       |                |       |             |       | 0.0300                  | 39.00  | 1.17   | 1.17          |
| TOTALS                        |               |                    |            |      |     | 13.51             | 9.24  | 11.31          | 17.13 | 1.29        | 19.49 |                         |        | 241.15 | 311.83        |
| INTEREST ON OPERATING CAPITAL |               |                    |            |      |     |                   |       |                |       |             |       |                         |        |        | 12.35         |
| UNALLOCATED LABOR             |               |                    |            |      |     |                   |       |                |       |             |       |                         |        |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |            |      |     |                   |       |                |       |             |       |                         |        |        | 324.18        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 12.B Estimated costs per acre  
 Hybrid Bermudagrass establishment, 1 cutting of hay  
 Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Fert 33-0-0-12S          | cwt  | 16.50   | 3.0000   | 49.50   | _____     |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Diuron 4L                | pt   | 3.53    | 3.0000   | 10.59   | _____     |
| OTHER                    |      |         |          |         |           |
| Twine                    | bun  | 39.00   | 0.0300   | 1.17    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 2.0000   | 15.00   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM PLANT             |      |         |          |         |           |
| Custom Sprig             | acre | 100.00  | 1.0000   | 100.00  | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 1.2625   | 19.21   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.0313   | 0.28    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 8.7767   | 12.10   | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 11.31   | 1.0000   | 11.31   | _____     |
| Tractors                 | acre | 1.41    | 1.0000   | 1.41    | _____     |
| INTEREST ON OP. CAP.     | acre | 12.35   | 1.0000   | 12.35   | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 297.81  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 17.13   | 1.0000   | 17.13   | _____     |
| Tractors                 | acre | 9.24    | 1.0000   | 9.24    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 26.37   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 324.18  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 13.A Estimated resource use and costs for field operations, per acre  
 Hybrid Bermudagrass hay maintenance  
 Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|--------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |        |               |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Mar | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23  |                         |       |        | 2.59          |
| Grazon P+D                    | pt            |                    |              |               |     |                   |       |                |       |             |       | 2.0000                  | 3.73  | 7.46   | 7.46          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Apr |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 16.50 | 24.75  | 24.75         |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 17.30 | 25.95  | 25.95         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |       | 2.0000                  | 22.11 | 44.22  | 44.22         |
| Hay Disc Mower                | 8'            | 2WD 75             | 0.257        | 1.00          | Jun | 1.66              | 1.89  | 1.82           | 2.15  | 0.25        | 3.92  |                         |       |        | 11.44         |
| Hay Tedder                    | 17'           | 2WD 75             | 0.101        | 1.00          | Jun | 6.03              | 0.74  | 0.41           | 0.60  | 0.10        | 1.54  |                         |       |        | 9.32          |
| Hay Rake-Double               | 17'           | 2WD 75             | 0.101        | 2.00          | Jun | 1.31              | 1.48  | 0.73           | 1.08  | 0.20        | 3.08  |                         |       |        | 7.68          |
| Hay Baler                     | Lg Round      | 2WD 75             | 0.211        | 1.00          | Jun | 1.37              | 1.55  | 5.69           | 7.47  | 0.21        | 3.22  |                         |       |        | 19.30         |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |             |       | 0.0600                  | 39.00 | 2.34   | 2.34          |
| Hay Carrier                   | 1B Lift       | 2WD 75             | 0.300        | 1.00          | Jun | 1.94              | 2.19  | 0.04           | 0.11  | 0.30        | 4.57  |                         |       |        | 8.85          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Jun |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 16.50 | 24.75  | 24.75         |
| Hay Disc Mower                | 8'            | 2WD 75             | 0.257        | 1.00          | Jul | 1.66              | 1.89  | 1.82           | 2.15  | 0.25        | 3.92  |                         |       |        | 11.44         |
| Hay Tedder                    | 17'           | 2WD 75             | 0.101        | 1.00          | Jul | 6.03              | 0.74  | 0.41           | 0.60  | 0.10        | 1.54  |                         |       |        | 9.32          |
| Hay Rake-Double               | 17'           | 2WD 75             | 0.101        | 2.00          | Jul | 1.31              | 1.48  | 0.73           | 1.08  | 0.20        | 3.08  |                         |       |        | 7.68          |
| Hay Baler                     | Lg Round      | 2WD 75             | 0.211        | 1.00          | Jul | 1.37              | 1.55  | 5.69           | 7.47  | 0.21        | 3.22  |                         |       |        | 19.30         |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |             |       | 0.0600                  | 39.00 | 2.34   | 2.34          |
| Hay Carrier                   | 1B Lift       | 2WD 75             | 0.300        | 1.00          | Jul | 1.94              | 2.19  | 0.04           | 0.11  | 0.30        | 4.57  |                         |       |        | 8.85          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Jul |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 16.50 | 24.75  | 24.75         |
| Soil Testing 8.00             | acre          |                    |              | 1.00          | Aug |                   |       |                |       |             |       | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread) 43.00           | ton           |                    |              | 1.00          | Aug |                   |       |                |       |             |       | 0.5000                  | 43.00 | 21.50  | 21.50         |
| Hay Disc Mower                | 8'            | 2WD 75             | 0.257        | 1.00          | Aug | 1.66              | 1.89  | 1.82           | 2.15  | 0.25        | 3.92  |                         |       |        | 11.44         |
| Hay Tedder                    | 17'           | 2WD 75             | 0.101        | 1.00          | Aug | 6.03              | 0.74  | 0.41           | 0.60  | 0.10        | 1.54  |                         |       |        | 9.32          |
| Hay Rake-Double               | 17'           | 2WD 75             | 0.101        | 2.00          | Aug | 1.31              | 1.48  | 0.73           | 1.08  | 0.20        | 3.08  |                         |       |        | 7.68          |
| Hay Baler                     | Lg Round      | 2WD 75             | 0.211        | 1.00          | Aug | 1.37              | 1.55  | 5.69           | 7.47  | 0.21        | 3.22  |                         |       |        | 19.30         |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |             |       | 0.0300                  | 39.00 | 1.17   | 1.17          |
| Hay Carrier                   | 1B Lift       | 2WD 75             | 0.300        | 1.00          | Aug | 1.94              | 2.19  | 0.04           | 0.11  | 0.30        | 4.57  |                         |       |        | 8.85          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Aug |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 16.50 | 24.75  | 24.75         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Hay Disc Mower                | 8'            | 2WD 75             | 0.257        | 1.00          | Sep | 1.66              | 1.89  | 1.82           | 2.15  | 0.25        | 3.92  |                         |       |        | 11.44         |
| Hay Tedder                    | 17'           | 2WD 75             | 0.101        | 1.00          | Sep | 6.03              | 0.74  | 0.41           | 0.60  | 0.10        | 1.54  |                         |       |        | 9.32          |
| Hay Rake-Double               | 17'           | 2WD 75             | 0.101        | 2.00          | Sep | 1.31              | 1.48  | 0.73           | 1.08  | 0.20        | 3.08  |                         |       |        | 7.68          |
| Hay Baler                     | Lg Round      | 2WD 75             | 0.211        | 1.00          | Sep | 1.37              | 1.55  | 5.69           | 7.47  | 0.21        | 3.22  |                         |       |        | 19.30         |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |             |       | 0.0300                  | 39.00 | 1.17   | 1.17          |
| Hay Carrier                   | 1B Lift       | 2WD 75             | 0.300        | 1.00          | Sep | 1.94              | 2.19  | 0.04           | 0.11  | 0.30        | 4.57  |                         |       |        | 8.85          |
| Prorated Est Cost             | acre          |                    |              |               | Sep |                   |       |                |       |             |       | 1.0000                  |       |        | 28.84         |
| TOTALS                        |               |                    |              |               |     | 49.64             | 31.86 | 34.98          | 45.92 | 4.38        | 66.55 |                         |       | 259.90 | 517.69        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 15.35         |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 533.04        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 13.B Estimated costs per acre  
 Hybrid Bermudagrass hay maintenance  
 Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Fert 33-0-0-12S          | cwt  | 16.50   | 6.0000   | 99.00   | _____     |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 3.0000   | 66.33   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Grazon P+D               | pt   | 3.73    | 2.0000   | 7.46    | _____     |
| OTHER                    |      |         |          |         |           |
| Twine                    | bun  | 39.00   | 0.1800   | 7.02    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 4.0000   | 30.00   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.5000   | 21.50   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 4.3532   | 66.27   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.0313   | 0.28    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 32.4168  | 44.73   | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 34.98   | 1.0000   | 34.98   | _____     |
| Tractors                 | acre | 4.91    | 1.0000   | 4.91    | _____     |
| INTEREST ON OP. CAP.     | acre | 15.35   | 1.0000   | 15.35   | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 426.42  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 45.92   | 1.0000   | 45.92   | _____     |
| Tractors                 | acre | 31.86   | 1.0000   | 31.86   | _____     |
| Prorated Est Cost        | acre | 28.84   | 1.0000   | 28.84   | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 106.62  | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 533.04  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 14.A Estimated resource use and costs for field operations, per acre  
Tall Fescue-White Clover pasture establishment,  
prepared seedbed, Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC<br>HOURS | LABOR<br>COST | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|----------------|---------------|-------------------------|-------|--------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED |                |               | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars        |               | -----dollars-----       |       |        |               |
| Soil Testing                  | 8.00 acre     |                    |              | 0.33          | Aug |                   |       |                |       |                |               | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00 ton     |                    |              | 1.00          | Aug |                   |       |                |       |                |               | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123        | 1.00          | Aug | 0.80              | 0.90  | 0.65           | 1.25  | 0.12           | 1.88          |                         |       |        | 5.48          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Sep |                   |       |                |       |                |               | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |                |               | 1.5000                  | 17.30 | 25.95  | 25.95         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |                |               | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140        | 2.00          | Sep | 1.80              | 2.05  | 2.02           | 4.64  | 0.28           | 4.27          |                         |       |        | 14.78         |
| Section Harrow                | 13'           | 2WD 75             | 0.119        | 1.00          | Sep | 0.77              | 0.87  | 0.12           | 0.20  | 0.11           | 1.82          |                         |       |        | 3.78          |
| Grain Drill                   | 12'           | 2WD 75             | 0.157        | 1.00          | Sep | 1.02              | 1.15  | 1.62           | 3.39  | 0.31           | 3.81          |                         |       |        | 10.99         |
| Fescue Seed                   | lb            |                    |              |               |     |                   |       |                |       |                |               | 20.0000                 | 1.75  | 35.00  | 35.00         |
| Cultipacker                   | 12'           | 2WD 75             | 0.124        | 1.00          | Sep | 0.80              | 0.91  | 0.14           | 0.20  | 0.12           | 1.89          |                         |       |        | 3.94          |
| Tailgate Seeder               |               | 2WD 50             | 0.200        | 1.00          | Sep | 0.85              | 0.88  | 0.31           | 0.37  | 0.20           | 3.04          |                         |       |        | 5.45          |
| White Clover Seed             | lb            |                    |              |               |     |                   |       |                |       |                |               | 3.0000                  | 5.14  | 15.42  | 15.42         |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Oct |                   |       |                |       |                |               | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |                |               | 1.0000                  | 16.50 | 16.50  | 16.50         |
| TOTALS                        |               |                    |              |               |     | 6.04              | 6.76  | 4.86           | 10.05 | 1.16           | 16.71         |                         |       | 146.81 | 191.23        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |                |               |                         |       |        | 8.36          |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |                |               |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |                |               |                         |       |        | 199.59        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 14.B Estimated costs per acre  
Tall Fescue-White Clover pasture establishment,  
prepared seedbed, Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| Fert 33-0-0-12S          | cwt  | 16.50   | 1.0000   | 16.50   | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Fescue Seed              | lb   | 1.75    | 20.0000  | 35.00   | _____     |
| White Clover Seed        | lb   | 5.14    | 3.0000   | 15.42   | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 2.0000   | 15.00   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 1.0049   | 15.29   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.1571   | 1.42    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 3.6219   | 5.00    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 4.86    | 1.0000   | 4.86    | _____     |
| Tractors                 | acre | 1.04    | 1.0000   | 1.04    | _____     |
| INTEREST ON OP. CAP.     | acre | 8.36    | 1.0000   | 8.36    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 182.78  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 10.05   | 1.0000   | 10.05   | _____     |
| Tractors                 | acre | 6.76    | 1.0000   | 6.76    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 16.81   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 199.59  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 15.A Estimated resource use and costs for field operations, per acre  
Tall Fescue-White Clover pasture establishment,  
novel/endophyte free, sod-seeding, Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF TIMES |       |     | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |      | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|------------|-------|-----|-------------------|-------|----------------|-------|-------------|------|-------------------------|-------|--------|---------------|
|                               |               |                    | RATE       | OVER  | MTH | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |            |       |     | -----dollars----- |       |                |       | dollars     |      | -----dollars-----       |       |        |               |
| Soil Testing                  | 8.00          | acre               |            | 0.33  | Aug |                   |       |                |       |             |      | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00         | ton                |            | 1.00  | Aug |                   |       |                |       |             |      | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Spray (Broadcast)             | 27'           |                    | 2WD 75     | 0.062 | Sep | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23 |                         |       |        | 2.59          |
| Glyphosate                    | 3lbs a.e.     | pt                 |            |       |     |                   |       |                |       |             |      | 2.5000                  | 2.16  | 5.40   | 5.40          |
| Custom Spread(Truck)          | appl          |                    |            | 1.00  | Sep |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               |               | cwt                |            |       |     |                   |       |                |       |             |      | 1.0000                  | 16.50 | 16.50  | 16.50         |
| Phosphate (46% P205)          |               | cwt                |            |       |     |                   |       |                |       |             |      | 1.5000                  | 17.30 | 25.95  | 25.95         |
| Potash (60% K20)              |               | cwt                |            |       |     |                   |       |                |       |             |      | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Grain Drill                   | 12'           |                    | 2WD 75     | 0.157 | Sep | 1.02              | 1.15  | 1.62           | 3.39  | 0.31        | 3.81 |                         |       |        | 10.99         |
| Fescue Seed                   |               | lb                 |            |       |     |                   |       |                |       |             |      | 20.0000                 | 1.75  | 35.00  | 35.00         |
| Grain Drill                   | 12'           |                    | 2WD 75     | 0.157 | Sep | 1.02              | 1.15  | 1.62           | 3.39  | 0.31        | 3.81 |                         |       |        | 10.99         |
| White Clover Seed             |               | lb                 |            |       |     |                   |       |                |       |             |      | 3.0000                  | 5.14  | 15.42  | 15.42         |
| TOTALS                        |               |                    |            |       |     | 2.44              | 2.76  | 3.46           | 7.06  | 0.72        | 8.85 |                         |       | 144.71 | 169.28        |
| INTEREST ON OPERATING CAPITAL |               |                    |            |       |     |                   |       |                |       |             |      |                         |       |        | 7.73          |
| UNALLOCATED LABOR             |               |                    |            |       |     |                   |       |                |       |             |      |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |            |       |     |                   |       |                |       |             |      |                         |       |        | 177.01        |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 15.B Estimated costs per acre  
Tall Fescue-White Clover pasture establishment,  
novel/endophyte free, sod-seeding, Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Fert 33-0-0-12S          | cwt  | 16.50   | 1.0000   | 16.50   | _____     |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Glyphosate 3lbs a.e.     | pt   | 2.16    | 2.5000   | 5.40    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Fescue Seed              | lb   | 1.75    | 20.0000  | 35.00   | _____     |
| White Clover Seed        | lb   | 5.14    | 3.0000   | 15.42   | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 1.0000   | 7.50    | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.3769   | 5.73    | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.3456   | 3.12    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 1.4552   | 2.01    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 3.46    | 1.0000   | 3.46    | _____     |
| Tractors                 | acre | 0.43    | 1.0000   | 0.43    | _____     |
| INTEREST ON OP. CAP.     | acre | 7.73    | 1.0000   | 7.73    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 167.19  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 7.06    | 1.0000   | 7.06    | _____     |
| Tractors                 | acre | 2.76    | 1.0000   | 2.76    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 9.82    | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 177.01  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 16.A Estimated resource use and costs for field operations, per acre  
Tall Fescue-White Clover pasture maintenance  
novel/endophyte free, Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF TIMES |      |     | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |      | OPERATING/DURABLE INPUT |       |       | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|------------|------|-----|-------------------|-------|----------------|-------|-------------|------|-------------------------|-------|-------|---------------|
|                               |               |                    | RATE       | OVER | MTH | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST | AMOUNT                  | PRICE | COST  |               |
|                               |               |                    |            |      |     | -----dollars----- |       |                |       | dollars     |      | -----dollars-----       |       |       |               |
| Rotary Mower                  | 12'           | 2WD 75             | 0.098      | 1.00 | Aug | 0.63              | 0.72  | 0.96           | 0.74  | 0.09        | 1.49 |                         |       |       | 4.54          |
| Soil Testing                  | 8.00 acre     |                    |            | 0.33 | Aug |                   |       |                |       |             |      | 0.3300                  | 8.00  | 2.64  | 2.64          |
| Lime (Spread)                 | 43.00 ton     |                    |            | 1.00 | Aug |                   |       |                |       |             |      | 0.3300                  | 43.00 | 14.19 | 14.19         |
| Tailgate Seeder               |               | 2WD 50             | 0.200      | 1.00 | Oct | 0.85              | 0.88  | 0.31           | 0.37  | 0.20        | 3.04 |                         |       |       | 5.45          |
| White Clover Seed             | 1b            |                    |            |      |     |                   |       |                |       |             |      | 2.0000                  | 5.14  | 10.28 | 10.28         |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Oct |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50  | 7.50          |
| Phosphate (46% P2O5)          | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.5000                  | 17.30 | 25.95 | 25.95         |
| Potash (60% K2O)              | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 22.11 | 22.11 | 22.11         |
| Fert 33-0-0-12S               | cwt           |                    |            |      |     |                   |       |                |       |             |      | 0.7500                  | 16.50 | 12.38 | 12.38         |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062      | 1.00 | Mar | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23 |                         |       |       | 2.59          |
| 2,4-D amine                   | pt            |                    |            |      |     |                   |       |                |       |             |      | 1.5000                  | 2.73  | 4.10  | 4.10          |
| Prorated Est Cost             | acre          |                    |            |      | Oct |                   |       |                |       |             |      | 1.0000                  |       |       | 15.75         |
| TOTALS                        |               |                    |            |      |     | 1.88              | 2.06  | 1.49           | 1.39  | 0.39        | 5.76 |                         |       | 99.15 | 127.48        |
| INTEREST ON OPERATING CAPITAL |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |       | 4.78          |
| UNALLOCATED LABOR             |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |       | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |       | 132.26        |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 16.B Estimated costs per acre  
Tall Fescue-White Clover pasture maintenance  
novel/endophyte free, Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| Fert 33-0-0-12S          | cwt  | 16.50   | 0.7500   | 12.38   | _____     |
| HERBICIDE                |      |         |          |         |           |
| 2,4-D amine              | pt   | 2.73    | 1.5000   | 4.10    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| White Clover Seed        | lb   | 5.14    | 2.0000   | 10.28   | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 1.0000   | 7.50    | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.3608   | 5.48    | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.0313   | 0.28    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 1.1358   | 1.56    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 1.49    | 1.0000   | 1.49    | _____     |
| Tractors                 | acre | 0.32    | 1.0000   | 0.32    | _____     |
| INTEREST ON OP. CAP.     | acre | 4.78    | 1.0000   | 4.78    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 113.06  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 1.39    | 1.0000   | 1.39    | _____     |
| Tractors                 | acre | 2.06    | 1.0000   | 2.06    | _____     |
| Prorated Est Cost        | acre | 15.75   | 1.0000   | 15.75   | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 19.20   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 132.26  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 17.A Estimated resource use and costs for field operations, per acre  
 No-till renovation of old Tall Fescue pasture with  
 novel endophyte/endophyte free tall fescue, Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |       | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|-------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST  |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |       |               |
| Soil Testing                  | 8.00          | acre               |              | 0.33          | Mar |                   |       |                |       |             |       | 0.3300                  | 8.00  | 2.64  | 2.64          |
| Lime (Spread)                 | 43.00         | ton                |              | 1.00          | Mar |                   |       |                |       |             |       | 0.3300                  | 43.00 | 14.19 | 14.19         |
| Spray (Broadcast)             | 27'           |                    | 2WD          | 75            | Apr | 0.062             | 1.00  | 0.40           | 0.46  | 0.22        | 0.28  | 0.09                    | 1.23  |       | 2.59          |
| Glyphosate                    | 3lbs a.e.     | pt                 |              |               |     |                   |       |                |       |             |       | 2.5000                  | 2.16  | 5.40  | 5.40          |
| Surfactant                    |               | pt                 |              |               |     |                   |       |                |       |             |       | 0.4000                  | 5.31  | 2.12  | 2.12          |
| NT Grain Drill                | 12'           |                    | 2WD          | 75            | May | 0.196             | 1.00  | 1.27           | 1.44  | 3.40        | 7.10  | 0.39                    | 4.77  |       | 17.98         |
| SS, PM, Seed                  |               | lb                 |              |               |     |                   |       |                |       |             |       | 25.0000                 | 0.99  | 24.75 | 24.75         |
| Spray (Broadcast)             | 27'           |                    | 2WD          | 75            | Sep | 0.062             | 1.00  | 0.40           | 0.46  | 0.22        | 0.28  | 0.09                    | 1.23  |       | 2.59          |
| Glyphosate                    | 3lbs a.e.     | pt                 |              |               |     |                   |       |                |       |             |       | 2.5000                  | 2.16  | 5.40  | 5.40          |
| NT Grain Drill                | 12'           |                    | 2WD          | 75            | Sep | 0.196             | 1.00  | 1.27           | 1.44  | 3.40        | 7.10  | 0.39                    | 4.77  |       | 17.98         |
| White Clover Seed             |               | lb                 |              |               |     |                   |       |                |       |             |       | 3.0000                  | 5.14  | 15.42 | 15.42         |
| NT Grain Drill                | 12'           |                    | 2WD          | 75            | Sep | 0.196             | 1.00  | 1.27           | 1.44  | 3.40        | 7.10  | 0.39                    | 4.77  |       | 17.98         |
| Fescue Seed                   |               | lb                 |              |               |     |                   |       |                |       |             |       | 20.0000                 | 1.75  | 35.00 | 35.00         |
| Custom Spread(Truck)          |               | appl               |              |               | Oct |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50  | 7.50          |
| Fert 33-0-0-12S               |               | cwt                |              |               |     |                   |       |                |       |             |       | 1.0000                  | 16.50 | 16.50 | 16.50         |
| Phosphate (46% P2O5)          |               | cwt                |              |               |     |                   |       |                |       |             |       | 1.5000                  | 17.30 | 25.95 | 25.95         |
| Potash (60% K2O)              |               | cwt                |              |               |     |                   |       |                |       |             |       | 1.0000                  | 22.11 | 22.11 | 22.11         |
| TOTALS                        |               |                    |              |               |     |                   |       | 4.61           | 5.24  | 10.64       | 21.86 | 1.36                    | 16.77 |       |               |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |       | 6.40          |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |       | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |       | 242.50        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**  
 Research suggests tall fescue renovation to novel endophyte fescue will  
 require 2 years glyphosate applications to completely eliminate existing stand.  
 SS = Sorghum x Sudan Hybrid, PM = Pearl Millet.

Table 17.B Estimated costs per acre  
 No-till renovation of old Tall Fescue pasture with  
 novel endophyte/endophyte free tall fescue, Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Fert 33-0-0-12S          | cwt  | 16.50   | 1.0000   | 16.50   | _____     |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Glyphosate 3lbs a.e.     | pt   | 2.16    | 5.0000   | 10.80   | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| SS, PM, Seed             | lb   | 0.99    | 25.0000  | 24.75   | _____     |
| White Clover Seed        | lb   | 5.14    | 3.0000   | 15.42   | _____     |
| Fescue Seed              | lb   | 1.75    | 20.0000  | 35.00   | _____     |
| ADJUVANTS                |      |         |          |         |           |
| Surfactant               | pt   | 5.31    | 0.4000   | 2.12    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 1.0000   | 7.50    | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.7146   | 10.87   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.6519   | 5.90    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 2.7588   | 3.81    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 10.64   | 1.0000   | 10.64   | _____     |
| Tractors                 | acre | 0.80    | 1.0000   | 0.80    | _____     |
| INTEREST ON OP. CAP.     | acre | 6.40    | 1.0000   | 6.40    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 215.40  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 21.86   | 1.0000   | 21.86   | _____     |
| Tractors                 | acre | 5.24    | 1.0000   | 5.24    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 27.10   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 242.50  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Research suggests tall fescue renovation to novel endophyte fescue will require 2 years glyphosate applications to completely eliminate existing stand.

SS = Sorghum x Sudan Hybrid, PM = Pearl Millet.

Table 18.A Estimated resource use and costs for field operations, per acre  
 Ryegrass annual pasture, prepared seedbed  
 Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|--------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |        |               |
| Soil Testing 8.00             | acre          |                    |              | 0.33          | Aug |                   |       |                |       |             |       | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread) 43.00           | ton           |                    |              | 1.00          | Aug |                   |       |                |       |             |       | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123        | 1.00          | Aug | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88  |                         |       |        | 5.48          |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140        | 2.00          | Aug | 1.80              | 2.05  | 2.02           | 4.64  | 0.28        | 4.27  |                         |       |        | 14.78         |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Sep |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 17.30 | 25.95  | 25.95         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Ryegrass Seed                 | lb            |                    |              |               |     |                   |       |                |       |             |       | 25.0000                 | 0.67  | 16.75  | 16.75         |
| Section Harrow                | 13'           | 2WD 75             | 0.119        | 1.00          | Sep | 0.77              | 0.87  | 0.12           | 0.20  | 0.11        | 1.82  |                         |       |        | 3.78          |
| Cultipacker                   | 12'           | 2WD 75             | 0.124        | 1.00          | Sep | 0.80              | 0.91  | 0.14           | 0.20  | 0.12        | 1.89  |                         |       |        | 3.94          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Oct |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 16.50 | 16.50  | 16.50         |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Dec |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 2.0000                  | 16.50 | 33.00  | 33.00         |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Dec | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23  |                         |       |        | 2.59          |
| 2,4-D amine                   | pt            |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 2.73  | 2.73   | 2.73          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Mar |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 2.0000                  | 16.50 | 33.00  | 33.00         |
| TOTALS                        |               |                    |              |               |     | 4.57              | 5.19  | 3.15           | 6.57  | 0.74        | 11.09 |                         |       | 196.87 | 227.44        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 8.72          |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 236.16        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 18.B Estimated costs per acre  
 Ryegrass annual pasture, prepared seedbed  
 Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| Fert 33-0-0-12S          | cwt  | 16.50   | 5.0000   | 82.50   | _____     |
| HERBICIDE                |      |         |          |         |           |
| 2,4-D amine              | pt   | 2.73    | 1.0000   | 2.73    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Ryegrass Seed            | lb   | 0.67    | 25.0000  | 16.75   | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 4.0000   | 30.00   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.7104   | 10.81   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.0313   | 0.28    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 2.7425   | 3.78    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 3.15    | 1.0000   | 3.15    | _____     |
| Tractors                 | acre | 0.79    | 1.0000   | 0.79    | _____     |
| INTEREST ON OP. CAP.     | acre | 8.72    | 1.0000   | 8.72    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 224.40  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 6.57    | 1.0000   | 6.57    | _____     |
| Tractors                 | acre | 5.19    | 1.0000   | 5.19    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 11.76   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 236.16  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 19.A Estimated resource use and costs for field operations, per acre  
 Ryegrass-Small Grains, annual pasture, prepared seedbed  
 Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|--------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |        |               |
| Soil Testing                  | 8.00          | acre               |              | 0.33          | Aug |                   |       |                |       |             |       | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00         | ton                |              | 1.00          | Aug |                   |       |                |       |             |       | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Chisel Plow Rigid             | 15'           |                    | 2WD 75       | 0.123         | Aug | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88  |                         |       |        | 5.48          |
| Disk Harrow                   | 14'           |                    | 2WD 75       | 0.140         | Aug | 1.80              | 2.05  | 2.02           | 4.64  | 0.28        | 4.27  |                         |       |        | 14.78         |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Sep |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 16.50 | 16.50  | 16.50         |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 17.30 | 17.30  | 17.30         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Section Harrow                | 13'           |                    | 2WD 75       | 0.119         | Sep | 0.77              | 0.87  | 0.12           | 0.20  | 0.11        | 1.82  |                         |       |        | 3.78          |
| Grain Drill                   | 12'           |                    | 2WD 75       | 0.157         | Sep | 1.02              | 1.15  | 1.62           | 3.39  | 0.31        | 3.81  |                         |       |        | 10.99         |
| Small Grains                  | lb            |                    |              |               |     |                   |       |                |       |             |       | 90.0000                 | 0.42  | 37.80  | 37.80         |
| Ryegrass Seed                 | lb            |                    |              |               |     |                   |       |                |       |             |       | 25.0000                 | 0.67  | 16.75  | 16.75         |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Dec |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 2.0000                  | 16.50 | 33.00  | 33.00         |
| Spray (Broadcast)             | 27'           |                    | 2WD 75       | 0.062         | Dec | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23  |                         |       |        | 2.59          |
| 2,4-D amine                   | pt            |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 2.73  | 2.73   | 2.73          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Mar |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 2.0000                  | 16.50 | 33.00  | 33.00         |
| TOTALS                        |               |                    |              |               |     | 4.79              | 5.43  | 4.63           | 9.76  | 0.93        | 13.01 |                         |       | 218.52 | 256.14        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 10.03         |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 266.17        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 19.B Estimated costs per acre  
 Ryegrass-Small Grains, annual pasture, prepared seedbed  
 Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Fert 33-0-0-12S          | cwt  | 16.50   | 5.0000   | 82.50   | _____     |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.0000   | 17.30   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| HERBICIDE                |      |         |          |         |           |
| 2,4-D amine              | pt   | 2.73    | 1.0000   | 2.73    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Small Grains             | lb   | 0.42    | 90.0000  | 37.80   | _____     |
| Ryegrass Seed            | lb   | 0.67    | 25.0000  | 16.75   | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 3.0000   | 22.50   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.7431   | 11.31   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.1884   | 1.70    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 2.8688   | 3.96    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 4.63    | 1.0000   | 4.63    | _____     |
| Tractors                 | acre | 0.83    | 1.0000   | 0.83    | _____     |
| INTEREST ON OP. CAP.     | acre | 10.03   | 1.0000   | 10.03   | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 250.98  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 9.76    | 1.0000   | 9.76    | _____     |
| Tractors                 | acre | 5.43    | 1.0000   | 5.43    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 15.19   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 266.17  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 20.A Estimated resource use and costs for field operations, per acre  
 No-till Ryegrass into volunteer summer grasses  
 Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF TIMES |      |     | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |      | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|------------|------|-----|-------------------|-------|----------------|-------|-------------|------|-------------------------|-------|--------|---------------|
|                               |               |                    | RATE       | OVER | MTH | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |            |      |     | -----dollars----- |       |                |       | dollars     |      | -----dollars-----       |       |        |               |
| Lime (Spread)                 | 43.00 ton     |                    |            | 1.00 | Aug |                   |       |                |       |             |      | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062      | 1.00 | Aug | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23 |                         |       |        | 2.59          |
| Glyphosate                    | 3lbs a.e. pt  |                    |            |      |     |                   |       |                |       |             |      | 2.0000                  | 2.16  | 4.32   | 4.32          |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Sep |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Phosphate (46% P2O5)          | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 17.30 | 17.30  | 17.30         |
| Potash (60% K2O)              | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 22.11 | 22.11  | 22.11         |
| NT Grain Drill                | 12'           | 2WD 75             | 0.196      | 1.00 | Sep | 1.27              | 1.44  | 3.40           | 7.10  | 0.39        | 4.77 |                         |       |        | 17.98         |
| Ryegrass Seed                 | lb            |                    |            |      |     |                   |       |                |       |             |      | 35.0000                 | 0.67  | 23.45  | 23.45         |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062      | 1.00 | Sep | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23 |                         |       |        | 2.59          |
| Mustang Max                   | oz            |                    |            |      |     |                   |       |                |       |             |      | 3.0000                  | 0.95  | 2.85   | 2.85          |
| Soil Testing                  | 8.00 acre     |                    |            | 1.00 | Oct |                   |       |                |       |             |      | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Oct |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 16.50 | 16.50  | 16.50         |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Dec |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |            |      |     |                   |       |                |       |             |      | 2.0000                  | 16.50 | 33.00  | 33.00         |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062      | 1.00 | Dec | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23 |                         |       |        | 2.59          |
| Gramoxone SL                  | oz            |                    |            |      |     |                   |       |                |       |             |      | 16.0000                 | 0.17  | 2.72   | 2.72          |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Mar |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |            |      |     |                   |       |                |       |             |      | 2.0000                  | 16.50 | 33.00  | 33.00         |
| TOTALS                        |               |                    |            |      |     | 2.47              | 2.82  | 4.06           | 7.94  | 0.67        | 8.46 |                         |       | 202.08 | 227.83        |
| INTEREST ON OPERATING CAPITAL |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |        | 8.75          |
| UNALLOCATED LABOR             |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |        | 236.58        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 20.B Estimated costs per acre  
 No-till Ryegrass into volunteer summer grasses  
 Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.0000   | 17.30   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| Fert 33-0-0-12S          | cwt  | 16.50   | 5.0000   | 82.50   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Glyphosate 3lbs a.e.     | pt   | 2.16    | 2.0000   | 4.32    | _____     |
| Gramoxone SL             | oz   | 0.17    | 16.0000  | 2.72    | _____     |
| INSECTICIDE              |      |         |          |         |           |
| Mustang Max              | oz   | 0.95    | 3.0000   | 2.85    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Ryegrass Seed            | lb   | 0.67    | 35.0000  | 23.45   | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 4.0000   | 30.00   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.3844   | 5.84    | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.2904   | 2.62    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 1.4842   | 2.04    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 4.06    | 1.0000   | 4.06    | _____     |
| Tractors                 | acre | 0.43    | 1.0000   | 0.43    | _____     |
| INTEREST ON OP. CAP.     | acre | 8.75    | 1.0000   | 8.75    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 225.82  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 7.94    | 1.0000   | 7.94    | _____     |
| Tractors                 | acre | 2.82    | 1.0000   | 2.82    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 10.76   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 236.58  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 21.A Estimated resource use and costs for field operations, per acre  
Overseeded Annual Ryegrass pasture maintenance,  
broadcast Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |      | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|------|-------------------------|-------|--------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |      | -----dollars-----       |       |        |               |
| Soil Testing                  | 8.00          | acre               |              | 0.33          | Aug |                   |       |                |       |             |      | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00         | ton                |              | 1.00          | Aug |                   |       |                |       |             |      | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Rotary Mower                  | 12'           | 2WD 75             | 0.098        | 1.00          | Aug | 0.63              | 0.72  | 0.96           | 0.74  | 0.09        | 1.49 |                         |       |        | 4.54          |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140        | 1.00          | Oct | 0.91              | 1.03  | 1.01           | 2.32  | 0.14        | 2.14 |                         |       |        | 7.41          |
| Custom Spread + Seed appl     |               |                    |              | 1.00          | Oct |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Phosphate (46% P2O5)          |               | cwt                |              |               |     |                   |       |                |       |             |      | 2.0000                  | 17.30 | 34.60  | 34.60         |
| Potash (60% K2O)              |               | cwt                |              |               |     |                   |       |                |       |             |      | 1.5000                  | 22.11 | 33.17  | 33.17         |
| Ryegrass Seed                 |               | lb                 |              |               |     |                   |       |                |       |             |      | 30.0000                 | 0.67  | 20.10  | 20.10         |
| Section Harrow                | 13'           | 2WD 75             | 0.119        | 1.00          | Oct | 0.77              | 0.87  | 0.12           | 0.20  | 0.11        | 1.82 |                         |       |        | 3.78          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Dec |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               |               | cwt                |              |               |     |                   |       |                |       |             |      | 0.9000                  | 16.50 | 14.85  | 14.85         |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Mar |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               |               | cwt                |              |               |     |                   |       |                |       |             |      | 1.2000                  | 16.50 | 19.80  | 19.80         |
| Rotary Mower                  | 12'           | 2WD 75             | 0.098        | 1.00          | Jun | 0.63              | 0.72  | 0.96           | 0.74  | 0.09        | 1.49 |                         |       |        | 4.54          |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | Jun | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23 |                         |       |        | 2.59          |
| Weedmaster                    |               | pt                 |              |               |     |                   |       |                |       |             |      | 2.0000                  | 3.00  | 6.00   | 6.00          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Jun |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               |               | cwt                |              |               |     |                   |       |                |       |             |      | 2.1000                  | 16.50 | 34.65  | 34.65         |
| Prorated Est Cost             | acre          |                    |              |               | Jun |                   |       |                |       |             |      | 1.0000                  |       |        | 21.14         |
| TOTALS                        |               |                    |              |               |     | 3.34              | 3.80  | 3.27           | 4.28  | 0.55        | 8.17 |                         |       | 210.00 | 254.00        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |      |                         |       |        | 7.35          |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |      |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |      |                         |       |        | 261.35        |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 21.B Estimated costs per acre  
Overseeded Annual Ryegrass pasture maintenance,  
broadcast Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 2.0000   | 34.60   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.5000   | 33.17   | _____     |
| Fert 33-0-0-12S          | cwt  | 16.50   | 4.2000   | 69.30   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Weedmaster               | pt   | 3.00    | 2.0000   | 6.00    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Ryegrass Seed            | lb   | 0.67    | 30.0000  | 20.10   | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 3.0000   | 22.50   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM PLANT             |      |         |          |         |           |
| Custom Spread + Seed     | appl | 7.50    | 1.0000   | 7.50    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.5188   | 7.89    | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.0313   | 0.28    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 2.0030   | 2.76    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 3.27    | 1.0000   | 3.27    | _____     |
| Tractors                 | acre | 0.58    | 1.0000   | 0.58    | _____     |
| INTEREST ON OP. CAP.     | acre | 7.35    | 1.0000   | 7.35    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 232.13  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 4.28    | 1.0000   | 4.28    | _____     |
| Tractors                 | acre | 3.80    | 1.0000   | 3.80    | _____     |
| Prorated Est Cost        | acre | 21.14   | 1.0000   | 21.14   | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 29.22   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 261.35  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 22.A Estimated resource use and costs for field operations, per acre  
Sorghum x Sudan (SS), Pearl Millet (PM),  
Forage Sorghum (FS), annual hay Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|--------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       |             |       | -----dollars-----       |       |        |               |
| Soil Testing                  | 8.00 acre     |                    |              | 0.33          | Apr |                   |       |                |       |             |       | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00 ton     |                    |              | 1.00          | Apr |                   |       |                |       |             |       | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123        | 1.00          | Apr | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88  |                         |       |        | 5.48          |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140        | 2.00          | Apr | 1.80              | 2.05  | 2.02           | 4.64  | 0.28        | 4.27  |                         |       |        | 14.78         |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Apr |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 16.50 | 24.75  | 24.75         |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 17.30 | 17.30  | 17.30         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Grain Drill                   | 12'           | 2WD 75             | 0.157        | 1.00          | May | 1.02              | 1.15  | 1.62           | 3.39  | 0.31        | 3.81  |                         |       |        | 10.99         |
| SS, PM, FS Seed               | 1b            |                    |              |               |     |                   |       |                |       |             |       | 30.0000                 | 0.99  | 29.70  | 29.70         |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062        | 1.00          | May | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23  |                         |       |        | 2.59          |
| 2,4-D amine                   | pt            |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 2.73  | 4.10   | 4.10          |
| Hay Cut-Cond                  | 9'            | 2WD 75             | 0.229        | 1.00          | Jun | 1.48              | 1.68  | 4.03           | 4.75  | 0.22        | 3.49  |                         |       |        | 15.43         |
| Hay Rake                      | 8.5'          | 2WD 50             | 0.202        | 2.00          | Jun | 1.71              | 1.78  | 1.26           | 1.85  | 0.40        | 6.16  |                         |       |        | 12.76         |
| Hay Baler                     | Lg Round      | 2WD 75             | 0.211        | 1.00          | Jun | 1.37              | 1.55  | 5.69           | 7.47  | 0.21        | 3.22  |                         |       |        | 19.30         |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |             |       | 0.0800                  | 39.00 | 3.12   | 3.12          |
| Hay Carrier                   | 1B Lift       | 2WD 75             | 0.300        | 1.00          | Jun | 1.94              | 2.19  | 0.04           | 0.11  | 0.30        | 4.57  |                         |       |        | 8.85          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Jun |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 16.50 | 24.75  | 24.75         |
| Hay Cut-Cond                  | 9'            | 2WD 75             | 0.229        | 1.00          | Jul | 1.48              | 1.68  | 4.03           | 4.75  | 0.22        | 3.49  |                         |       |        | 15.43         |
| Hay Rake                      | 8.5'          | 2WD 50             | 0.202        | 2.00          | Jul | 1.71              | 1.78  | 1.26           | 1.85  | 0.40        | 6.16  |                         |       |        | 12.76         |
| Hay Baler                     | Lg Round      | 2WD 75             | 0.211        | 1.00          | Jul | 1.37              | 1.55  | 5.69           | 7.47  | 0.21        | 3.22  |                         |       |        | 19.30         |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |             |       | 0.0600                  | 39.00 | 2.34   | 2.34          |
| Hay Carrier                   | 1B Lift       | 2WD 75             | 0.300        | 1.00          | Jul | 1.94              | 2.19  | 0.04           | 0.11  | 0.30        | 4.57  |                         |       |        | 8.85          |
| Custom Spread(Truck)          | appl          |                    |              | 1.00          | Aug |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 16.50 | 24.75  | 24.75         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Hay Cut-Cond                  | 9'            | 2WD 75             | 0.229        | 1.00          | Aug | 1.48              | 1.68  | 4.03           | 4.75  | 0.22        | 3.49  |                         |       |        | 15.43         |
| Hay Rake                      | 8.5'          | 2WD 50             | 0.202        | 2.00          | Aug | 1.71              | 1.78  | 1.26           | 1.85  | 0.40        | 6.16  |                         |       |        | 12.76         |
| Hay Baler                     | Lg Round      | 2WD 75             | 0.211        | 1.00          | Aug | 1.37              | 1.55  | 5.69           | 7.47  | 0.21        | 3.22  |                         |       |        | 19.30         |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |             |       | 0.0400                  | 39.00 | 1.56   | 1.56          |
| Hay Carrier                   | 1B Lift       | 2WD 75             | 0.300        | 1.00          | Aug | 1.94              | 2.19  | 0.04           | 0.11  | 0.30        | 4.57  |                         |       |        | 8.85          |
| Hay Cut-Cond                  | 9'            | 2WD 75             | 0.229        | 1.00          | Sep | 1.48              | 1.68  | 4.03           | 4.75  | 0.22        | 3.49  |                         |       |        | 15.43         |
| Hay Rake                      | 8.5'          | 2WD 50             | 0.202        | 2.00          | Sep | 1.71              | 1.78  | 1.26           | 1.85  | 0.40        | 6.16  |                         |       |        | 12.76         |
| Hay Baler                     | Lg Round      | 2WD 75             | 0.211        | 1.00          | Sep | 1.37              | 1.55  | 5.69           | 7.47  | 0.21        | 3.22  |                         |       |        | 19.30         |
| Twine                         | bun           |                    |              |               |     |                   |       |                |       |             |       | 0.0300                  | 39.00 | 1.17   | 1.17          |
| Hay Carrier                   | 1B Lift       | 2WD 75             | 0.300        | 1.00          | Sep | 1.94              | 2.19  | 0.04           | 0.11  | 0.30        | 4.57  |                         |       |        | 8.85          |
| TOTALS                        |               |                    |              |               |     | 30.02             | 33.36 | 48.59          | 66.28 | 5.39        | 80.95 |                         |       | 217.09 | 476.29        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 16.08         |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 492.37        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**  
**2,4-D applied when sorghum/sudan is 4 to 6 inches tall.**

Table 22.B Estimated costs per acre  
Sorghum x Sudan (SS), Pearl Millet (PM),  
Forage Sorghum (FS), annual hay Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Fert 33-0-0-12S          | cwt  | 16.50   | 4.5000   | 74.25   | _____     |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.0000   | 17.30   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 2.0000   | 44.22   | _____     |
| HERBICIDE                |      |         |          |         |           |
| 2,4-D amine              | pt   | 2.73    | 1.5000   | 4.10    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| SS, PM, FS Seed          | lb   | 0.99    | 30.0000  | 29.70   | _____     |
| OTHER                    |      |         |          |         |           |
| Twine                    | bun  | 39.00   | 0.2100   | 8.19    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 3.0000   | 22.50   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 5.2042   | 79.25   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.1884   | 1.70    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 18.0087  | 24.88   | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 48.59   | 1.0000   | 48.59   | _____     |
| Tractors                 | acre | 5.14    | 1.0000   | 5.14    | _____     |
| INTEREST ON OP. CAP.     | acre | 16.08   | 1.0000   | 16.08   | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 392.73  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 66.28   | 1.0000   | 66.28   | _____     |
| Tractors                 | acre | 33.36   | 1.0000   | 33.36   | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 99.64   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 492.37  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.  
2,4-D applied when sorghum/sudan is 4 to 6 inches tall.**

Table 23.A Estimated resource use and costs for field operations, per acre  
 Sorghum x Sudan SS), Pearl Millet (PM),  
 Forage Sorghum (FS), annual pasture Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       | TOTAL<br>COST |        |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|---------------|--------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE |               | COST   |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |               |        |
| Soil Testing 8.00             | acre          |                    |              | 0.33          | Apr |                   |       |                |       |             |       | 0.3300                  | 8.00  | 2.64          | 2.64   |
| Lime (Spread) 43.00           | ton           |                    |              | 1.00          | Apr |                   |       |                |       |             |       | 0.3300                  | 43.00 | 14.19         | 14.19  |
| Chisel Plow Rigid 15'         |               | 2WD 75             | 0.123        | 1.00          | Apr | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88  |                         |       |               | 5.48   |
| Custom Spread(Truck) appl     |               |                    |              | 1.00          | May |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50          | 7.50   |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 16.50 | 16.50         | 16.50  |
| Phosphate (46% P205)          | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 17.30 | 17.30         | 17.30  |
| Potash (60% K20)              | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 22.11 | 22.11         | 22.11  |
| Disk Harrow 14'               |               | 2WD 75             | 0.140        | 2.00          | May | 1.80              | 2.05  | 2.02           | 4.64  | 0.28        | 4.27  |                         |       |               | 14.78  |
| Spray (Broadcast) 27'         |               | 2WD 75             | 0.062        | 1.00          | May | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23  |                         |       |               | 2.59   |
| 2,4-D amine                   | pt            |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 2.73  | 4.10          | 4.10   |
| Grain Drill 12'               |               | 2WD 75             | 0.157        | 1.00          | May | 1.02              | 1.15  | 1.62           | 3.39  | 0.31        | 3.81  |                         |       |               | 10.99  |
| SS, PM, FS Seed               | lb            |                    |              |               |     |                   |       |                |       |             |       | 30.0000                 | 0.99  | 29.70         | 29.70  |
| Custom Spread(Truck) appl     |               |                    |              | 1.00          | Jul |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50          | 7.50   |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 16.50 | 16.50         | 16.50  |
| Custom Spread(Truck) appl     |               |                    |              | 1.00          | Aug |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50          | 7.50   |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 16.50 | 16.50         | 16.50  |
| TOTALS                        |               |                    |              |               |     | 4.02              | 4.56  | 4.51           | 9.56  | 0.81        | 11.19 |                         |       | 162.04        | 195.88 |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |               | 8.30   |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |               | 0.00   |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |               | 204.18 |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**  
**2,4-D applied when sorghum/sudan is 4 to 6 inches tall.**

Table 23.B Estimated costs per acre  
 Sorghum x Sudan SS), Pearl Millet (PM),  
 Forage Sorghum (FS), annual pasture Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Fert 33-0-0-12S          | cwt  | 16.50   | 3.0000   | 49.50   | _____     |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.0000   | 17.30   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| HERBICIDE                |      |         |          |         |           |
| 2,4-D amine              | pt   | 2.73    | 1.5000   | 4.10    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| SS, PM, FS Seed          | lb   | 0.99    | 30.0000  | 29.70   | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 3.0000   | 22.50   | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.6236   | 9.49    | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.1884   | 1.70    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 2.4076   | 3.32    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 4.51    | 1.0000   | 4.51    | _____     |
| Tractors                 | acre | 0.70    | 1.0000   | 0.70    | _____     |
| INTEREST ON OP. CAP.     | acre | 8.30    | 1.0000   | 8.30    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 190.06  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 9.56    | 1.0000   | 9.56    | _____     |
| Tractors                 | acre | 4.56    | 1.0000   | 4.56    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 14.12   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 204.18  | _____     |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**  
**2,4-D applied when sorghum/sudan is 4 to 6 inches tall.**

Table 24.A Estimated resource use and costs for field operations, per acre  
Corn silage  
Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|--------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |        |               |
| Lime (Spread)                 | 43.00 ton     |                    |              | 1.00          | Sep |                   |       |                |       |             |       | 0.5000                  | 43.00 | 21.50  | 21.50         |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123        | 1.00          | Sep | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88  |                         |       |        | 5.48          |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140        | 1.00          | Mar | 0.91              | 1.03  | 1.01           | 2.32  | 0.14        | 2.14  |                         |       |        | 7.41          |
| Spin Spreader                 | 5 Ton         | 2WD 75             | 0.042        | 1.00          | Mar | 0.27              | 0.31  | 0.31           | 0.67  | 0.08        | 1.02  |                         |       |        | 2.58          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.8000                  | 16.50 | 29.70  | 29.70         |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 17.30 | 17.30  | 17.30         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |       | 2.0000                  | 22.11 | 44.22  | 44.22         |
| Disk Bed (Hipper)             | 4R-38         | 2WD 75             | 0.147        | 1.00          | Mar | 0.96              | 1.08  | 0.34           | 0.98  | 0.14        | 2.25  |                         |       |        | 5.61          |
| Row Cond Rigid                | 13'           | 2WD 75             | 0.119        | 1.00          | Mar | 0.77              | 0.87  | 0.85           | 1.35  | 0.11        | 1.82  |                         |       |        | 5.66          |
| Plant & Pre Rigid             | 4R-38         | 2WD 75             | 0.159        | 1.00          | Mar | 1.03              | 1.17  | 1.92           | 4.01  | 0.31        | 3.88  |                         |       |        | 12.01         |
| Atrazine 4L                   | pt            |                    |              |               |     |                   |       |                |       |             |       | 2.5000                  | 2.24  | 5.60   | 5.60          |
| Dual II Magnum                | pt            |                    |              |               |     |                   |       |                |       |             |       | 1.3300                  | 12.63 | 16.80  | 16.80         |
| Corn Seed RR2                 | thous         |                    |              |               |     |                   |       |                |       |             |       | 22.0000                 | 3.50  | 77.00  | 77.00         |
| Fert Appl (Liquid)            | 4R-38         | 2WD 75             | 0.154        | 1.00          | Apr | 0.99              | 1.13  | 1.33           | 1.63  | 0.23        | 3.05  |                         |       |        | 8.13          |
| UAN (32% N)                   | cwt           |                    |              |               |     |                   |       |                |       |             |       | 4.0000                  | 12.03 | 48.12  | 48.12         |
| Spray (Spot)                  | 27'           | 2WD 75             | 0.062        | 1.00          | May | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23  |                         |       |        | 2.59          |
| Accent                        | oz            |                    |              |               |     |                   |       |                |       |             |       | 0.6700                  | 31.94 | 21.40  | 21.40         |
| Cultivate                     | 4R-38         | 2WD 75             | 0.162        | 1.00          | Jun | 1.05              | 1.19  | 0.61           | 1.77  | 0.16        | 2.47  |                         |       |        | 7.09          |
| Silage Harvester              | 2-Row         | 2WD 75             | 0.510        | 1.00          | Aug | 3.29              | 3.73  | 15.24          | 18.00 | 0.51        | 7.77  |                         |       |        | 48.03         |
| Silage Wagon 12T              | 12-Ton        | 2WD 75             | 0.510        | 1.00          | Aug | 3.29              | 3.73  | 2.14           | 5.26  | 0.51        | 7.77  |                         |       |        | 22.19         |
| TOTALS                        |               |                    |              |               |     | 13.76             | 15.60 | 24.62          | 37.52 | 2.44        | 35.28 |                         |       | 281.64 | 408.42        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 8.61          |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 417.03        |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 24.B Estimated costs per acre  
Corn silage  
Mississippi, 2021

| ITEM                     | UNIT  | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|-------|---------|----------|---------|-----------|
|                          |       | dollars |          | dollars |           |
| DIRECT EXPENSES          |       |         |          |         |           |
| FERTILIZER               |       |         |          |         |           |
| Fert 33-0-0-12S          | cwt   | 16.50   | 1.8000   | 29.70   | _____     |
| Phosphate (46% P2O5)     | cwt   | 17.30   | 1.0000   | 17.30   | _____     |
| Potash (60% K2O)         | cwt   | 22.11   | 2.0000   | 44.22   | _____     |
| UAN (32% N)              | cwt   | 12.03   | 4.0000   | 48.12   | _____     |
| HERBICIDE                |       |         |          |         |           |
| Atrazine 4L              | pt    | 2.24    | 2.5000   | 5.60    | _____     |
| Dual II Magnum           | pt    | 12.63   | 1.3300   | 16.80   | _____     |
| Accent                   | oz    | 31.94   | 0.6700   | 21.40   | _____     |
| SEED/PLANTS              |       |         |          |         |           |
| Corn Seed RR2            | thous | 3.50    | 22.0000  | 77.00   | _____     |
| CUSTOM LIME              |       |         |          |         |           |
| Lime (Spread) 43.00      | ton   | 43.00   | 0.5000   | 21.50   | _____     |
| OPERATOR LABOR           |       |         |          |         |           |
| Tractors                 | hour  | 15.22   | 2.1328   | 32.47   | _____     |
| HAND LABOR               |       |         |          |         |           |
| Implements               | hour  | 9.06    | 0.3106   | 2.81    | _____     |
| DIESEL FUEL              |       |         |          |         |           |
| Tractors                 | gal   | 1.38    | 8.2334   | 11.37   | _____     |
| REPAIR & MAINTENANCE     |       |         |          |         |           |
| Implements               | acre  | 24.62   | 1.0000   | 24.62   | _____     |
| Tractors                 | acre  | 2.39    | 1.0000   | 2.39    | _____     |
| INTEREST ON OP. CAP.     | acre  | 8.61    | 1.0000   | 8.61    | _____     |
|                          |       |         |          | -----   |           |
| TOTAL DIRECT EXPENSES    |       |         |          | 363.91  | _____     |
| FIXED EXPENSES           |       |         |          |         |           |
| Implements               | acre  | 37.52   | 1.0000   | 37.52   | _____     |
| Tractors                 | acre  | 15.60   | 1.0000   | 15.60   | _____     |
|                          |       |         |          | -----   |           |
| TOTAL FIXED EXPENSES     |       |         |          | 53.12   | _____     |
|                          |       |         |          | -----   |           |
| TOTAL SPECIFIED EXPENSES |       |         |          | 417.03  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 25.A Estimated resource use and costs for field operations, per acre  
Sorghum silage  
Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF<br>RATE | TIMES<br>OVER | MTH | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|--------------|---------------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|--------|---------------|
|                               |               |                    |              |               |     | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |              |               |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |        |               |
| Lime (Spread)                 | 43.00 ton     |                    |              | 1.00          | Sep |                   |       |                |       |             |       | 0.5000                  | 43.00 | 21.50  | 21.50         |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123        | 2.00          | Apr | 1.59              | 1.80  | 1.31           | 2.50  | 0.24        | 3.75  |                         |       |        | 10.95         |
| Spin Spreader                 | 5 Ton         | 2WD 75             | 0.042        | 1.00          | May | 0.27              | 0.31  | 0.31           | 0.67  | 0.08        | 1.02  |                         |       |        | 2.58          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.0000                  | 16.50 | 16.50  | 16.50         |
| Phosphate (46% P2O5)          | cwt           |                    |              |               |     |                   |       |                |       |             |       | 1.5000                  | 17.30 | 25.95  | 25.95         |
| Potash (60% K2O)              | cwt           |                    |              |               |     |                   |       |                |       |             |       | 2.0000                  | 22.11 | 44.22  | 44.22         |
| Field Cultivate               | 12'           | 2WD 75             | 0.124        | 1.00          | May | 0.80              | 0.91  | 0.38           | 1.76  | 0.12        | 1.89  |                         |       |        | 5.74          |
| Disk Bed (Hipper)             | 4R-38         | 2WD 75             | 0.147        | 1.00          | May | 0.96              | 1.08  | 0.34           | 0.98  | 0.14        | 2.25  |                         |       |        | 5.61          |
| Row Cond Rigid                | 13'           | 2WD 75             | 0.119        | 1.00          | May | 0.77              | 0.87  | 0.85           | 1.35  | 0.11        | 1.82  |                         |       |        | 5.66          |
| Plant & Pre Rigid             | 4R-38         | 2WD 75             | 0.159        | 1.00          | May | 1.03              | 1.17  | 1.92           | 4.01  | 0.31        | 3.88  |                         |       |        | 12.01         |
| Forage Sorghum Seed           | lb            |                    |              |               |     |                   |       |                |       |             |       | 20.0000                 | 1.06  | 21.20  | 21.20         |
| Bicep 11 Magnum               | qt            |                    |              |               |     |                   |       |                |       |             |       | 2.0000                  | 10.24 | 20.48  | 20.48         |
| Cultivate                     | 4R-38         | 2WD 75             | 0.162        | 1.00          | May | 1.05              | 1.19  | 0.61           | 1.77  | 0.16        | 2.47  |                         |       |        | 7.09          |
| Spin Spreader                 | 5 Ton         | 2WD 75             | 0.042        | 1.00          | May | 0.27              | 0.31  | 0.31           | 0.67  | 0.08        | 1.02  |                         |       |        | 2.58          |
| Fert 33-0-0-12S               | cwt           |                    |              |               |     |                   |       |                |       |             |       | 3.0000                  | 16.50 | 49.50  | 49.50         |
| Cultivate                     | 4R-38         | 2WD 75             | 0.162        | 1.00          | Jun | 1.05              | 1.19  | 0.61           | 1.77  | 0.16        | 2.47  |                         |       |        | 7.09          |
| Silage Harvester              | 2-Row         | 2WD 75             | 0.510        | 1.00          | Sep | 3.29              | 3.73  | 15.24          | 18.00 | 0.51        | 7.77  |                         |       |        | 48.03         |
| Silage Wagon 12T              | 12-Ton        | 2WD 75             | 0.510        | 1.00          | Sep | 3.29              | 3.73  | 2.14           | 5.26  | 0.51        | 7.77  |                         |       |        | 22.19         |
| TOTALS                        |               |                    |              |               |     | 14.37             | 16.29 | 24.02          | 38.74 | 2.47        | 36.11 |                         |       | 199.35 | 328.88        |
| INTEREST ON OPERATING CAPITAL |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 6.93          |
| UNALLOCATED LABOR             |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |              |               |     |                   |       |                |       |             |       |                         |       |        | 335.81        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 25.B Estimated costs per acre  
Sorghum silage  
Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Fert 33-0-0-12S          | cwt  | 16.50   | 4.0000   | 66.00   | _____     |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.5000   | 25.95   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 2.0000   | 44.22   | _____     |
| HERBICIDE                |      |         |          |         |           |
| Bicep 11 Magnum          | qt   | 10.24   | 2.0000   | 20.48   | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Forage Sorghum Seed      | lb   | 1.06    | 20.0000  | 21.20   | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.5000   | 21.50   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 2.2273   | 33.90   | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.2440   | 2.21    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 8.5983   | 11.87   | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 24.02   | 1.0000   | 24.02   | _____     |
| Tractors                 | acre | 2.50    | 1.0000   | 2.50    | _____     |
| INTEREST ON OP. CAP.     | acre | 6.93    | 1.0000   | 6.93    | _____     |
|                          |      |         |          | -----   |           |
| TOTAL DIRECT EXPENSES    |      |         |          | 280.78  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 38.74   | 1.0000   | 38.74   | _____     |
| Tractors                 | acre | 16.29   | 1.0000   | 16.29   | _____     |
|                          |      |         |          | -----   |           |
| TOTAL FIXED EXPENSES     |      |         |          | 55.03   | _____     |
|                          |      |         |          | -----   |           |
| TOTAL SPECIFIED EXPENSES |      |         |          | 335.81  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations**

Table 26.A Estimated resource use and costs for field operations, per acre  
 Ryegrass, Small Grains(oat,cereal rye,triticale),Annual  
 Clover, Brassica Mix, annual pasture, prepared seedbed, Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF TIMES |      |     | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |      | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|------------|------|-----|-------------------|-------|----------------|-------|-------------|------|-------------------------|-------|--------|---------------|
|                               |               |                    | RATE       | OVER | MTH | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |            |      |     | -----dollars----- |       |                |       | dollars     |      | -----dollars-----       |       |        |               |
| Soil Testing                  | 8.00          | acre               |            | 0.33 | Aug |                   |       |                |       |             |      | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread)                 | 43.00         | ton                |            | 0.33 | Aug |                   |       |                |       |             |      | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123      | 1.00 | Aug | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88 |                         |       |        | 5.48          |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140      | 1.00 | Aug | 0.91              | 1.03  | 1.01           | 2.32  | 0.14        | 2.14 |                         |       |        | 7.41          |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Sep |                   |       |                |       |             |      | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 16.50 | 16.50  | 16.50         |
| Phosphate (46% P205)          | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 17.30 | 17.30  | 17.30         |
| Potash (60% K20)              | cwt           |                    |            |      |     |                   |       |                |       |             |      | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Section Harrow                | 13'           | 2WD 75             | 0.119      | 1.00 | Sep | 0.77              | 0.87  | 0.12           | 0.20  | 0.11        | 1.82 |                         |       |        | 3.78          |
| Grain Drill                   | 12'           | 2WD 75             | 0.157      | 1.00 | Sep | 1.02              | 1.15  | 1.62           | 3.39  | 0.31        | 3.81 |                         |       |        | 10.99         |
| Ryegrass Seed                 | 1b            |                    |            |      |     |                   |       |                |       |             |      | 18.0000                 | 0.67  | 12.06  | 12.06         |
| Small Grains                  | 1b            |                    |            |      |     |                   |       |                |       |             |      | 60.0000                 | 0.42  | 25.20  | 25.20         |
| Brassica Seed                 | 1b            |                    |            |      |     |                   |       |                |       |             |      | 2.0000                  | 3.42  | 6.84   | 6.84          |
| Crimson Clover Seed           | 1b            |                    |            |      |     |                   |       |                |       |             |      | 15.0000                 | 1.06  | 15.90  | 15.90         |
| TOTALS                        |               |                    |            |      |     | 3.50              | 3.95  | 3.40           | 7.16  | 0.69        | 9.65 |                         |       | 140.24 | 167.90        |
| INTEREST ON OPERATING CAPITAL |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |        | 7.63          |
| UNALLOCATED LABOR             |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |            |      |     |                   |       |                |       |             |      |                         |       |        | 175.53        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 26.B Estimated costs per acre  
 Ryegrass, Small Grains(oat,cereal rye,triticale),Annual  
 Clover, Brassica Mix, annual pasture, prepared seedbed, Mississippi 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Fert 33-0-0-12S          | cwt  | 16.50   | 1.0000   | 16.50   | _____     |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.0000   | 17.30   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Ryegrass Seed            | lb   | 0.67    | 18.0000  | 12.06   | _____     |
| Small Grains             | lb   | 0.42    | 60.0000  | 25.20   | _____     |
| Brassica Seed            | lb   | 3.42    | 2.0000   | 6.84    | _____     |
| Crimson Clover Seed      | lb   | 1.06    | 15.0000  | 15.90   | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 1.0000   | 7.50    | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.5401   | 8.23    | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.1571   | 1.42    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 2.0852   | 2.89    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 3.40    | 1.0000   | 3.40    | _____     |
| Tractors                 | acre | 0.61    | 1.0000   | 0.61    | _____     |
| INTEREST ON OP. CAP.     | acre | 7.63    | 1.0000   | 7.63    | _____     |
|                          |      |         |          | -----   |           |
| TOTAL DIRECT EXPENSES    |      |         |          | 164.42  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 7.16    | 1.0000   | 7.16    | _____     |
| Tractors                 | acre | 3.95    | 1.0000   | 3.95    | _____     |
|                          |      |         |          | -----   |           |
| TOTAL FIXED EXPENSES     |      |         |          | 11.11   | _____     |
|                          |      |         |          | -----   |           |
| TOTAL SPECIFIED EXPENSES |      |         |          | 175.53  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 27.A Estimated resource use and costs for field operations, per acre  
 Ryegrass-Oat annual pasture, prepared seedbed  
 Mississippi, 2021

| OPERATION/<br>OPERATING INPUT | SIZE/<br>UNIT | POWER UNIT<br>SIZE | PERF TIMES |      |     | POWER UNIT COST   |       | EQUIPMENT COST |       | ALLOC LABOR |       | OPERATING/DURABLE INPUT |       |        | TOTAL<br>COST |
|-------------------------------|---------------|--------------------|------------|------|-----|-------------------|-------|----------------|-------|-------------|-------|-------------------------|-------|--------|---------------|
|                               |               |                    | RATE       | OVER | MTH | DIRECT            | FIXED | DIRECT         | FIXED | HOURS       | COST  | AMOUNT                  | PRICE | COST   |               |
|                               |               |                    |            |      |     | -----dollars----- |       |                |       | dollars     |       | -----dollars-----       |       |        |               |
| Soil Testing 8.00             | acre          |                    |            | 1.00 | Aug |                   |       |                |       |             |       | 0.3300                  | 8.00  | 2.64   | 2.64          |
| Lime (Spread) 43.00           | ton           |                    |            | 1.00 | Aug |                   |       |                |       |             |       | 0.3300                  | 43.00 | 14.19  | 14.19         |
| Chisel Plow Rigid             | 15'           | 2WD 75             | 0.123      | 1.00 | Aug | 0.80              | 0.90  | 0.65           | 1.25  | 0.12        | 1.88  |                         |       |        | 5.48          |
| Disk Harrow                   | 14'           | 2WD 75             | 0.140      | 1.00 | Aug | 0.91              | 1.03  | 1.01           | 2.32  | 0.14        | 2.14  |                         |       |        | 7.41          |
| Custom Spread(Truck)          | appl          |                    |            | 1.00 | Sep |                   |       |                |       |             |       | 1.0000                  | 7.50  | 7.50   | 7.50          |
| Fert 33-0-0-12S               | cwt           |                    |            |      |     |                   |       |                |       |             |       | 1.0000                  | 16.50 | 16.50  | 16.50         |
| Phosphate (46% P205)          | cwt           |                    |            |      |     |                   |       |                |       |             |       | 1.0000                  | 17.30 | 17.30  | 17.30         |
| Potash (60% K20)              | cwt           |                    |            |      |     |                   |       |                |       |             |       | 1.0000                  | 22.11 | 22.11  | 22.11         |
| Section Harrow                | 13'           | 2WD 75             | 0.119      | 1.00 | Sep | 0.77              | 0.87  | 0.12           | 0.20  | 0.11        | 1.82  |                         |       |        | 3.78          |
| Grain Drill                   | 12'           | 2WD 75             | 0.157      | 1.00 | Sep | 1.02              | 1.15  | 1.62           | 3.39  | 0.31        | 3.81  |                         |       |        | 10.99         |
| Ryegrass Seed                 | lb            |                    |            |      |     |                   |       |                |       |             |       | 20.0000                 | 0.67  | 13.40  | 13.40         |
| Small Grains                  | lb            |                    |            |      |     |                   |       |                |       |             |       | 20.0000                 | 0.42  | 8.40   | 8.40          |
| Spray (Broadcast)             | 27'           | 2WD 75             | 0.062      | 1.00 | Mar | 0.40              | 0.46  | 0.22           | 0.28  | 0.09        | 1.23  |                         |       |        | 2.59          |
| 2,4-D amine                   | pt            |                    |            |      |     |                   |       |                |       |             |       | 1.5000                  | 2.73  | 4.10   | 4.10          |
| TOTALS                        |               |                    |            |      |     | 3.90              | 4.41  | 3.62           | 7.44  | 0.79        | 10.88 |                         |       | 106.14 | 136.39        |
| INTEREST ON OPERATING CAPITAL |               |                    |            |      |     |                   |       |                |       |             |       |                         |       |        | 5.91          |
| UNALLOCATED LABOR             |               |                    |            |      |     |                   |       |                |       |             |       |                         |       |        | 0.00          |
| TOTAL SPECIFIED COST          |               |                    |            |      |     |                   |       |                |       |             |       |                         |       |        | 142.30        |

Note: Cost of production estimates are based on 2019 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 27.B Estimated costs per acre  
 Ryegrass-Oat annual pasture, prepared seedbed  
 Mississippi, 2021

| ITEM                     | UNIT | PRICE   | QUANTITY | AMOUNT  | YOUR FARM |
|--------------------------|------|---------|----------|---------|-----------|
|                          |      | dollars |          | dollars |           |
| DIRECT EXPENSES          |      |         |          |         |           |
| FERTILIZER               |      |         |          |         |           |
| Fert 33-0-0-12S          | cwt  | 16.50   | 1.0000   | 16.50   | _____     |
| Phosphate (46% P2O5)     | cwt  | 17.30   | 1.0000   | 17.30   | _____     |
| Potash (60% K2O)         | cwt  | 22.11   | 1.0000   | 22.11   | _____     |
| HERBICIDE                |      |         |          |         |           |
| 2,4-D amine              | pt   | 2.73    | 1.5000   | 4.10    | _____     |
| SEED/PLANTS              |      |         |          |         |           |
| Ryegrass Seed            | lb   | 0.67    | 20.0000  | 13.40   | _____     |
| Small Grains             | lb   | 0.42    | 20.0000  | 8.40    | _____     |
| CUSTOM FERT              |      |         |          |         |           |
| Custom Spread(Truck)     | appl | 7.50    | 1.0000   | 7.50    | _____     |
| SERVICE FEE              |      |         |          |         |           |
| Soil Testing 8.00        | acre | 8.00    | 0.3300   | 2.64    | _____     |
| CUSTOM LIME              |      |         |          |         |           |
| Lime (Spread) 43.00      | ton  | 43.00   | 0.3300   | 14.19   | _____     |
| OPERATOR LABOR           |      |         |          |         |           |
| Tractors                 | hour | 15.22   | 0.6028   | 9.18    | _____     |
| HAND LABOR               |      |         |          |         |           |
| Implements               | hour | 9.06    | 0.1884   | 1.70    | _____     |
| DIESEL FUEL              |      |         |          |         |           |
| Tractors                 | gal  | 1.38    | 2.3272   | 3.22    | _____     |
| REPAIR & MAINTENANCE     |      |         |          |         |           |
| Implements               | acre | 3.62    | 1.0000   | 3.62    | _____     |
| Tractors                 | acre | 0.68    | 1.0000   | 0.68    | _____     |
| INTEREST ON OP. CAP.     | acre | 5.91    | 1.0000   | 5.91    | _____     |
| TOTAL DIRECT EXPENSES    |      |         |          | 130.45  | _____     |
| FIXED EXPENSES           |      |         |          |         |           |
| Implements               | acre | 7.44    | 1.0000   | 7.44    | _____     |
| Tractors                 | acre | 4.41    | 1.0000   | 4.41    | _____     |
| TOTAL FIXED EXPENSES     |      |         |          | 11.85   | _____     |
| TOTAL SPECIFIED EXPENSES |      |         |          | 142.30  | _____     |

Note: Cost of production estimates are based on 2019 input prices.

**Fertilization decisions should be based on soil test recommendations.**



## Appendix

Appendix Table 1. Tractors/Harvesters: estimated purchase price, annual use, useful life, fuel use, and direct and fixed cost per hour Mississippi, 2021

| Item Name            | Size     | Purchase Price | Annual Use | Useful Life | Fuel Use | Labor             | Fuel  | R&M  | Total Direct | Fixed | Total Cost |
|----------------------|----------|----------------|------------|-------------|----------|-------------------|-------|------|--------------|-------|------------|
|                      |          | dollars        | hours      | years       | gal/hr   | -----\$/hour----- |       |      |              |       |            |
| Tractor( 40-59hp)CAB | 2WD 50   | 30,400         | 600        | 8           | 2.57     | 15.22             | 3.55  | 0.95 | 19.72        | 6.21  | 25.93      |
| Tractor( 40-59hp)CAB | MFWD 50  | 40,300         | 600        | 8           | 2.57     | 15.22             | 3.55  | 1.25 | 20.03        | 8.23  | 28.26      |
| Tractor( 40-59hp)RB  | 2WD 50   | 21,600         | 600        | 8           | 2.57     | 15.22             | 3.55  | 0.67 | 19.44        | 4.41  | 23.85      |
| Tractor( 40-59hp)RB  | MFWD 50  | 27,500         | 600        | 8           | 2.57     | 15.22             | 3.55  | 0.85 | 19.63        | 5.61  | 25.24      |
| Tractor( 60-89hp)CAB | 2WD 75   | 50,200         | 600        | 8           | 3.86     | 15.22             | 5.32  | 1.56 | 22.11        | 10.25 | 32.37      |
| Tractor( 60-89hp)CAB | MFWD 75  | 56,800         | 600        | 8           | 3.86     | 15.22             | 5.32  | 1.77 | 22.32        | 11.60 | 33.92      |
| Tractor( 60-89hp)RB  | 2WD 75   | 35,800         | 600        | 8           | 3.86     | 15.22             | 5.32  | 1.11 | 21.66        | 7.31  | 28.98      |
| Tractor( 60-89hp)RB  | MFWD 75  | 42,000         | 600        | 8           | 3.86     | 15.22             | 5.32  | 1.31 | 21.85        | 8.58  | 30.44      |
| Tractor( 90-119hp)CB | 2WD 105  | 69,300         | 600        | 8           | 5.40     | 15.22             | 7.45  | 2.16 | 24.84        | 14.15 | 39.00      |
| Tractor( 90-119hp)CB | MFWD 105 | 88,100         | 600        | 8           | 5.40     | 15.22             | 7.45  | 2.75 | 25.43        | 17.99 | 43.43      |
| Tractor( 90-119hp)RB | 2WD 105  | 62,300         | 600        | 8           | 5.40     | 15.22             | 7.45  | 1.94 | 24.62        | 12.72 | 37.35      |
| Tractor( 90-119hp)RB | MFWD 105 | 69,700         | 600        | 8           | 5.40     | 15.22             | 7.45  | 2.17 | 24.85        | 14.23 | 39.09      |
| Tractor(120-139hp)CB | 2WD 130  | 110,000        | 600        | 8           | 6.69     | 15.22             | 9.23  | 3.43 | 27.89        | 22.47 | 50.36      |
| Tractor(120-139hp)CB | MFWD 130 | 125,000        | 600        | 8           | 6.69     | 15.22             | 9.23  | 3.90 | 28.36        | 25.53 | 53.89      |
| Tractor(140-159hp)CB | 2WD 150  | 108,000        | 600        | 8           | 7.72     | 15.22             | 10.65 | 3.37 | 29.24        | 22.06 | 51.31      |
| Tractor(140-159hp)CB | MFWD 150 | 140,000        | 600        | 8           | 7.72     | 15.22             | 10.65 | 4.37 | 30.24        | 28.60 | 58.85      |

## Notes:

Labor: Includes allocated labor from power unit.

Total Direct: Does not include interest on operating capital.

Appendix Table 2. Implements: estimated purchase price, annual use, useful life, performance rate, and direct and fixed cost per acre, Mississippi, 2021

| Item Name            | Size     | Power Unit | Purchase Price | Annual Use | Useful Life | Perf Rate | Labor             | Fuel | --R&M-- |      | Total Direct | --Fixed-- |      | Total Cost |
|----------------------|----------|------------|----------------|------------|-------------|-----------|-------------------|------|---------|------|--------------|-----------|------|------------|
|                      |          |            |                |            |             |           |                   |      | Imp.    | P.U. |              | Imp.      | P.U. |            |
|                      |          |            | dollars        | hours      | years       | hr/ac     | -----\$/acre----- |      |         |      |              |           |      |            |
| Chisel Plow Folding  | 24''     | 2WD 105    | 42,200         | 150        | 12          | 0.115     | 1.75              | 0.86 | 1.76    | 0.22 | 4.60         | 3.36      | 1.47 | 9.43       |
| Chisel Plow Rigid    | 15'      | 2WD 105    | 14,700         | 150        | 12          | 0.123     | 1.87              | 0.91 | 0.65    | 0.23 | 3.68         | 1.24      | 1.56 | 6.50       |
| Cult & Post          | 4R-38    | 2WD 105    | 21,600         | 150        | 10          | 0.173     | 3.42              | 1.29 | 0.99    | 0.33 | 6.04         | 2.86      | 2.20 | 11.12      |
| Cult & Post          | 6R-30    | MFWD 150   | 25,900         | 150        | 10          | 0.146     | 2.89              | 1.56 | 1.01    | 0.64 | 6.11         | 2.91      | 4.19 | 13.22      |
| Cult & Post          | 6R-38    | MFWD 150   | 26,600         | 150        | 10          | 0.115     | 2.28              | 1.23 | 0.82    | 0.50 | 4.84         | 2.36      | 3.31 | 10.52      |
| Cult & Post          | 8R-30    | MFWD 150   | 31,500         | 150        | 10          | 0.110     | 2.17              | 1.17 | 0.92    | 0.48 | 4.74         | 2.65      | 3.14 | 10.55      |
| Cultipacker          | 12'      | 2WD 105    | 4,640          | 300        | 12          | 0.124     | 1.89              | 0.92 | 0.13    | 0.24 | 3.20         | 0.20      | 1.58 | 4.98       |
| Cultipacker          | 20'      | MFWD 150   | 15,800         | 300        | 12          | 0.074     | 1.13              | 0.79 | 0.27    | 0.32 | 2.53         | 0.41      | 2.13 | 5.09       |
| Cultivate            | 4R-38    | 2WD 105    | 14,200         | 150        | 10          | 0.162     | 2.47              | 1.21 | 0.61    | 0.31 | 4.61         | 1.76      | 2.06 | 8.44       |
| Cultivate            | 6R-30    | MFWD 150   | 18,500         | 150        | 10          | 0.137     | 2.09              | 1.46 | 0.67    | 0.60 | 4.83         | 1.94      | 3.93 | 10.72      |
| Cultivate            | 6R-38    | MFWD 150   | 19,300         | 150        | 10          | 0.108     | 1.65              | 1.15 | 0.55    | 0.47 | 3.84         | 1.60      | 3.10 | 8.55       |
| Cultivate            | 8R-30    | MFWD 150   | 24,200         | 150        | 10          | 0.103     | 1.56              | 1.09 | 0.66    | 0.45 | 3.78         | 1.91      | 2.94 | 8.64       |
| Cyclone Spin         | 750Lb    | 2WD 105    | 1,524          | 50         | 8           | 0.200     | 3.95              | 1.49 | 0.22    | 0.38 | 6.05         | 0.89      | 2.54 | 9.50       |
| Disk & Incorporate   | 14'      | 2WD 130    | 33,200         | 200        | 10          | 0.147     | 2.90              | 1.36 | 1.46    | 0.50 | 6.24         | 2.81      | 3.31 | 12.36      |
| Disk & Incorporate   | 24'      | MFWD 150   | 51,800         | 200        | 10          | 0.085     | 1.69              | 0.91 | 1.33    | 0.37 | 4.32         | 2.55      | 2.45 | 9.34       |
| Disk & Incorporate   | 32'      | MFWD 150   | 66,900         | 200        | 10          | 0.064     | 1.27              | 0.68 | 1.29    | 0.28 | 3.53         | 2.47      | 1.84 | 7.85       |
| Disk Bed (Hipper)    | 4R-38    | MFWD 150   | 9,200          | 160        | 10          | 0.147     | 2.24              | 1.57 | 0.33    | 0.64 | 4.80         | 0.97      | 4.22 | 10.00      |
| Disk Bed (Hipper)    | 6R-38    | MFWD 150   | 15,200         | 160        | 10          | 0.098     | 1.50              | 1.05 | 0.37    | 0.43 | 3.36         | 1.07      | 2.82 | 7.26       |
| Disk Bed (Hipper)    | 8R-30    | MFWD 150   | 19,500         | 160        | 10          | 0.093     | 1.42              | 0.99 | 0.45    | 0.41 | 3.29         | 1.31      | 2.68 | 7.28       |
| Disk Harrow          | 14'      | 2WD 130    | 25,900         | 180        | 10          | 0.140     | 2.13              | 1.29 | 1.00    | 0.48 | 4.92         | 2.32      | 3.15 | 10.39      |
| Disk Harrow          | 24'      | MFWD 150   | 44,400         | 180        | 10          | 0.081     | 1.24              | 0.87 | 1.00    | 0.35 | 3.48         | 2.32      | 2.34 | 8.14       |
| Disk Harrow          | 32'      | MFWD 150   | 59,500         | 180        | 10          | 0.061     | 0.93              | 0.65 | 1.01    | 0.26 | 2.87         | 2.33      | 1.75 | 6.95       |
| Fert Appl (Liquid)   | 4R-38    | MFWD 150   | 12,900         | 150        | 8           | 0.154     | 3.05              | 1.64 | 1.33    | 0.67 | 6.70         | 1.63      | 4.42 | 12.76      |
| Fert Appl (Liquid)   | 6R-30    | MFWD 150   | 18,500         | 150        | 8           | 0.130     | 2.58              | 1.39 | 1.61    | 0.57 | 6.16         | 1.97      | 3.74 | 11.89      |
| Fert Appl (Liquid)   | 6R-38    | MFWD 150   | 18,500         | 150        | 8           | 0.103     | 2.04              | 1.10 | 1.27    | 0.45 | 4.87         | 1.56      | 2.95 | 9.39       |
| Fert Appl (Liquid)   | 8R-30    | MFWD 150   | 18,400         | 150        | 8           | 0.098     | 1.93              | 1.04 | 1.20    | 0.42 | 4.62         | 1.47      | 2.80 | 8.90       |
| Field Cult & Inc     | 12'      | 2WD 150    | 19,600         | 100        | 10          | 0.132     | 2.61              | 1.40 | 0.64    | 0.44 | 5.11         | 2.97      | 2.91 | 11.01      |
| Field Cult & Inc     | 24'      | MFWD 150   | 37,900         | 100        | 10          | 0.066     | 1.30              | 0.70 | 0.62    | 0.28 | 2.92         | 2.88      | 1.89 | 7.69       |
| Field Cultivate      | 12'      | 2WD 150    | 12,300         | 100        | 10          | 0.124     | 1.89              | 1.32 | 0.38    | 0.41 | 4.02         | 1.75      | 2.74 | 8.52       |
| Field Cultivate Fld  | 24'      | MFWD 150   | 30,600         | 100        | 10          | 0.062     | 0.94              | 0.66 | 0.47    | 0.27 | 2.35         | 2.18      | 1.77 | 6.32       |
| Front Loader         | .5 yd    | 2WD 75     | 5,538          | 100        | 10          | 0.120     | 1.82              | 0.63 | 0.19    | 0.13 | 2.79         | 0.83      | 0.87 | 4.51       |
| Grain Drill          | 12'      | 2WD 130    | 27,500         | 150        | 8           | 0.157     | 3.81              | 1.45 | 1.62    | 0.54 | 7.42         | 3.38      | 3.53 | 14.34      |
| Hay Baler            | Conv     | 2WD 50     | 26,361         | 200        | 8           | 0.229     | 3.48              | 0.81 | 3.02    | 0.15 | 7.47         | 4.45      | 1.01 | 12.94      |
| Hay Baler            | Lg Round | 2WD 75     | 47,829         | 200        | 8           | 0.211     | 3.21              | 1.12 | 5.69    | 0.23 | 10.27        | 7.46      | 1.54 | 19.28      |
| Hay Baler            | Med Rnd  | 2WD 75     | 34,112         | 200        | 8           | 0.211     | 3.21              | 1.12 | 4.05    | 0.23 | 8.64         | 5.32      | 1.54 | 15.51      |
| Hay Carrier          | 1B Lift  | 2WD 50     | 594            | 200        | 10          | 0.300     | 4.56              | 1.06 | 0.04    | 0.20 | 5.87         | 0.11      | 1.32 | 7.31       |
| Hay Cut-Cond         | 9'       | 2WD 105    | 28,111         | 200        | 8           | 0.229     | 3.48              | 1.70 | 4.02    | 0.44 | 9.66         | 4.75      | 2.91 | 17.34      |
| Hay Cut-Cond         | 12'      | 2WD 105    | 35,808         | 200        | 8           | 0.171     | 2.61              | 1.28 | 3.84    | 0.33 | 8.07         | 4.54      | 2.18 | 14.80      |
| Hay Disc Mower       | 8'       | 2WD 75     | 11,300         | 200        | 8           | 0.257     | 3.92              | 1.37 | 1.82    | 0.28 | 7.40         | 2.15      | 1.88 | 11.44      |
| Hay Disc Mower       | 10'      | 2WD 75     | 12,713         | 200        | 8           | 0.206     | 3.13              | 1.09 | 1.63    | 0.32 | 6.20         | 1.93      | 2.11 | 10.25      |
| Hay Rake             | 8.5'     | 2WD 75     | 6,208          | 200        | 8           | 0.202     | 3.07              | 1.07 | 0.62    | 0.31 | 5.09         | 0.92      | 2.07 | 8.10       |
| Hay Rake-Double      | 17'      | 2WD 75     | 7,215          | 200        | 8           | 0.101     | 1.53              | 0.53 | 0.36    | 0.11 | 2.55         | 0.53      | 0.73 | 3.83       |
| Hay Tedder           | 17'      | 2WD 105    | 8,052          | 200        | 8           | 0.101     | 1.53              | 0.75 | 0.40    | 0.19 | 2.89         | 0.60      | 1.28 | 4.78       |
| Hay Trailer          | 20'      | 2WD 75     | 4,638          | 200        | 15          | 0.090     | 1.36              | 0.47 | 0.11    | 0.10 | 2.06         | 0.20      | 0.65 | 2.92       |
| NT Grain Drill       | 12'      | 2WD 130    | 46,100         | 150        | 8           | 0.196     | 4.76              | 1.81 | 3.39    | 0.67 | 10.65        | 7.09      | 4.41 | 22.16      |
| NT Plant & Pre Rigid | 4R-38    | 2WD 130    | 35,600         | 150        | 8           | 0.166     | 4.04              | 1.53 | 2.22    | 0.57 | 8.37         | 4.64      | 3.74 | 16.77      |
| NT Plant & Pre Rigid | 6R-30    | MFWD 150   | 43,700         | 150        | 8           | 0.141     | 3.42              | 1.50 | 2.31    | 0.61 | 7.85         | 4.83      | 4.03 | 16.71      |
| NT Plant & Pre Rigid | 6R-38    | MFWD 150   | 42,900         | 150        | 8           | 0.111     | 2.70              | 1.18 | 1.79    | 0.48 | 6.16         | 3.74      | 3.18 | 13.09      |
| NT Plant Rigid       | 4R-38    | 2WD 130    | 28,200         | 150        | 8           | 0.148     | 3.60              | 1.37 | 1.57    | 0.51 | 7.05         | 3.28      | 3.33 | 13.67      |
| NT Plant Rigid       | 6R-30    | MFWD 150   | 36,300         | 150        | 8           | 0.125     | 3.05              | 1.33 | 1.71    | 0.54 | 6.65         | 3.57      | 3.59 | 13.82      |
| NT Plant Rigid       | 6R-38    | MFWD 150   | 35,600         | 150        | 8           | 0.099     | 2.40              | 1.05 | 1.32    | 0.43 | 5.22         | 2.76      | 2.83 | 10.83      |
| Plant & Pre Rigid    | 4R-38    | 2WD 130    | 32,000         | 150        | 8           | 0.159     | 3.88              | 1.47 | 1.91    | 0.54 | 7.82         | 4.01      | 3.59 | 15.43      |
| Plant & Pre Rigid    | 6R-30    | MFWD 150   | 38,300         | 150        | 8           | 0.135     | 3.28              | 1.44 | 1.94    | 0.59 | 7.26         | 4.06      | 3.87 | 15.20      |
| Plant & Pre Rigid    | 6R-38    | MFWD 150   | 37,600         | 150        | 8           | 0.106     | 2.59              | 1.13 | 1.50    | 0.46 | 5.70         | 3.14      | 3.05 | 11.91      |
| Plant Rigid          | 4R-38    | 2WD 130    | 24,700         | 150        | 8           | 0.148     | 3.60              | 1.37 | 1.37    | 0.51 | 6.86         | 2.87      | 3.33 | 13.07      |
| Plant Rigid          | 6R-30    | MFWD 150   | 30,900         | 150        | 8           | 0.125     | 3.05              | 1.33 | 1.45    | 0.54 | 6.39         | 3.04      | 3.59 | 13.03      |
| Plant Rigid          | 6R-38    | MFWD 150   | 30,200         | 150        | 8           | 0.099     | 2.40              | 1.05 | 1.12    | 0.43 | 5.02         | 2.34      | 2.83 | 10.21      |
| Rotary Mower         | 7'       | MFWD 130   | 5,280          | 185        | 10          | 0.168     | 2.56              | 1.55 | 0.72    | 0.65 | 5.49         | 0.55      | 4.29 | 10.34      |
| Rotary Mower         | 12'      | 2WD 150    | 12,100         | 185        | 10          | 0.098     | 1.49              | 1.04 | 0.96    | 0.33 | 3.83         | 0.73      | 2.16 | 6.74       |
| Rotary Mower         | 15'      | MFWD 150   | 22,100         | 185        | 10          | 0.078     | 1.19              | 0.83 | 1.40    | 0.34 | 3.78         | 1.07      | 2.24 | 7.11       |
| Row Cond & Inc       | 21'      | 2WD 150    | 20,800         | 100        | 10          | 0.078     | 1.55              | 0.83 | 0.40    | 0.26 | 3.06         | 1.87      | 1.73 | 6.67       |
| Row Cond & Inc Rigid | 13'      | 2WD 130    | 16,900         | 100        | 10          | 0.126     | 2.50              | 1.17 | 0.53    | 0.43 | 4.65         | 2.46      | 2.85 | 9.96       |
| Row Cond Rigid       | 13'      | 2WD 130    | 9,540          | 100        | 10          | 0.119     | 1.81              | 1.10 | 0.85    | 0.41 | 4.18         | 1.35      | 2.68 | 8.22       |
| Row Cond Rigid       | 21'      | 2WD 150    | 13,400         | 100        | 10          | 0.073     | 1.12              | 0.78 | 0.24    | 0.24 | 2.41         | 1.13      | 1.63 | 5.18       |
| Section Harrow       | 13'      | 2WD 105    | 2,845          | 200        | 10          | 0.119     | 1.81              | 0.89 | 0.11    | 0.23 | 3.06         | 0.19      | 1.52 | 4.77       |
| Silage Harvester     | 2-Row    | 2WD 105    | 47,793         | 200        | 8           | 0.510     | 7.76              | 3.80 | 15.23   | 0.99 | 27.80        | 17.99     | 6.49 | 52.29      |
| Silage Harvester 3-R | 3-Row    | 2WD 105    | 53,015         | 200        | 8           | 0.336     | 5.12              | 2.51 | 11.15   | 0.72 | 19.52        | 13.17     | 4.76 | 37.46      |
| Silage Wagon         | 10-Ton   | 2WD 75     | 11,838         | 200        | 15          | 0.510     | 7.76              | 2.71 | 1.20    | 0.57 | 12.26        | 2.96      | 3.73 | 18.96      |
| Silage Wagon 12T     | 12-Ton   | 2WD 105    | 20,985         | 200        | 15          | 0.510     | 7.76              | 3.80 | 2.14    | 1.10 | 14.81        | 5.26      | 7.22 | 27.30      |
| Spin Spreader        | 5 Ton    | MFWD 150   | 12,900         | 100        | 8           | 0.042     | 1.02              | 0.44 | 0.30    | 0.18 | 1.95         | 0.66      | 1.20 | 3.82       |
| Spray (Broadcast)    | 27'      | MFWD 150   | 7,400          | 200        | 8           | 0.062     | 1.23              | 0.66 | 0.21    | 0.27 | 2.39         | 0.28      | 1.79 | 4.47       |
| Spray (Spot)         | 27'      | MFWD 150   | 7,400          | 200        | 8           | 0.062     | 1.23              | 0.66 | 0.21    | 0.27 | 2.39         | 0.28      | 1.79 | 4.47       |
| Subsoiler            | 3 Shank  | MFWD 150   | 5,920          | 100        | 15          | 0.204     | 3.10              | 2.17 | 0.40    | 0.89 | 6.58         | 1.11      | 5.84 | 13.54      |
| Tailgate Seeder      | 2WD 50   |            | 1,238          | 100        | 8           | 0.200     | 3.04              | 0.71 | 0.30    | 0.13 | 4.19         | 0.36      | 0.88 | 5.44       |

Notes:  
 Labor: Includes labor from Power unit plus additional labor from the implement.  
 Total Direct: Does not include interest on operating capital.

Appendix Table 3. Operating inputs: estimated prices, Mississippi, 2021

| ITEM NAME            | UNIT      | PRICE   | ITEM NAME            | UNIT  | PRICE   |
|----------------------|-----------|---------|----------------------|-------|---------|
|                      |           | dollars |                      |       | dollars |
| ADJUVANTS            |           |         |                      |       |         |
| Crop Oil (pet.)      | pt        | 3.00    | Diuron 4L            | pt    | 3.53    |
| Crop Oil (veg)       | pt        | 3.22    | Dual II Magnum       | pt    | 12.63   |
| Surfactant           | pt        | 5.31    | Glyphosate 3lbs a.e. | pt    | 2.16    |
| CUSTOM FERT          |           |         |                      |       |         |
| App Fert by Air      | cwt       | 7.50    | Gramoxone SL         | oz    | 0.17    |
| App Fert by Air(Min) | appl      | 7.50    | Grazon P+D           | pt    | 3.73    |
| Custom Spread(Truck) | appl      | 7.50    | GrazonNext           | pt    | 6.24    |
| CUSTOM LIME          |           |         |                      |       |         |
| Lime (Spread)        | 43.00 ton | 43.00   | Metribuzin 75        | lb.   | 18.75   |
| CUSTOM PLANT         |           |         |                      |       |         |
| Custom Spread + Seed | appl      | 7.50    | Poast                | pt    | 14.12   |
| Custom Sprig         | acre      | 100.00  | Poast Plus           | pt    | 9.49    |
| Plant by Air         | cwt       | 7.50    | Pursuit              | oz    | 3.13    |
| CUSTOM SPRAY         |           |         |                      |       |         |
| App by Air ( 10 gal) | appl      | 9.00    | Remedy Ultra         | pt    | 9.75    |
| App by Air (3 gal)   | appl      | 5.50    | Roundup Power Max    | oz    | 0.20    |
| App by Air (5 gal)   | appl      | 7.00    | Roundup Power Max    | pt    | 3.25    |
| FERTILIZER           |           |         |                      |       |         |
| Boron Plus           | gal       | 20.50   | Weedmaster           | pt    | 3.00    |
| Fert 10-34-0         | cwt       | 24.08   | INSECTICIDE          |       |         |
| Fert 13-13-13        | cwt       | 24.74   | Baythroid XL         | oz    | 1.06    |
| Fert 33-0-0-12S      | cwt       | 16.50   | Lannate LV           | pt    | 9.85    |
| Phosphate (46% P2O5) | cwt       | 17.30   | Mustang Max          | oz    | 0.95    |
| Potash (60% K2O)     | cwt       | 22.11   | Sevin XLR Plus       | qt    | 15.09   |
| UAN (32% N)          | cwt       | 12.03   | OTHER                |       |         |
| UAN + Sulfur (28%)   | cwt       | 14.49   | Twine                | bun   | 39.00   |
| Urea, Solid (46% N)  | cwt       | 19.74   | SEED/PLANTS          |       |         |
| HAUL                 |           |         |                      |       |         |
| Hay Haul (Conv)      | 25.00 ton | 25.00   | Alfalfa Seed         | lb    | 4.01    |
| HERBICIDE            |           |         |                      |       |         |
| 2,4-D amine          | pt        | 2.73    | Bahiagrass Seed      | lb    | 2.82    |
| 2,4-D ester          | pt        | 3.28    | Bermudagrass Seed    | lb    | 5.00    |
| 2,4-DB 200           | pt        | 4.29    | Brassica Seed        | lb    | 3.42    |
| AAtrex 4L            | pt        | 2.24    | Corn Seed RR2        | thous | 3.50    |
| Accent               | oz        | 31.94   | Crimson Clover Seed  | lb    | 1.06    |
| Atrazine 4L          | pt        | 2.24    | Dallisgrass Seed     | lb    | 10.95   |
| Balan                | lb        | 12.00   | Fescue Seed          | lb    | 1.75    |
| Banvel               | pt        | 15.04   | Forage Sorghum Seed  | lb    | 1.06    |
| Basagran             | pt        | 5.43    | MaxQ Fescue Seed     | lb    | 3.30    |
| Bicep 11 Magnum      | qt        | 10.24   | Millet Seed          | lb    | 1.58    |
| Blazer Ultra         | pt        | 6.76    | Red Clover Seed      | lb    | 2.69    |
| Buctril 4EC          | pt        | 4.28    | Ryegrass Seed        | lb    | 0.67    |
| Clethodim            | oz        | 0.75    | Small Grains         | lb    | 0.42    |
|                      |           |         | SS, PM, FS Seed      | lb    | 0.99    |
|                      |           |         | SS, PM, Seed         | lb    | 0.99    |
|                      |           |         | Wheat Seed           | lb    | 0.62    |
|                      |           |         | White Clover Seed    | lb    | 5.14    |
|                      |           |         | SERVICE FEE          |       |         |
|                      |           |         | Soil Testing 6.00    | acre  | 6.00    |
|                      |           |         | Soil Testing 8.00    | acre  | 8.00    |

Appendix Table 4. Estimated fuel prices  
and interest rates, Mississippi, 2021

| ITEM NAME         | UNIT | PRICE   |
|-------------------|------|---------|
|                   |      | dollars |
| FUEL TYPES        |      |         |
| Diesel Fuel       | gal  | 1.38    |
| Gasoline          | gal  | 1.52    |
| INTEREST RATES    |      |         |
| Short-term        | %    | 5.25    |
| Intermediate-term | %    | 6.25    |

Appendix Table 5. Labor names, units and wage rates,  
Mississippi, 2021.

| Item name      | Unit | Wage Rate |
|----------------|------|-----------|
| OPERATOR LABOR | hour | 15.22     |
| HAND LABOR     | hour | 9.06      |



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