DELTA CATFISH PRODUCTION

Assumptions for 250-, 750- and 1,500-acre farms Using Multiple-Batch Stockings

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I. Primary Catfish Production Methods in Use in the MS Delta

- **A. Single batch production system -** not done much and not used in these enterprise budgets.
 - 12 batch production system not all ready in fall, so partial harvest (Atop off@) a couple of times before following June harvest and before then restock with fingerlings
 - these methods may be practiced by 20-30% of delta catfish farmers
- **B.** Multiple-batch production system predominant production system in use and used here.
 - stock 5" fingerlings every spring at the rate of 7-10,000/acre
 - cluster around 7,500 fingerlings per acre
 - fixed restocking date every spring
 - maybe practiced by 75-80% of all delta catfish farmers

II. Assumptions for multiple-batch production system

- A. Pond construction costs are included.
- B. No off-flavor or other delays in harvesting are included, this is done in sensitivity analyses.

C. Stocking Rates

These rates will not change by farm-scale size. Fingerlings are stocked at 7,500 per acre every March or sometime between February and June each year. Fish are fed <u>once</u> a day.

Delta fingerling producers will be able to easily obtain 5" fingerlings. In this analysis, 5" fingerlings (30 lb/1,000 fish) stocked in March <u>every</u> year (fish sizes range from 3" - 7"). In a typical delivery of 5" fingerlings the size distribution may be similar to 60% of the fingerlings being in the 4-6" range, 20% may be in the 3-4" range, and 20% may be in the 6-7" range, giving a median size of 5". For this analysis, a narrower fingerling size distribution of 100% of the fingerlings being in the 4-6" range.

Fingerlings stocked in March will be raised to an average 1.5 lbs (minimum 1.25 lb) over a two year period. 30% of the fish will be harvested in May-June of the following year, 30% will be harvested the following August, 20% will be harvested the following November, and 20% will be harvested in March two years after being stocked. A 1.5% per month mortality is applied to all fish.

Obtaining fingerlings will vary depending on farm size:

- On a 250-acre farm, the operation will buy fingerlings
- On a 750-acre farm, the operation will either buy fingerlings and/or operate a hatchery. This size operation will typically buy fry and raise them to 5" fingerlings for stocking into grow-out ponds. Approximately 10% of total water acreage will be allocated for fry to 5" fingerling production.
- On a 1,500-acre farm, the operation will either buy fingerlings and/or operate a hatchery. At this size operation, a hatchery will be operated on-farm. Brood stock acreage will be approximately 60 acres, and acreage devoted to fry to 5" fingering production will be 150 water acres or 10% of total water acreage.

D. Mortality

The loss rate is approximately 25% over the total production cycle. A 1.5% mortality per month or 18% per year loss rate is used. In these enterprise budgets, the feed conversion ratio is less efficient than for larger-sized farms.

E. Feed Conversion Ratios (FCR)

The FCR is the ratio of feed fed to pounds of fish grown and may range between 2.2 and 2.4. As farm size increases there are more inefficiencies in feeding fish, therefore for these enterprise budget calculations, the FCR for each farm size will be:

- 2.2 for 250-acre farms,
- 2.3 for 750-acre farms, and
- 2.4 for 1,500 acre farms.

F. Other production inputs

1. Hydrated lime - for eradication of Ram=s Horn snail and breaking the pelican-snail-catfish biological life cycle of the trematode. The amount of lime applied per trematode application is based upon applying two treatments per year in locations where birds are a problem (near sloughs, etc.) and at least 1 time per year in other locations.

Trematode Treatment Methods:

- a) Lime slurry: it costs approximately \$15/acre to treat with a lime slurry; however you must buy a truck load at a time, which is a 2,500 gallon minimum. One truckload costs \$2,500 and will treat approximately 160 acres.
- b) Copper sulfate: it costs approximately \$9/acre to treat with copper sulfate and is the treatment used in this analysis. The advantage of using copper sulfate is that the farmer can make up a rig to apply the copper sulfate any time. Copper sulfate treatments for snails is applied at 10 pounds per 250 feet of levee. Treatments are applied in May when only 1 treatment is used. In areas frequently visited by white pelican, two treatments are used and are applied in April and July/August.

Other than for trematode treatment, no lime is required for Delta catfish culture as the alkalinity is sufficiently high naturally.

- **2. Salt -** initially added to ponds at a rate of two tons per year and at the rate of one ton per year thereafter. This is done to maintain chloride levels at ____ which helps keep catfish healthy.
- **3. Water pumping -** required to initially fill the pond. The average pond in the delta is now approximately 12 water surface acres having a 15-year life. The average pond depth is 3' in the shallow end and 5' in the deep end, averaging 4 feet. Thus, 48 acre-feet of water are required to initially fill the pond. Relatively shallow wells tap into the underlying aquifer to supply this water.

During summer, evaporation losses are high and the pond water level is maintained by pumping 34" of water to make up for evaporation losses. Well operation costs are based on the January 1996 MAFES Bulletin Number 1039, ARice Water Use and Costs@ that provide operating costs for acre-inch of well pumping for rice field irrigation. These costs should apply for aquaculture as well as the same well depths into the same aquifer is being used.

The well operation average variable cost per acre-inch of water is:

- \$1.54 per acre-inch using electricity powered well pumps. For example, 36 inches of pumped water multiplied by \$1.54 = \$55.44 per 3 acre-feet of pumped water multiplied by a 12-acre pond surface area = \$665.28 to replace evaporation losses for one 12-acre pond.
- \$1.81 per acre-inch using diesel powered well pumps and would cost \$782 per pond. For these enterprise budget estimations, electric water pumps are used. There is 1 well for every 6-7 ponds or 1 well for every 60-80 water acres, therefore for the 250-acre farm there are 4 wells.
- **4. Off-flavor prevention -** either copper sulfate or diuron is used to control blue-green algae that can produce off-flavor in catfish. Off-flavor prevents fish from being harvested, which causes additional time and money to be spent raising the fish, so efforts to reduce off-flavor are tried.
- a. One to two treatments per acre per year of copper sulfate is applied to obtain a 1.5 ppm dose. It is applied at a 4.2 lb/acre-foot of water multiplied by 4' average pond depth (= 16.8 lb/surface acre), multiplied by 1.5 treatments per acre per year to get a 25.2 lb/acre/year application amount.
 - b. Diuron usage calculations
 - 0.5 ounce per acre ft of water
 - x 48. acre-ft of water in 12-acre (avg 4' depth) pond
 - 24. ounces of diuron applied per pond, per treatment
 - x 5.83 diuron treatments per pond in the Mississippi Delta (Hanson, MAFES Bulletin No. 1101, March 2001)
- = 139.92 ounces applied per pond/year
 - x 250 acres of water
- = 34,980 ounces applied
 - <u>) 16</u> ounces in 1 lb
- = 2186.25 lbs of diuron used
 - <u>)</u> 4 lb bag of diuron
- = 547 bags
 - x \$24 per 4 lb bag of diuron
- = \$ 13,118 cost of diuron to treat all ponds

which is \$52 per acre-foot of application. Applications in this analysis are made once in June, 4 times in July and once in August at weekly intervals.

5. Aeration - needed to manage water quality and specifically to maintain dissolved oxygen levels above 4 ppm. Aeration will differ by farm size. Most farms use fixed electrical 10-hp aerators with additional tractor powered PTO paddlewheels that are mobile and can be transported to any pond in critical need. Diesel generator usage occurs, but is more dependent on farm location than farm size, i.e., in areas where electricity continuity is in doubt. Electric aeration is used by approximately 90% of delta farmers, with diesel generated aeration electricity being used by the remaining 10% of the farmers (mainly by a small number of larger farm operations).

It is approximated that 60 - 70% of all delta catfish farmers use one 10-hp fixed aerator plus one tractor back-up paddewheel aerator per 12-acre pond. Furthermore, it is approximated that 30 - 40% of delta catfish operations use two 10-hp aerators plus one tractor back-up paddlewheel aerator per pond.

A general rule-of-thumb is that a fixed 10-hp electric aerator will support 30,000 lb of catfish and a good tractor-driven sidewinder paddlewheel aerator will also support approximately 30,000 lb of fish. One study showed an average of 640 - 720 hours of aeration per pond per year was required to maintain proper dissolved oxygen levels (REFERENCE). An Arkansas Yield Verification study reported 117 hours/acre/year of electric aeration plus 13.5 hours per acre year of emergency tractor-driven aeration for an 11 acre pond stocked at 7,275 fish per acre.

In this analysis, aeration is being applied at the rate of 600 hours of fixed electrical aeration plus 300 hours of emergency tractor-driven aeration per pond. No aeration is applied during the months of January, February, March, and December. Electrical aeration is applied as follows: one week in April and November, two weeks in October, three weeks in May and September, and four weeks in June, July and August. Tractor-driven aeration is applied equally in July and August for four weeks.

6. Fuel and Lubricants - (gasoline, diesel, lubricants, electricity)

- Gasoline consumed by trucks is estimated based on mileage driven per year. The price of gasoline used in this analysis is \$0.85/gallon.
- It was estimated that 4,652 gallons of gasoline was used for feeding fish (x \$0.85/gallon = \$3,954).
- It was estimated that 7,500 gallons of gas is used annually in the 250-acre operation for transportation (x \$0.85/gallon = \$6,375).
- It was estimated that 240 gallons of gas is used for boating activities during fish harvesting (x 0.85/gallon = 204).
- Diesel consumption is at the rate of 3.4 gal/hr for 45-65 hp tractor (per hour of PTO-driver aerator usage). Diesel fuel cost \$1.05/gallon for this analysis.
- It was estimated that 5,528 gallons of diesel fuel was used for tractor-driven PTO aeration (x \$1.05 per gallon of diesel fuel = \$5,804).
- It was estimated that 651 gallons of diesel fuel was used for mowing grass on levees (x = 1.05 per gallon of diesel fuel = \$684).
- Oil/Grease used to maintain trucks, tractors, aerators, mowers, etc.
- Electricity is used for aeration and well pumping.
- a 10-hp electric aerator uses 8.47 kwh/hr of operation (Keenum & Waldrop, 1988, Appendix Table 16), for example, aeration electricity charges are calculated by multiplying 8.47

kwh/hr of 10-hp aerator operation times $\underline{\$0.11 \text{ per}}$ kw/hr of electricity = \$0.72 per hour of electrical aerator operation,

- a 60-hp electric-powered well pump uses 50.85 kwh/hr of operation Note: electrical utilities also have a per electrical meter charge as well as the cost of electricity. For this analysis, there is one electrical meter for every four ponds, therefore for the@
- 250-acre farm having 21 ponds (20 12-acre plus one irregular pond of 10-acres) would have 5 electrical meters.

7. Labor requirements - number of employees vary by farm size.

Diversification of farm operations is the goal of delta catfish farms in the 100 - 120 acre size range and requires 1 manager plus 1 worker. Probably 10-15% of all delta catfish farms are less than 250 acres - this size operation would use custom harvesting. Most delta catfish farms are greater than 250 water acres.

- a) For a 250-acre farm, labor would be arranged as follows:
- 1 manager that does the catfish feeding,
- 2 night men, who alternate monitoring dissolved oxygen levels,
- 5 people for levee grass mowing and seine harvesting of fish (no custom harvest at this size farm and thus only a \$0.015 per pound transport expense is charged by the processing company). Alternating d.o. monitoring implies the two men are needed to cover 7 days and all hours or 40 hours per person during summer hours, i.e., $10 \, \text{hrs/night} \, \text{x} \, 7 \, \text{days} = 70 \, \text{hours}$. These workers hours are less during the winter when aeration is not a problem and they would help with seining or chasing birds.
 - b) For a 750-acre farm, that is contiguous, labor would be arranged as follows:
 - 1 manager,
 - 1 assistant manager who will do fish feeding,
 - 4 night men to monitor dissolved oxygen levels,
 - 7 people for levee grass mowing and seine harvesting of fish, and
 - 1 bookkeeper.
 - c) For a 1,500-acre farm, that is not contiguous, labor would be arranged as follows:
 - 1 manager,
 - 1 assistant manager who will do fish feeding,
 - 2 full-time harvest seine crews (5 people per crew) with 1 of the 10 being an assistant manager,
 - 2-3 feeders (1 will be manager and 1 will be an assistant manager),
 - 1 shop foreman who will have 1 helper,
 - 4 night men to monitor dissolved oxygen levels, and
 - 1 bookkeeper/secretary position.

Labor compensation rates used in developing the 250-acre Mississippi Delta catfish farm are:

- \$35,000 per year for a manager feeding and running the d.o. crew,
- \$25,000 per year for a foreman who is in charge of fish harvesting, other seining, mowing and levee grading,
- \$15,000 18,000 for seining and mowing personnel, and
- \$18,000 for each person in the d.o. monitoring crew.
- **8. Bird predation** from mid November to Mid-March double crested cormorants, white pelicans, and other birds migrate into the Mississippi delta region of aquaculture production and consume a tremendous amount of fish. Additional labor activities during these months include bird chasing, placing pyrotechnics, and shooting of birds (with proper permits).
- **G.** Equipment (see table of pond construction, equipment and machinery costs).
- **H. Pond configurations -** ponds that have been built in the last 5 10 years are generally smaller than in the 1970's and 1980's. The average size pond now is approximately 12 water surface acres.
- A 250-water acre pond will have: 20 12-acre ponds plus 1 10-acre pond. A 12-acre pond will be approximately 518 ft width x 1,045 ft length (3,126 feet circumference (outside dimension). The main levee will have a 25' wide crown, and 18' will be graveled. The cross levees will have 18' crowns.

Only 18' of the main levee width will be covered with gravel. (Gravel computation: 518' x 10 ponds = 5,180' + 200' for ramps = 5,380' of levee needing gravel. A 6" gravel depth is used. Running gravel levee 18' of gravel on 25' levee = 48,420 cubic feet divided by 27 cubic feet per cubic yard = 1,793 cubic yards divided by 22 cubic yards = 81.5 truckloads of gravel needed multiplied by \$130 per truckload = \$10,597 for graveling the main levee.

Calculations for main levee gravel cost:

5,380 ft 18' wide and 6" deep =
$$48,420 \text{ ft}^3$$

cost \$13,000 $)$ 27 ft^3
1,793 yd³
22 cu yd/truck load $)$ 22 yd^3
\$130 per load $)$ 21 yd^3
 $21 \text{ x} 130$
\$10,597

Assumptions for Delta MS production of channel catfish, 2001.

Farm Size

1500 acre of water surface area for grow-out

Feed Price

\$ 280 per ton for feed in a grow-out phase

15 - 25 months to grow 5" fingerlings (ranging in size from 4" - 6") to 1.5 lb harvest-sized fish Approximately 30% of the fish will be harvested in May-June (Year 2) in the year after stocking another 30% will be harvested the following August of Year 2, another 20% in November Year 2 and the remaining 20% will be harvested in March (Year 3) two years after initial stocking.

Harvest-Fish Info

0.7 \$/lb food fish; FARMER NETS \$ 0.685 AFTER FISH TRANSPORTATION COSTS

1.5 lb fish final weight NO CHARGE FOR HARVESTING AS IT IS DONE ON-FARM

2.40 feed conversion rate (lbs feed fed to lbs of fish harvested)

1.5% monthly mortality rate = 18% per year

Fingerling Info Fingerlings are stocked every March over the entire farm water acreage

0.05 price for 5" fingerling (4" to 6" range)

30 lb/1,000 5" fingerlings

7500 fingerlings per acre stocking rate

Harvest Info

0.000 Seine & harvest of food fish, \$/lb harvested

Above a 250-acre farm size custom harvesting is not used as hired labor will do harvesting

0.015 \$/pound of fish transported

Interest Rates

Long-term10% per yearMedium-term10% per yearShort-term10% per year

Operating expense constants

REPAIRS & MAINTENANCE

38,277 - per year 3,190 - per month

LABOR

55,000 Manager salary, \$/year see the labor spreadsheet for more details

40,000 Assistant manager, \$/year 40,000 Shop foreman, \$/year

15,000 Shop helper, \$/year

15,000 Feeder, \$/year

20,000 Bookeeper/secretary, \$/year

Hired labor, \$/year

25,000 Foreman

16,500 Labor for seining, mowing, grading and facilities maintenance

18,000 Night time labor for d.o. monitoring person, \$/year

53 Salt, \$/ton

15 Lime, \$/ton

32 Copper sulfate, \$/50 lb bag

24 Diuron, \$/4 lb bag

9 \$ per diuron treatment for OFF-FLAVOR CONTROL, average of 5.83 treatments per pond

600 Supplies & admin., \$50/month

0.11 Electricity, per KWhr at off-peak rate

92 Fuel & lubricants, \$/acre

6.25 Insurance, \$/acre

2,500 Telephone, \$/year

2,400 Accounting/legal, \$/year

2,000 Bird chasing and ammunition, \$/year

1.25 gasoline price for agriculture, \$/gallon

1.05 diesel price, \$/gallon

Catfish budget for a 1,500-acre Mississippi Delta farm, 2001.

Acres		1500					
Final weight, lb		1.5					
Stocking rate, finger	lings/acre	7500					
Feed fed per pound	of fish gain	2.40					
Price per lb of fish	-	0.7					
Price to seine harve	st-sized fish,\$/lb	0.00	at this size ope	ration on-far	m labor does sei	ning	
Price to transport ha	rvested fish,\$/lb	0.015				•	
Begin weight, lb/1,00	00	30					
Price of feed, \$/ton		\$ 280					
Electricity cost, \$/kw	-hr	\$0.110					
Interest rates:	Short-term	10%	Intermediate:	10%	Long-term:	10%	
Hired labor rate, \$/w	eek	\$0			•		
Fingerling price, \$/ea	ach	0.05					

53% survival or 47% mortality
5,953
6,379,500 lbs produced using calculated MS state average with NASS figures

Fingerling price, \$/week		\$0 .05					
r inguining prior, weddit	Weight Each	Unit	Quantity	Price or Cost / unit	Value or Cost	Per Acre Value	
1. Gross Receipts							
Catfish sales		1.5 lb	8,929,710	0.70	6,250,797	4,167	2.5
2. Variable Costs							
Feed, food fish		ton	11,392	280	3,189,648	2,126	64
Labor							
Management		year	2	95,000	95,000	63	2
Hired labor, at various wages		year	7	299,500	299,500	200	6
Fingerlings		each 	11,250,000	0.050	562,500	375	11
Transport of harvested fish /1		lb	8,929,710	0.015	133,946	89	3
Fuel & lubricants Diesel			00.000	4.05	23,449	16	0
		gal	22,332	1.05			
Gasoline		gal	12,392	1.25	15,490	10	0
Electricity Aeration		10 ha ha	10 506	0.932	11.736	8	0
		10-hp hr	12,596	0.932	2,100	1	0
Meter charges		meter-month acre	60 1500	55.44	2,100 83.160	1 55	2
Water pumping Repairs and Maintenance		acre month	1500	3,190	38,277	26	1
			12			26 1	0
Bird chasing Chemicals		year	1	2,000	2,000		0
Salt			1500	53	79.500	53	2
Diuron, off-flavor control		ton trt/acre	9,000	9	81,000	53 54	2
Copper sulfate, trematode treat.		trt/acre	1500	9	13,500	9	0
Miscellaneous expenses		per acre	1,500	25	37,500	25	1
Interest on Operating Capital		dol	4,668,305	0.10	350,123	233	7
TOTAL VARIABLE COSTS		uoi	4,000,303	0.10_	5,018,428	3,346	100
3. Income Above Variable Cost					1,232,369	822	
4. Fixed Cost							
Land charge (not included)		dol	1,440,000	0.10	0	0	0
Machinery depreciation		dol	1,440,000	0.10	41.650	28	12
Pond depreciation		dol			136,840	91	39
Taxes (land)		acre	30	1500	45,533	30	13
Interest on Pond Construction Costs		dol.&%	1,071,900	0.10	107,190	71	30
Interest on Equipment/Mach. Purchases		dol &%	218,320	0.10	21,832	15	6
TOTAL FIXED COSTS					353,045	235	100
5. Overhead /2					000,010	200	
Telephone		month	12	208	2,500	2	15
Accounting/legal		year	12	2.400	2,500	2	14
Supplies and Administrative		year	1	600	2,400	0	3
Office supplies		year	1	600	600	0	3
Insurance, general liability		acre	1,500	6.25	9,375	6	54
Insurance on equipment, machinery		dol/\$	436,640	0.004	1,747	1	10
TOTAL OVERHEAD COSTS			100,010		17,222	11	100
							100
6. Total of All Specified Expenses					5,388,694	3,592	
7. Net Returns Above All Specified Ex	penses /3				862,103	575	
Net Returns Per Acre: Ab	ove Specif	ied Variable Cost	s		822	822	
		ied Total Costs			575	575	
Breakeven Price: To	Cover Spe	cified Variable Ex	openses		0.56	0.56	
		cified Total Expe			0.60	0.60	

- 11 At this size operation on-farm labor will do the harvesting and only transportation costs apply.

 12 Overhead expenses include telephone, accounting, legal, supplies, administration, and insurance (general liability and equipment). 3 Labor and Management expenses have been included, but no expense has been included for land, therefore Net Returns to Land is represented by this budget.

Sensitivity Analysis - Estimated Net Returns Per Acre Above ALL Expenses At Varied Selling Price and Feed Price /1

	Pri	ce Received f	or Catfish, \$/	lb			
Feed Price, \$/ton	0.55	0.60	0.65	0.70	0.75	0.80	0.85
190	417	714	1,012	1,309	1,607	1,905	2,202
200	335	633	930	1,228	1,526	1,899	2,121
210	253	551	849	1,146	1,444	1,893	2,039
220	172	469	767	1,065	1,362	1,888	1,958
230			1,882	1,876			
240	8	306	604	901	1,199	1,876	1,794
250	-73	224	522	820	1,117	1,871	1,713
260	-155	143	440	738	1,036	1,865	1,631
270	-237	61	359	656	954	1,859	1,549
280	-318	-21	277	575	872	1,854	1,468
290	-400	-102	195	493	791	1.848	1.386
300	-482	-184	114	411	709	1,842	1,304
310	-563	-265	32	330	627	1.836	1 223

Sensitivity Analysis - Estimated Net Returns Per Acre Above Variable Expenses At Varied Selling Price and Feed Price /1

	Pri	ce Received f	or Catfish, \$/	lb			
Feed Price, \$/ton	0.55	0.60	0.65	0.70	0.75	0.80	0.85
190	663	961	1,259	1,556	1,854	2,152	2,449
200	582	879	1,177	1,475	1,772	2,146	2,368
210	500	798	1,095	1,393	1,691	2,140	2,286
220	418	716	1,014	1,311	1,609	2,135	2,204
230	337	634	932	1,230	1,527	2,129	2,123
240	255	553	850	1,148	1,446	2,123	2,041
250	174	471	769	1,066	1,364	2,117	1,959
260	92	390	687	985	1,283	2,112	1,878
270	10	308	606	903	1,201	2,106	1,796
280	-71	226	524	822	1,119	2,100	1,715
290	-153	145	442	740	1,038	2,095	1,633
300	-235	63	361	658	956	2,089	1,551
310	-316	-19	279	577	874	2,083	1,470

Sensitivity Analysis - Estimated Net Returns Per Acre Above ALL Expenses At Varied Selling Price and Feed Price /1

	Pr	ice Receiv	ed for Catf	ish, \$/lb			
Feed Price, \$/ton	0.55	0.6	0.65	0.7	0.75	8.0	0.85
190	417	714	1,012	1,309	1,607	1,905	2,202
200	335	633	930	1,228	1,526	1,899	2,121
210	253	551	849	1,146	1,444	1,893	2,039
220	172	469	767	1,065	1,362	1,888	1,958
230	90	388	685	983	1,281	1,882	1,876
240	8	306	604	901	1,199	1,876	1,794
250	-73	224	522	820	1,117	1,871	1,713
260	-155	143	440	738	1,036	1,865	1,631
270	-237	61	359	656	954	1,859	1,549
280	-318	-21	277	575	872	1,854	1,468
290	-400	-102	195	493	791	1,848	1,386
300	-482	-184	114	411	709	1,842	1,304
310	-563	-265	32	330	627	1,836	1,223

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Pond construction and equipment cost for a 250 acre catfish farm in the Mississippi Delta. /1

								_		nnual Avg.		terest on	Repairs as a		Annual
14	11!4	•	4/:4	Normalian		04	Useful	Average	De	preciation	In	vestment	Percent of		paris and
A. Capital cost	Unit	C	ost/unit	Number		Cost	Life	Investment		/2		/3	New Cost	iviai	ntenance
Land purchase (not included)	acre	\$	800	1800	\$	1,440,000					\$	144,000			
Land purchase (not included)	acre	φ	800	1000	φ	1,440,000				-	φ	144,000			
Pond construction	acre	\$	1,315	1500	\$	1,972,500	15	986,250	\$	131,500	\$	98,625	10%	\$	13,150
Gravel	cu. yd.	\$	43	1500	\$	64,500		32,250	\$	-	\$	3,225			
Well, 3,000 gpm, 60-hp electric motor	each	\$	15,360	5	\$	76,800	20	38,400	\$	3,840	\$	3,840	75%	\$	2,880
Shop, 30' x 50'	ea	\$	30,000	1	\$	30,000	20	15,000	\$	1,500	\$	1,500	10%	\$	150
Subtotal (excluding land cost)					\$	2,143,800		\$ 1,071,900	\$	136,840	\$	107,190		\$	16,180
B. Equipment															
Shop tools and equipment	ea	\$	10,000	1	\$	10,000	10	5,000	\$	1,000	\$	500	10%	\$	100
Trucks, 3/4 ton, 4WD	ea	\$	20,000	2	\$	40,000	5	20,000	\$	8,000	\$	2,000	45%	\$	3,600
Feed bin, 10 ton capacity	ea	\$	7,000	2	\$	14,000	20	7,000	\$	700	\$	700	10%	\$	70
Tractors, 45-65 hp	ea	\$	20,000	10	\$	200,000	14	100,000	\$	14,286	\$	10,000	75%	\$	10,714
Aerators, electric 10-hp /4	ea	\$	4,000	21	\$	84,000	10	42,000	\$	8,400	\$	4,200	50%	\$	4,200
PTO water pump, used	ea	\$	1,500	1	\$	1,500	10	750	\$	150	\$	75	45%	\$	68
PTO aerators	ea	\$	3,400	10	\$	34,000	10	17,000	\$	3,400	\$	1,700	25%	\$	850
Bush hog/mower, 6' side mount	ea	\$	6,940	1	\$	6,940	10	3,470	\$	694	\$	347	20%	\$	139
Pull-behind mower, 6' width	ea	\$	5,000	1	\$	5,000	10	2,500	\$	500	\$	250	20%	\$	100
Truck Mounted Feeder, 2-4 ton	ea	\$	7,500	1	\$	7,500	10	3,750	\$	750	\$	375	25%	\$	188
with electronic feeder scale, used			,												
DO meter and accessories	ea	\$	1,500	2	\$	3,000	10	1,500	\$	300	\$	150	202%	\$	606
Computer	ea	\$	1,500	1	\$	1,500	10	750	\$	150	\$	75	10%	\$	15
Boat, motor and trailer	ea	\$	4,200	1	\$	4,200	10	2,100	\$	420	\$	210	65%	\$	273
Mobile 2-way radio & base unit	ea	\$	2,000	1	\$	2,000	10	1,000	\$	200	\$	100	25%	\$	50
Seine net, 10 ft deep, 1/2" mesh	ea	\$	4,000	1	\$	4,000	5	2,000	\$	800	\$	200	50%	\$	400
Hydraulic takeup reel with trailer	ea	\$	4,000	1	\$	4,000	10	2,000	\$	400	\$	200	50%	\$	200
2-1/1 ton used boom truck	ea	\$	15,000	1	\$	15,000	10	7,500		1,500	\$	750	35%	\$	525
Subtotal					\$	436,640		\$ 218,320	\$	41,650	\$	21,832		\$	22,097
TOTAL					\$	2,580,440		\$ 1,290,220	\$	178,490	\$	129,022		\$	38,277

^{/1} For this size operation, 250 acres, an office building is not required, as most paperwork and administration would be conducted out of the home.

^{/2} Computed by the straight line method with zero salvage value for depreciable items.

^{/3} Land and pond construction is charged at a long-term interest rate and equipment items are charged at an intermediate-term interest rate.

Charged at 10% on the total value of land with all other depreciable items charged at 10% on one-half of the investment.

^{/4} One fixed 10-hp aerator per pond is used.

Electricity and Fuel

A. Well pumping to replace 36 acre-inches of water per year. From Jan. 1996 MAFES Bulletin # 1039, "Rice Water Use and Costs": Average variable cost per acre-ince of water is: For electric pumps, \$1.54/acre-inch, (\$1.81/acre-inch with a diesel pump - not used here) therefore: 36 acre-inches of water pumped annually

1.54 cost to pump per acre-inch

55.44 per required acre-inches of water annually

1500 acres of water

\$ 83,160 annually to flush ponds and replace evaporation or.....

55.44 \$/acre-inch pumped

 B. Aeration electric 	ty requirements	for one 10-h	aerator per	pond. /
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					No. of Kwn		
					per hour of	Aeration	Monthly
				Aeration	10-hp aerator	Cost, \$/kwh	Cost of
	# of days run	hours per day	# of ponds	Hours	operation		Aeration
January	0	0	0	-	8.47	0.11	-
February	0	0	0	-	8.47	0.11	-
March	0	0	0	-	8.47	0.11	-
April	7	3	8	168	8.47	0.11	157
May	18	6	13	1,404	8.47	0.11	1,308
June	26	7	16	2,912	8.47	0.11	2,713
July	27	8	16	3,456	8.47	0.11	3,220
August	26	8	16	3,328	8.47	0.11	3,101
September	20	6	10	1,200	8.47	0.11	1,118
October	6	3	7	126	8.47	0.11	117
November	1	2	1	2	8.47	0.11	2
December	0	0	0	-	8.47	0.11	-
TOTAL AERA	TION HOURS			12,596	i		11,736

/1 The cost per hour of 10-hp aerator operation is 8.47kwh /hour of operation x electricity cost, or \$ 0.932 per hour of 10-hp aerator operation

There is an additional charge of \$35 per electrical meter. There is usually one electrical meter per every 4 ponds.

21 ponds / 4 ponds/meter = 5 electrical meters on this farm.

C. Fuel

DIESEL

1. PTO-driven aerator - Diesel

45-65 hp tractor used for PTO-driven aerator

3.4 gallons of diesel used per hour of PTO operation
300 hours of PTO-driven aeration per pond
1,020 gallons of diesel for PTO emergency aeration
21 ponds on 250-acre farm

21,420 gallons of diesel fuel used for PTO aeration 1.05 \$/gallon of diesel

22,491 \$ for diesel use on 250-acre catfish farm

2. Mowing - Diesel

from Keenum and Waldrop: \$ 684 divided by \$ 0.75 price of diesel 912 gallons used

912 gallons used x 1.05 2001 diesel price =

TOTAL DIESEL 22,332 GALLONS

GASOLINE 1. Feeding - Gasoline

Truck Mounted Feeder, 2-4 ton used

from Keenum and Waldrop: \$ 3,954 divided by \$ 0.85 price of gas = 4,652 gallons used

1.25 2001 gas price = 4,652 gallons used x \$ 5,815

2. Boat and harvesting - Gasoline

from Keenum and Waldrop: \$ 204 divided by \$ 0.85 price of gas = 240 gallons used

240 gallons used x 1.25 2001 diesel price =

3. Transportation around the farm, to processor, to chase birds, check d.o., etc. - Gasoline

from Keenum and Waldrop: \$ 6,375 divided by \$ 0.85 price of gas = 7500 gallons used

1.25 2001 diesel price = \$ 9,375 7500 gallons used x

TOTAL GAS 12,392 GALLONS Chemical needs for a 250-acre MS Delta catfish farm.

Chemicals

Salt to bring chlorides up to 100 ppm to prevent brown blood disease

check chlorides after pond has been filled and add 2 tons of salt per acre

After year 1 all ponds are treated in the spring at 1 ton acre

Lime Do not need to add lime to delta waters as their alkalinity level is fine

However, lime is used as a trematode treatment; costs about \$15/acre

In this scenario, we have chosen to use copper sulfate for trematode treatment.

Copper sulfate For off-flavor: treat at 5 lb/acre/application when water is above 70F which is about

20 applications per year

For trematode treatment: apply at Cost is approximately \$9/acre

Diuron For off flavor treatment

> 0.5 ounces per acre-foot of water applied weekly for up to 9 treatments per pond - In the delta 5.83 applications of diuron were used per pond (Hanson, 2001)

5 lb/acre treatment rate 20 applications per year

Labor Requirements for a:

1500 water acre Delta MS catfish farm

Total Annual

Pay Amount		Number	Cost, \$	6	Position and responsibility
Operations Ma	anagement				
55,000	\$/year	1	\$	55,000	Manager - overall manager and does feeding
40,000	\$/year	1	\$	40,000	Assistant manager
Subtotal		2	\$	95,000	-
20,000	\$/year	1	\$	20,000	Bookkeeper/secretary
25,000	\$/year	1	\$	25,000	Foreman - oversees hired laborers
40,000	\$/year	1	\$	40,000	Shop foreman
15,000	\$/year	1	\$	15,000	Shop helper
15,000	\$/year	1	\$	15,000	Feeder
18,000	\$/year /1	4	\$	36,000	Night dissolved oxygen monitoring workers
16,500	\$/year	9			People doing mowing and seining (no custom harvesting)
Subtotal	-	17	\$	299,500	<u>-</u>
					_
TOTAL			\$	394,500	-

Taxes on Delta Catfish Acreage
1 Water and Levee acres
1,315 x construction cost
1315 pond construction value

750 + land use value per acre in the delta of MS

2065 sum of construction value and land use value 309.75 x 15% assessment rate

0.098 x milleage rate

30.3555 TAX

45,533 TOTAL TAX FOR THIS SIZE FARM 1500 WATER ACRES

Cash flow, Year 1, for a 250-acre catfish farm in the Delta, Mississippi, 2001.

Month				Jan-01	Feb-01	Mar-01	Apr-01	May-01	Jun-01	Jul-01	Aug-01	Sep-01	Oct-01	Nov-01	Dec-01	Total
Food fish sales (lb) BEGINNING CASH BALANCE				0 1,000	0 500	- 500	- -1,614,455	- 500	-							
Cash Inflows Catfish sales	\$	0.70 II	b	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL CASH INFLOW	·			1,000	500	500	500	500	500	500	500	500	500	(1,614,455)	500	
Operating Expenses														, , , ,		
Feed, food fish Labor	\$	280 t	on	0	0	10,920	31,500	73,920	147,000	241,920	440,580	388,080	297,780	10,080	10,080	1,651,860
Farm manager	\$	95,000 y	/ear	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	95,000
Hired labor	\$		/ear	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	299,500
Fingerlings, 5" (4"-6" range) Harvest /1	\$	0.05 €				562,500										562,500
Seining	\$		b	-	-	-	-	-	-	-	-	-	-	-	-	-
Transport Fuel & lubricants Diesel	\$	0.015 p	oer Ib	-	-	-	-	-	-	-	-	-	-	-	-	-
- PTO-driven aeration - Mowing	\$ \$	1.05 g 1.05 g				120	120	120	11,246 120	11,246 120	120	120	120			22,491 958
Gasoline			-													
- Transportation - Boat and harvesting	\$ \$	1.25 g 1.25 g		781	781	781	781	781	781	781	781	781	781	781	781	9,375
Utilities Aeration + Meter charge	\$	0.93 k	w-hr	175	175	175	332	1.483	2.888	3,395	3,276	1.293	292	177	175	13.836
Water pumping to flush ponds	\$	55.44 /	3ac-ft/yr					8,316	16,632	24,948	24,948	8,316				83,160
Repairs and Maintenance	\$	38,277 y	/ear	3,190	3,190	3,190	3,190	3,190	3,190	3,190	3,190	3,190	3,190	3,190	3,190	38,277
Telephone	\$		/ear	208	208	208	208	208	208	208	208	208	208	208	208	2,500
Accounting/legal	\$ \$		/ear	200 500	200 500	200 250	200	200	200	200	200	200	200	200 250	200 500	2,400 2,000
Bird chasing Chemicals Salt	\$ \$	2,000 y 53 t		500	500	79,500								250	500	79,500
Diuron, off-flavor control	\$		rt/acre			13,300			2,250	9,000	2,250					13,500
Copper sulfate, trematode treat.	\$	9 a						13,500	_,	-,	_,					13,500
Supplies & admin.	\$	600 y	/ear	50	50	50	50	50	50	50	50	50	50	50	50	600
Taxes (land)	\$	30.36 a		-	-	-	45,533	-	-	-	-	-	-	-	-	45,533
Insurance	\$	6.25 a	acre	9,375												9,375
Total Cash Operating Expenses				47,354	37,979	679,849	83,289	60,723	70,440	86,012	67,898	47,033	37,716	37,731	37,979	1,294,005
Scheduled debt payments Intermediate - principal				47,459												47,459
internediate - principal				39,298												47,433
Long-term - principal interest				,						46,586 192,942						
TOTAL CASH OUTFLOW				134,111	37,979	679,849	83,289	60,723	70,440	325,540	67,898	47,033	37,716	37,731	37,979	1,341,463
CASH AVAILABLE				(133,111)	(37,479)	(679,349)	(82,789)	(60,223)	(69,940)	(325,040)	(67,398)	(46,533)	(37,216)	(1,652,186)	(37,479)	
New Borrowing Payment on				133,611	37,979	679,849	83,289	60,723	70,440	325,540	67,898	47,033	37,716	1,652,686	37,979	
Principal Interest				-									1,544,078 70.877			
ENDING CASH BALANCE				500	500	500	500	500	500	500	500	500	(1,614,455)	500	500	500
Summary of Debt Outstanding:											== ===	. === ===				
Short-term				133,611	171,590	851,439	934,728	995,451	1,065,891	1,391,431	1,459,328	1,506,362	-	1,652,686	1,690,665	
Intermediate-term Long-term				389,181 2,143,800	389,181 2,143,800	389,181 2.143.800	389,181 2.143.800	389,181 2,143,800	389,181 2,143,800	389,181 2,097,214	389,181 2,097,214	389,181 2.097,214	389,181 2,097,214	389,181 2,097,214	389,181 2,097,214	
TOTAL DEBT OUTSTANDING				2,143,800	2,704,571	3,384,420	3,467,709	3,528,432	3,598,872	3,877,826	3,945,724	3,992,757	2,486,396	4,139,082	4,177,061	
TOTAL DEBT OUTSTANDING				2,000,082	2,104,511	5,504,420	5,401,108	3,320,432	3,380,072	5,011,020	3,343,124	5,552,131	2,400,390	+,135,002	7,177,001	

^{/1} At this size operation on-farm labor will do the harvesting and only transportation costs apply.

Cash flow, Year 2, for a 250-acre catfish farm in the Delta, Mississippi, 2001.

Month				Jan-02	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02	Sep-02	Oct-02	Nov-02	Dec-02	Total
Fish sales (lb) BEGINNING CASH BALANCE				0 500	0 500	0 500	0 500	4,159,500 500	0 61,380	0 500	3,960,000 500	0 2,645,102	0 2,598,069	2,511,000 1,971,280	0 3,653,484	10,630,500
Cash Inflows Catfish sales	\$	0.70	lb	0	0	0	0	2,911,650	0		2,772,000	0	0	1,757,700	\$	7,441,350
TOTAL CASH INFLOW				500	500	500	500	2,912,150	61,380	500	2,772,500	2,645,102	2,598,069	3,728,980	3,653,484	
Operating Expenses																
Feed, food fish	\$	280	ton	13,440	13,440	116,760	342,300	456,120	406,980	619,920	594,720	538,860	436,380	11,760	11,760 \$	3,562,440
Labor	\$	95,000	voor	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917 \$	95,000
Farm manager Hired laborer	\$ \$	299,500		24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958 \$	
Fingerlings, 5" (4"-6" range)	\$ \$		each	24,930	24,930	562,500	24,930	24,930	24,956	24,930	24,930	24,930	24,930	24,930	- \$	
Harvest /1	Ψ	0.03	Cacii	_	_	302,300	_	=	_	=	=	_	=	-	- ψ	302,300
Seining	\$	_	lb.	_		_	_	_		_					- \$	_
Transport	\$		per lb					62,393			59,400			37,665	- \$ - \$	159,458
Fuel & lubricants Diesel	Ψ	0.013	регів			_	_	02,333	_	-	39,400	-	_	37,000	- ψ	109,400
- PTO-driven aeration	\$	1.05	gallon						11.246	11.246					\$	22.491
- Mowing Gasoline	\$		gallon			120	120	120	120	120	120	120	120		\$	
- Transportation	\$	1.25	gallon	781	781	781	781	781	781	781	781	781	781	781	781 \$	9,375
- Boat and harvesting Utilities	\$		gallon					100			100			100		
Aeration + Meter charge	\$	0.93	kw-hr	175	175	175	332	1,483	2,888	3,395	3,276	1,293	292	177	175 \$	
Water pumping to flush ponds	\$		/3ac-ft/yr					8,316	16,632	24,948	24,948	8,316			\$	
Repairs and Maintenance	\$	38,277		3,190	3,190	3,190	3,190	3,190	3,190	3,190	3,190	3,190	3,190	3,190	3,190 \$	
Telephone	\$	2,500		208	208	208	208	208	208	208	208	208	208	208	208 \$	
Accounting/legal	\$	2,400		200	200	200	200	200	200	200	200	200	200	200	200 \$	
Bird chasing Chemicals	\$	2,000	,	500	500	250								250	500 \$,
Salt	\$		ton			79,500			0.050	0.000	0.050				\$	79,500
Diuron, off-flavor control	\$		trt/acre					10.500	2,250	9,000	2,250				\$	
Copper sulfate, trematode treat.	\$		acre	50		50		13,500		50	50	50			\$	
Supplies & admin.	\$		year	50	50	50	50 45,533	50	50	50	50	50	50	50	50 \$	
Taxes (except income)	\$ \$	30.36		0.075	-	-	45,533	-	-	-	-	-	-	-	- \$	45,533
Insurance	Þ	6.25	acre	9,375												
Total Cash Operating Expenses				47,354	37,979	679,849	83,289	123,216	70,440	86,012	127,398	47,033	37,716	75,496	37,979 \$	1,453,762
Scheduled debt payments																
Intermediate - principal				-	-	-	-	-	-	239,528	-	-	-	-	- \$	239,528
interest																
Long-term - principal interest				51,730 35,026						50,778 188,749						
TOTAL CASH OUTFLOW				134,111	37,979	679,849	83,289	123,216	70,440	565,068	127,398	47,033	37,716	75,496	37,979 \$	1,693,290
CASH AVAILABLE				(133,611)	(37,479)	(679,349)	(82,789)	2,788,934	(9,060)	(564,568)	2,645,102	2,598,069	2,560,353	3,653,484	3,615,504	
New Borrowing Payment on				134,111	37,979	679,849	83,289	-	9,560	565,068	-	-	-	-	-	
Principal					-			2,625,893					574,628			
Interest ENDING CASH BALANCE				500	500	500	500	101,661 61,380	500	500	2,645,102	2,598,069	14,445 1,971,280	3,653,484	3,615,504	
Summary of Debt Outstanding:				4 004 770	4 000 755	0.540.004	0.005.000		0.500	F74 000	F74 000	574.000				
Short-term				1,824,776	1,862,755	2,542,604	2,625,893	- 227.451	9,560	574,628	574,628	574,628		- 227.451	- 227.454	
Intermediate-term				337,451	337,451	337,451	337,451	337,451	337,451	337,451	337,451	337,451	337,451	337,451	337,451	
Long-term TOTAL DEBT OUTSTANDING				2,097,214 4,259,442	2,097,214 4,297,421	2,097,214 4,977,270	2,097,214 5,060,559	2,097,214 2,434,666	2,097,214 2,444,226	2,046,436 2,958,515	2,046,436 2,958,515	2,046,436 2,958,515	2,046,436 2,383,887	2,046,436 2,383,887	2,046,436 2,383,887	

^{/1} At this size operation on-farm labor will do the harvesting and only transportation costs apply.

Cash flow, Year 3, for a 250-acre catfish farm in the Delta, Mississippi, 2001.

Month				Jan-03	Feb-03	Mar-03	Apr-03	May-03	Jun-03	Jul-03	Aug-03	Sep-03	Oct-03	Nov-03	Dec-03	Total
Fish sales (lb) BEGINNING CASH BALANCE				0 3,615,504	0 3,481,394	2,362,500 3,443,414	0 4,381,803	4,159,500 4,298,514	0 7,086,973	0 7,016,534	3,960,000 6,690,993	0 9,335,621	- 9,288,588	2,511,000 9,250,871	0 10,933,100	12,993,000
Cash Inflows Catfish sales	\$	0.70 lb)	0	0	1,653,750	0	2,911,650	0	0	2,772,000	0	0	1,757,700		9,095,100
TOTAL CASH INFLOW				3,615,504	3,481,394	5,097,164	4,381,803	7,210,164	7,086,973	7,016,534	9,462,993	9,335,621	9,288,588	########	10,933,100	
Operating Expenses	•	000 1		45.540	40.000	100.010	0.40.000	450 400	400.000	040.000	504 700	500.000	100.000	44 700	44.700	0.577.000
Feed, food fish Labor	\$	280 to	on	15,540	16,800	126,840	342,300	456,120	406,980	619,920	594,720	538,860	436,380	11,760	11,760	3,577,980
Farm manager Hired laborer Fingerlings, 5" (4"-6" range)	\$ \$ \$	299,500 w	ear reek ach	7,917 24,958	7,917 24,958	7,917 24,958 562,500	7,917 24,958	95,000 299,500 562,500								
Harvest /1 Seining Transport	\$	- lb	o. er Ib	-	-	- 35,438	-	62,393	-	-	- 59,400	-	-	- 37,665	-	- 194,895
Fuel & lubricants Diesel		·														
 PTO-driven aeration Mowing Gasoline 	\$ \$		allon allon			120	120	120	11,246 120	11,246 120	120	120	120			22,491 958
- Transportation - Boat and harvesting Utilities	\$ \$		allon allon	781	781	781 75	781	781 75	781	781	781 75	781	781	781 75	781	9,375 300
Aeration + Meter charge Water pumping to flush ponds	•	\$0.932 kv \$55.44 /3	Bac-ft/yr	175	175	175	332	1,483 8,316	2,888 16,632	3,395 24,948	3,276 24,948	1,293 8,316	292	177	175	13,836 83,160
Repairs and Maintenance Telephone Accounting/legal	\$ \$ \$	2,500 ye 2,400 ye	ear	3,190 208 200	3,190 208 200	3,190 208 200	3,190 208 200	3,190 208 200	3,190 208 200	3,190 208 200	3,190 208 200	3,190 208 200	3,190 208 200	3,190 208 200	3,190 208 200	38,277 2,500 2,400
Bird chasing Chemicals Salt	\$	2,000 ye		500	500	250 79,500								250	500	2,000 79.500
Diuron, off-flavor control Copper sulfate, trematode treat.	\$	9 a		50	50		50	13,500	2,250	9,000	2,250	50	50	50	50	13,500 13,500
Supplies & admin. Taxes (except income) Insurance	\$ \$ \$	600 ye 30.36 ye 6.25 ac	ear	50 - 9,375	50	50 -	45,533	50 -	50 -	50	50	50 -	50 -	50 -	50 -	600 45,533
Total Cash Operating Expenses				47,354	37,979	715,362	83,289	123,191	70,440	86,012	127,373	47,033	37,716	75,471	37,979	1,489,200
Scheduled debt payments Intermediate - principal interest				56,386 30,371	-	-	-	-	-		-	-	-	-	-	56,386
Long-term - principal interest										55,348 184,179						
TOTAL CASH OUTFLOW				134,111	37,979	715,362	83,289	123,191	70,440	325,540	127,373	47,033	37,716	75,471	37,979	1,545,585
CASH AVAILABLE New Borrowing Payment on Principal				3,481,394	3,443,414	4,381,803	4,298,514	7,086,973	7,016,534	6,690,993	9,335,621	9,288,588	9,250,871	######## -	10,895,121	
Interest ENDING CASH BALANCE				3,481,394	3,443,414	4,381,803	4,298,514	7,086,973	7,016,534	6,690,993	9,335,621	9,288,588	9,250,871	########	10,895,121	
Summary of Debt Outstanding: Short-term Intermediate-term				- 281.066	- 281.066	- 281.066	- 281.066	- 281.066	- 281.066	- 281.066	- 281.066	- 281.066	- 281.066	- 281.066	- 281.066	
Long-term TOTAL DEBT OUTSTANDING				2,046,436	2,046,436 2,327,502	2,046,436	2,046,436 2,327,502	2,046,436 2,327,502	2,046,436 2,327,502	1,991,088 2,272,153	1,991,088 2,272,153	1,991,088 2,272,153	1,991,088 2,272,153	1,991,088 2,272,153	1,991,088 2,272,153	
TOTAL DEBT OUTSTANDING				2,321,302	2,321,302	2,321,302	2,321,302	2,321,302	2,321,302	2,212,103	4,412,103	4,412,103	4,412,103	2,212,103	2,212,100	

^{/1} At this size operation on-farm labor will do the harvesting and only transportation costs apply.

Cash flow, Year 4, for a 250-acre catfish farm in the Delta, Mississippi, 2001.

Month				Jan-04	Feb-04	Mar-04	Apr-04	May-04	Jun-04	Jul-04	Aug-04	Sep-04	Oct-04	Nov-04	Dec-04	Total
Fish sales (lb) BEGINNING CASH BALANCE Cash Inflows				0 10,895,121	0 10,761,010	2,362,500 10,723,031	0 11,661,419	4,159,500 11,578,130	0 14,366,590	0 14,296,150	3,960,000 13,970,610	0 16,615,237	- 16,568,204	2,511,000 16,530,488	0 18,212,716	12,993,000
Catfish sales	\$	0.70) lb	0	0	1,653,750	0	2,911,650	0	0	2,772,000	0	0	1,757,700		9,095,100
TOTAL CASH INFLOW				10,895,121	10,761,010	12,376,781	##########	14,489,780	14,366,590	14,296,150	16,742,610	16,615,237	16,568,204	18,288,188	18,212,716	
Operating Expenses																
Feed, food fish Labor	\$	280) ton	15,540	16,800	126,840	342,300	456,120	406,980	619,920	594,720	538,860	436,380	11,760	11,760	3,577,980
Farm manager			year	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	95,000
Hired laborer Fingerlings, 5" (4"-6" range)	\$ 2 \$	99,500 0.05	week each	24,958	24,958	24,958 562,500	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	299,500 562,500
Harvest /1	Ψ	0.00	Cacii			302,300										302,300
Seining	\$	-	lb.	-	-	- 25 420	-	-	-	-	-	-	-	- 27.005	-	-
Transport Fuel & lubricants	\$	0.015	per lb	-	-	35,438	-	62,393	-	-	59,400	-	-	37,665	-	194,895
Diesel	_															
 PTO-driven aeration Mowing 	\$ \$	1.05	•			120	120	120	11,246 120	11,246 120	120	120	120			22,491 958
Gasoline	·	1.00	guilon													
 Transportation Boat and harvesting 	\$ \$	1.25 1.25		781	781	781 75	781	781 75	781	781	781 75	781	781	781 75	781	9,375 300
Utilities	Ф	1.23	gallon			75		75			75			75		300
Aeration + Meter charge			2 kw-hr	175	175	175	332	1,483	2,888	3,395	3,276	1,293	292	177	175	13,836
Water pumping to flush ponds Repairs and Maintenance	\$	\$55.4 38,277	4 /3ac-ft/yr ' year	3,190	3,190	3,190	3,190	8,316 3,190	16,632 3,190	24,948 3,190	24,948 3,190	8,316 3,190	3,190	3,190	3,190	83,160 38,277
Telephone	\$	2,500		208	208	208	208	208	208	208	208	208	208	208	208	2,500
Accounting/legal	\$	2,400		200	200	200	200	200	200	200	200	200	200	200	200	2,400
Bird chasing Chemicals	\$	2,000	year	500	500	250								250	500	2,000
Salt	\$	53				79,500										79,500
Diuron, off-flavor control Copper sulfate, trematode treat.	\$ \$		trt/acre acre					13.500	2,250	9,000	2,250					13,500 13,500
Supplies & admin.	\$	600		50	50	50	50	50	50	50	50	50	50	50	50	600
Taxes (except income)	\$	30.36			-	-	45,533	-	-	-	-	-	-	-	-	45,533
Insurance	\$	6.25	acre	9,375												
Total Cash Operating Expenses				47,354	37,979	715,362	83,289	123,191	70,440	86,012	127,373	47,033	37,716	75,471	37,979	1,489,200
Scheduled debt payments				04 400												04 400
Intermediate - principal interest				61,460 25,296	-	-	-	-	-	-	-	-	-	-	-	61,460
Long-term - principal				, , , ,						60,330						
interest										179,198						
TOTAL CASH OUTFLOW				134,111	37,979	715,362	83,289	123,191	70,440	325,540	127,373	47,033	37,716	75,471	37,979	1,550,660
CASH AVAILABLE				10,761,010	10,723,031	11,661,419	*********	14,366,590	14,296,150	13,970,610	16,615,237	16,568,204	16,530,488	18,212,716	18,174,737	
New Borrowing Payment on Principal				-	-	-	-	-	-	-	-	-	-	-	-	
Interest				40 704 040	40 700 004	44.001.110		-	44 000 155	40.070.046	40.045.00=	40 500 004	-	40.040.746	40 474 70-	
ENDING CASH BALANCE				10,761,010	10,723,031	11,661,419	#######################################	14,366,590	14,296,150	13,970,610	16,615,237	16,568,204	16,530,488	18,212,716	18,174,737	
Summary of Debt Outstanding:																
Short-term Intermediate-term				219,606	219,606	219,606	219,606	219,606	219,606	219,606	219,606	219,606	219,606	219,606	219,606	
Long-term				1,991,088	1,991,088	1,991,088	1,991,088	1,991,088	1,991,088	1,930,758	1,930,758	1,930,758	1,930,758	1,930,758	1,930,758	
TOTAL DEBT OUTSTANDING				2,210,693	2,210,693	2,210,693	2,210,693	2,210,693	2,210,693	2,150,363	2,150,363	2,150,363	2,150,363	2,150,363	2,150,363	

^{/1} At this size operation on-farm labor will do the harvesting and only transportation costs apply.

Cash flow, Year 5, for a 250-acre catfish farm in the Delta, Mississippi, 2001.

Month				Jan-05	Feb-05	Mar-05	Apr-05	May-05	Jun-05	Jul-05	Aug-05	Sep-05	Oct-05	Nov-05	Dec-05	Total
Fish sales (lb) BEGINNING CASH BALANCE				0 18,174,737	0 18,040,627	2,362,500 18,002,647	0 18,941,036	4,159,500 18,903,280	0 21,691,739	0 21,621,300	3,960,000 21,295,760	0 23,940,387	- 23,893,354	2,511,000 23,855,637	0 25,537,866	12,993,000
Cash Inflows Catfish sales	\$	0.70) lb	0	0	1,653,750	0	2,911,650	0	0	2,772,000	0	0	1,757,700		9,095,100
TOTAL CASH INFLOW				18,174,737	18,040,627	19,656,397	18,941,036	21,814,930	21,691,739	21,621,300	24,067,760	23,940,387	23,893,354	25,613,337	25,537,866	
Operating Expenses																
Feed, food fish Labor	\$	280	0 ton	15,540	16,800	126,840	342,300	456,120	406,980	619,920	594,720	538,860	436,380	11,760	11,760	3,577,980
Farm manager	\$	95,000) year	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	7,917	95,000
Hired laborer		99,500		24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	24,958	299,500
Fingerlings, 5" (4"-6" range) Harvest /1	\$	0.05				562,500										562,500
Seining Transport	\$ \$	0.016	lb. 5 per lb	-	-	35,438	-	62,393	-	-	59,400	-	-	37,665	-	194,895
Fuel & lubricants	φ	0.010	o per io	-	-	35,436	-	02,393	-	-	59,400	-	-	37,003	-	194,093
Diesel	•	4.01							44.040	44.040						00.404
 PTO-driven aeration Mowing Gasoline 	\$ \$		5 gallon 5 gallon			120	120	120	11,246 120	11,246 120	120	120	120			22,491 958
- Transportation	\$	1.25	5 gallon	781	781	781	781	781	781	781	781	781	781	781	781	9,375
 Boat and harvesting Utilities 	\$	1.25	5 gallon			75		75			75			75		300
Aeration + Meter charge			2 kw-hr	175	175	175	332	1,483	2,888	3,395	3,276	1,293	292	177	175	13,836
Water pumping to flush ponds Repairs and Maintenance	•	\$55.4 38,277	4 /3ac-ft/yr	3,190	3.190	3.190	3,190	8,316 3,190	16,632 3,190	24,948 3,190	24,948 3,190	8,316 3,190	3,190	3,190	3,190	83,160 38.277
Telephone	\$	2,500		208	208	208	208	208	208	208	208	208	208	208	208	2,500
Accounting/legal	\$		year year	200	200	200	200	200	200	200	200	200	200	200	200	2,400
Bird chasing Chemicals	\$	2,000) year	500	500	250								250	500	2,000
Salt	\$	53	3 ton			79,500										79,500
Diuron, off-flavor control	\$		9 trt/acre						2,250	9,000	2,250					13,500
Copper sulfate, trematode treat. Supplies & admin.	. \$ \$		9 acre O year	50	50	50	50	13,500 50	50	50	50	50	50	50	50	13,500 600
Taxes (except income)	φ	000	year	-	-	-	-	-	-	-	-	-	-	-	-	-
Insurance	\$	6.25	5 acre	9,375												9,375
Total Cash Operating Expenses				47,354	37,979	715,362	37,756	123,191	70,440	86,012	127,373	47,033	37,716	75,471	37,979	1,443,666
Scheduled debt payments																
Intermediate - principal				66,992 19,765	-	-	-	-	-	-	-	-	-	-	-	66,992
interest Long-term - principal				19,705						65,759						
interest										173,768						
TOTAL CASH OUTFLOW				134,111	37,979	715,362	37,756	123,191	70,440	325,540	127,373	47,033	37,716	75,471	37,979	1,510,658
CASH AVAILABLE				18,040,627	18,002,647	18,941,036	18,903,280	21,691,739	21,621,300	21,295,760	23,940,387	23,893,354	23,855,637	25,537,866	25,499,887	
New Borrowing Payment on Principal				-	-	-	-	-	-	-	-	-	-	-	-	
Interest ENDING CASH BALANCE				18,040,627	18,002,647	18,941,036	18,903,280	21,691,739	21,621,300	21,295,760	23,940,387	23,893,354	23,855,637	25,537,866	25,499,887	
Summary of Debt Outstanding:																
Short-term Intermediate-term				152.614	152,614	152,614	152.614	152,614	152.614	152,614	152.614	152,614	152,614	152,614	152.614	
Long-term				1,930,758	1,930,758	1,930,758	1,930,758	1,930,758	1,930,758	1,864,998	1,864,998	1,864,998	1,864,998	1,864,998	1,864,998	
TOTAL DEBT OUTSTANDING				2,083,372	2,083,372	2,083,372	2,083,372	2,083,372	2,083,372	2,017,612	2,017,612	2,017,612	2,017,612	2,017,612	2,017,612	

^{/1} At this size operation on-farm labor will do the harvesting and only transportation costs apply.

Macros:

New_rows (Command-Option-r) inserts additional rows onto template

239,528

	Annual	Term	Periods per	Start
Principal:	interest rate:	(years):	year:	date:
2,143,800	9.00%	19) 1	7/1/2001
Periodic Paymen	t: I	Number of	payments:	

19

Payment Beginning Total **Ending** Cumulative Month No balance payment Interest Principal balance interest Jul-01 192,942 2,143,800 239,528 192,942 46,586 2,097,214 2 Jul-02 2,097,214 239,528 188,749 50,778 2,046,436 381,691 3 Jul-03 2,046,436 239,528 184,179 55,348 1,991,088 565,871 4 Jul-04 239,528 179,198 60,330 745,068 1,991,088 1,930,758 5 Jul-05 1,930,758 239,528 173,768 65,759 1,864,998 918,837 6 239,528 167,850 Jul-06 1,864,998 71,678 1,793,321 1,086,686 7 Jul-07 1,793,321 239,528 161,399 78,129 1,715,192 1,248,085 8 Jul-08 239,528 154,367 1,715,192 85,160 1,630,031 1,402,453 9 146,703 Jul-09 1,630,031 239,528 92,825 1,537,206 1,549,155 10 Jul-10 1,537,206 239,528 138,349 101,179 1,436,027 1,687,504 11 Jul-11 239,528 129,242 1,325,742 1,436,027 110,285 1,816,746 12 Jul-12 119,317 120,211 1,325,742 239,528 1,205,531 1,936,063 108,498 13 Jul-13 1,205,531 239,528 131,030 1,074,502 2,044,561 14 Jul-14 1,074,502 239,528 96,705 142,823 931,679 2,141,266 15 Jul-15 931,679 239,528 83,851 155,677 776,003 2,225,117 16 Jul-16 776,003 239,528 69,840 169,687 606,315 2,294,958 Jul-17 54,568 184,959 17 606,315 239,528 421,356 2,349,526 18 Jul-18 421,356 239,528 37,922 201,606 219,750 2,387,448 19 Jul-19 219,750 239,528 19,778 219,750 2,407,225 0 -239,528 20 Jul-20 0 239,528 0 239,528 2,407,225 21 Jul-21 0 239,528 0 239,528 -239,528 2,407,225 22 Jul-22 0 239,528 0 239,528 -239,528 2,407,225 2,407,225 0 239,528 -239,528 23 Jul-23 239,528 0 0 24 Jul-24 239,528 0 239,528 -239,528 2,407,225 25 Jul-25 0 239,528 0 239,528 -239,528 2,407,225 26 Jul-26 0 239,528 0 239,528 -239,528 2,407,225 27 Jul-27 0 239,528 0 239,528 -239,528 2,407,225 28 0 Jul-28 239,528 0 239,528 -239,528 2,407,225 29 Jul-29 0 239,528 0 239,528 -239,528 2,407,225 30 Jul-30 0 0 239,528 239,528 -239,528 2,407,225 0 31 0 239,528 Jul-31 239,528 -239,528 2,407,225 0 -239,528 32 Jul-32 239,528 0 239,528 2,407,225 33 0 239,528 0 239,528 -239,528 2,407,225 Jul-33 34 0 239,528 -239,528 Jul-34 239,528 0 2,407,225 35 0 Jul-35 239,528 0 239,528 -239,528 2,407,225 36 Jul-36 0 239,528 239,528 -239,528 2,407,225 37 0 Jul-37 239,528 0 239,528 -239,528 2,407,225 38 Jul-38 0 239,528 0 239,528 -239,528 2,407,225 39 0 0 Jul-39 239,528 239,528 -239,528 2,407,225 40 Jul-40 0 239,528 0 239,528 -239,528 2,407,225 41 Jul-41 0 239,528 0 239,528 -239,528 2,407,225 0 -239,528 42 Jul-42 239,528 0 239,528 2,407,225 -239,528 43 Jul-43 239,528 239,528 2,407,225

Ī		Annual	Term	Periods per	Start
l	Principal:	interest rate:	(years):	year:	date:
ĺ	2,143,800	9.00%	19	9 1	7/1/2001
ı					
ı	Periodic Paymen	t:	Number of	payments:	
ı	239,528		19	e	

Payment		Beginning	Total			Ending	Cumulative
No	Month	balance	payment	Interest	Principal	balance	interest
44	Jul-44	0	239,528	0	239,528	-239,528	2,407,225
45	Jul-45	0	239,528	0	239,528	-239,528	2,407,225
46	Jul-46	0	239,528	0	239,528	-239,528	2,407,225
47	Jul-47	0	239,528	0	239,528	-239,528	2,407,225
48	Jul-48	0	239,528	0	239,528	-239,528	2,407,225
49	Jul-49	0	239,528	0	239,528	-239,528	2,407,225
50	Jul-50	0	239,528	0	239,528	-239,528	2,407,225
51	Jul-51	0	239,528	0	239,528	-239,528	2,407,225
52	Jul-52	0	239,528	0	239,528	-239,528	2,407,225
53	Jul-53	0	239,528	0	239,528	-239,528	2,407,225
54	Jul-54	0	239,528	0	239,528	-239,528	2,407,225
55	Jul-55	0	239,528	0	239,528	-239,528	2,407,225
56	Jul-56	0	239,528	0	239,528	-239,528	2,407,225
57	Jul-57	0	239,528	0	239,528	-239,528	2,407,225
58	Jul-58	0	239,528	0	239,528	-239,528	2,407,225
59	Jul-59	0	239,528	0	239,528	-239,528	2,407,225
60	Jul-60	0	239,528	0	239,528	-239,528	2,407,225
61	Jul-61	0	239,528	0	239,528	-239,528	2,407,225
62	Jul-62	0	239,528	0	239,528	-239,528	2,407,225
63	Jul-63	0	239,528	0	239,528	-239,528	2,407,225
64	Jul-64	0	239,528	0	239,528	-239,528	2,407,225
65	Jul-65	0	239,528	0	239,528	-239,528	2,407,225
66	Jul-66	0	239,528	0	239,528	-239,528	2,407,225
67	Jul-67	0	239,528	0	239,528	-239,528	2,407,225
68	Jul-68	0	239,528	0	239,528	-239,528	2,407,225
69	Jul-69	0	239,528	0	239,528	-239,528	2,407,225
70	Jul-70	0	239,528	0	239,528	-239,528	2,407,225
71	Jul-71	0	239,528	0	239,528	-239,528	2,407,225
72	Jul-72	0	239,528	0	239,528	-239,528	2,407,225
73	Jul-73	0	239,528	0	239,528	-239,528	2,407,225
74	Jul-74	0	239,528	0	239,528	-239,528	2,407,225
75	Jul-75	0	239,528	0	239,528	-239,528	2,407,225
76	Jul-76	0	239,528	0	239,528	-239,528	2,407,225
77	Jul-77	0	239,528	0	239,528	-239,528	2,407,225
78	Jul-78	0	239,528	0	239,528	-239,528	2,407,225
79	Jul-79	0	239,528	0	239,528	-239,528	2,407,225
80	Jul-80	0	239,528	0	239,528	-239,528	2,407,225
81	Jul-81	0	239,528	0	239,528	-239,528	2,407,225
82	Jul-82	0	239,528	0	239,528	-239,528	2,407,225
83	Jul-83	0	239,528	0	239,528	-239,528	2,407,225
84	Jul-84	0	239,528	0	239,528	-239,528	2,407,225
85	Jul-85	0	239,528	0	239,528	-239,528	2,407,225
86	Jul-86	0	239,528	0	239,528	-239,528	2,407,225
87	Jul-87	0	239,528	0	239,528	-239,528	2,407,225
88	Jul-88	0	239,528	0	239,528	-239,528	2,407,225
89	Jul-89	0	239,528	0	239,528	-239,528	2,407,225

DeltaMS_1500_spreadsheet ver 2 6_0.xls

	Annual	Term	Periods per	Start
Principal:	interest rate:	(years):	year:	date:
2,143,800	9.00%	19	9 1	7/1/2001
Periodic Paymen	t:	Number of	payments:	
239,528		19	e	

Payment		Beginning	Total		•	Ending	Cumulative
No	Month	balance	payment	Interest	Principal	balance	interest
90	Jul-90	0	239,528	0	239,528	-239,528	2,407,225
91	Jul-91	0	239,528	0	239,528	-239,528	2,407,225
92	Jul-92	0	239,528	0	239,528	-239,528	2,407,225
93	Jul-93	0	239,528	0	239,528	-239,528	2,407,225
94	Jul-94	0	239,528	0	239,528	-239,528	2,407,225
95	Jul-95	0	239,528	0	239,528	-239,528	2,407,225
96	Jul-96	0	239,528	0	239,528	-239,528	2,407,225
97	Jul-97	0	239,528	0	239,528	-239,528	2,407,225
98	Jul-98	0	239,528	0	239,528	-239,528	2,407,225
99	Jul-99	0	239,528	0	239,528	-239,528	2,407,225
100	.lul-00	0	239 528	0	239 528	-239 528	2 407 225

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	Annual	Term	Periods per	Start
Principal:	interest rate:	(years):	year:	date:
436,640	9.00%	7	7 1	1/1/2001
Periodic Paymen	t:	Number of	payments:	

Dovement		Doginaina	Total			Fnd:	Cumulativa
Payment No	Month	Beginning	Total	Interest	Dringing	Ending	Cumulative interest
1	Jan-01	balance	payment	Interest	Principal 47.450	balance	
2	Jan-02	436,640 389,181	86,756 86,756	39,298 35,026	47,459 51,730	389,181 337,451	39,298 74,324
3	Jan-02 Jan-03	337,451	86,756	30,371	56,386	281,066	104,695
4	Jan-03	281,066	86,756	25,296	61,460	219,606	129,990
5	Jan-04	219,606	86,756	19,765	66,992	152,614	149,755
6	Jan-06	152,614	86,756	13,735	73,021	79,593	163,490
7	Jan-07	79,593	86,756	7,163	79,593	0	170,654
8	Jan-08	0	86,756	0	86,756	-86,756	170,654
9	Jan-09	0	86,756	0	86,756	-86,756	170,654
10	Jan-10	0	86,756	0	86,756	-86,756	170,654
11	Jan-11	0	86,756	0	86,756	-86,756	170,654
12	Jan-12	0	86,756	0	86,756	-86,756	170,654
13	Jan-13	0	86,756	0	86,756	-86,756	170,654
14	Jan-14	0	86,756	0	86,756	-86,756	170,654
15	Jan-15	0	86,756	0	86,756	-86,756	170,654
16	Jan-16	0	86,756	0	86,756	-86,756	170,654
17	Jan-17	0	86,756	0	86,756	-86,756	170,654
18	Jan-18	0	86,756	0	86,756	-86,756	170,654
19	Jan-19	0	86,756	0	86,756	-86,756	170,654
20	Jan-20	0	86,756	0	86,756	-86,756	170,654
21	Jan-21	0	86,756	0	86,756	-86,756	170,654
22	Jan-22	0	86,756	0	86,756	-86,756	170,654
23	Jan-23	0	86,756	0	86,756	-86,756	170,654
24	Jan-24	0	86,756	0	86,756	-86,756	170,654
25	Jan-25	0	86,756	0	86,756	-86,756	170,654
26	Jan-26	0	86,756	0	86,756	-86,756	170,654
27	Jan-27	0	86,756	0	86,756	-86,756	170,654
28	Jan-28	0	86,756	0	86,756	-86,756	170,654
29	Jan-29	0	86,756	0	86,756	-86,756	170,654
30	Jan-30	0	86,756	0	86,756	-86,756	170,654
31	Jan-31	0	86,756	0	86,756	-86,756	170,654
32	Jan-32	0	86,756	0	86,756	-86,756	170,654
33	Jan-33	0	86,756	0	86,756	-86,756	170,654
34	Jan-34	0	86,756	0	86,756	-86,756	170,654
35	Jan-35	0	86,756	0	86,756	-86,756	170,654
36	Jan-36	0	86,756	0	86,756	-86,756	170,654
37	Jan-37	0	86,756	0	86,756	-86,756	170,654
38	Jan-38	0	86,756	0	86,756	-86,756	170,654
39	Jan-39	0	86,756	0	86,756	-86,756	170,654
40	Jan-40	0	86,756	0	86,756	-86,756	170,654
41	Jan-41	0	86,756	0	86,756	-86,756	170,654
42	Jan-42	0	86,756	0	86,756	-86,756	170,654
43	Jan-43	0	86,756	0	86,756	-86,756	170,654

		Annual	Term	Periods per	Start
Princ	ipal:	interest rate:	(years):	year:	date:
4	136,640	9.00%	-	7 1	1/1/2001
Periodic	Paymen ⁻	t:	Number of	payments:	
	86,756		-	7	

Payment		Beginning	Total			Ending	Cumulative
No	Month	balance	payment	Interest	Principal	balance	interest
44	Jan-44	0	86,756	0	86,756	-86,756	170,654
45	Jan-45	0	86,756	0	86,756	-86,756	170,654
46	Jan-46	0	86,756	0	86,756	-86,756	170,654
47	Jan-47	0	86,756	0	86,756	-86,756	170,654
48	Jan-48	0	86,756	0	86,756	-86,756	170,654
49	Jan-49	0	86,756	0	86,756	-86,756	170,654
50	Jan-50	0	86,756	0	86,756	-86,756	170,654
51	Jan-51	0	86,756	0	86,756	-86,756	170,654
52	Jan-52	0	86,756	0	86,756	-86,756	170,654
53	Jan-53	0	86,756	0	86,756	-86,756	170,654
54	Jan-54	0	86,756	0	86,756	-86,756	170,654
55	Jan-55	0	86,756	0	86,756	-86,756	170,654
56	Jan-56	0	86,756	0	86,756	-86,756	170,654
57	Jan-57	0	86,756	0	86,756	-86,756	170,654
58	Jan-58	0	86,756	0	86,756	-86,756	170,654
59	Jan-59	0	86,756	0	86,756	-86,756	170,654
60	Jan-60	0	86,756	0	86,756	-86,756	170,654
61	Jan-61	0	86,756	0	86,756	-86,756	170,654
62	Jan-62	0	86,756	0	86,756	-86,756	170,654
63	Jan-63	0	86,756	0	86,756	-86,756	170,654
64	Jan-64	0	86,756	0	86,756	-86,756	170,654
65	Jan-65	0	86,756	0	86,756	-86,756	170,654
66	Jan-66	0	86,756	0	86,756	-86,756	170,654
67	Jan-67	0	86,756	0	86,756	-86,756	170,654
68	Jan-68	0	86,756	0	86,756	-86,756	170,654
69	Jan-69	0	86,756	0	86,756	-86,756	170,654
70	Jan-70	0	86,756	0	86,756	-86,756	170,654
71	Jan-71	0	86,756	0	86,756	-86,756	170,654
72	Jan-72	0	86,756	0	86,756	-86,756	170,654
73	Jan-73	0	86,756	0	86,756	-86,756	170,654
74	Jan-74	0	86,756	0	86,756	-86,756	170,654
75	Jan-75	0	86,756	0	86,756	-86,756	170,654
76	Jan-76	0	86,756	0	86,756	-86,756	170,654
77	Jan-77	0	86,756	0	86,756	-86,756	170,654
78	Jan-78	0	86,756	0	86,756	-86,756	170,654
79	Jan-79	0	86,756	0	86,756	-86,756	170,654
80	Jan-80	0	86,756	0	86,756	-86,756	170,654
81	Jan-81	0	86,756	0	86,756	-86,756	170,654
82	Jan-82	0	86,756	0	86,756	-86,756	170,654
83	Jan-83	0	86,756	0	86,756	-86,756	170,654
84	Jan-84	0	86,756	0	86,756	-86,756	170,654
85	Jan-85	0	86,756	0	86,756	-86,756	170,654
86	Jan-86	0	86,756	0	86,756	-86,756	170,654
87	Jan-87	0	86,756	0	86,756	-86,756	170,654
88	Jan-88	0	86,756	0	86,756	-86,756	170,654
89	Jan-89	0	86,756	0	86,756	-86,756	170,654

DeltaMS_1500_spreadsheet ver 2 6_0.xls

	Annual	Term	Periods per	Start
Principal:	interest rate:	(years):	year:	date:
436,640	9.00%	7	7 1	1/1/2001
Periodic Paymen	t:	Number of	payments:	
86,756		7	7	

Payment		Beginning	Total			Ending	Cumulative
No	Month	balance	payment	Interest	Principal	balance	interest
90	Jan-90	0	86,756	0	86,756	-86,756	170,654
91	Jan-91	0	86,756	0	86,756	-86,756	170,654
92	Jan-92	0	86,756	0	86,756	-86,756	170,654
93	Jan-93	0	86,756	0	86,756	-86,756	170,654
94	Jan-94	0	86,756	0	86,756	-86,756	170,654
95	Jan-95	0	86,756	0	86,756	-86,756	170,654
96	Jan-96	0	86,756	0	86,756	-86,756	170,654
97	Jan-97	0	86,756	0	86,756	-86,756	170,654
98	Jan-98	0	86,756	0	86,756	-86,756	170,654
99	Jan-99	0	86,756	0	86,756	-86,756	170,654
100	Jan-00	0	86,756	0	86,756	-86,756	170,654

Macros:

New_rows (Command-Option-r) inserts additional rows onto template

	Annual	Term	Periods per	Start
Principal:	interest rate:	(years):	year:	date:
175,000	9.00%	1		8/1/2000
Periodic Payment:		Number of		
190,750		1		

Payment		Beginning	Total			Ending	Cumulative
No	Month	balance	payment	Interest	Principal	balance	interest
1	Aug-00	175,000	190,750	15,750	175,000	0	15,750
2	Aug-01	0	190,750	0	190,750	-190,750	15,750
3	Aug-02	0	190,750	0	190,750	-190,750	15,750
4	Aug-03	0	190,750	0	190,750	-190,750	15,750
5	Aug-04	0	190,750	0	190,750	-190,750	15,750
6	Aug-05	0	190,750	0	190,750	-190,750	15,750
7	Aug-06	0	190,750	0	190,750	-190,750	15,750
8	Aug-07	0	190,750	0	190,750	-190,750	15,750
9	Aug-08	0	190,750	0	190,750	-190,750	15,750
10	Aug-09	0	190,750	0	190,750	-190,750	15,750
11	Aug-10	0	190,750	0	190,750	-190,750	15,750
12	Aug-11	0	190,750	0	190,750	-190,750	15,750
13	Aug-12	0	190,750	0	190,750	-190,750	15,750
14	Aug-13	0	190,750	0	190,750	-190,750	15,750
15	Aug-14	0	190,750	0	190,750	-190,750	15,750
16	Aug-15	0	190,750	0	190,750	-190,750	15,750
17	Aug-16	0	190,750	0	190,750	-190,750	15,750
18	Aug-17	0	190,750	0	190,750	-190,750	15,750
19	Aug-18	0	190,750	0	190,750	-190,750	15,750
20	Aug-19	0	190,750	0	190,750	-190,750	15,750
21	Aug-20	0	190,750	0	190,750	-190,750	15,750
22	Aug-21	0	190,750	0	190,750	-190,750	15,750
23	Aug-22	0	190,750	0	190,750	-190,750	15,750
24	Aug-23	0	190,750	0	190,750	-190,750	15,750
25	Aug-24	0	190,750	0	190,750	-190,750	15,750
26	Aug-25	0	190,750	0	190,750	-190,750	15,750
27	Aug-26	0	190,750	0	190,750	-190,750	15,750
28	Aug-27	0	190,750	0	190,750	-190,750	15,750
29	Aug-28	0	190,750	0	190,750	-190,750	15,750
30	Aug-29	0	190,750	0	190,750	-190,750	15,750
31	Aug-30	0	190,750	0	190,750	-190,750	15,750
32	Aug-31	0	190,750	0	190,750	-190,750	15,750
33	Aug-32	0	190,750	0	190,750	-190,750	15,750
34	Aug-33	0	190,750	0	190,750	-190,750	15,750
35	Aug-34	0	190,750	0	190,750	-190,750	15,750
36	Aug-35	0	190,750	0	190,750	-190,750	15,750
37	Aug-36	0	190,750	0	190,750	-190,750	15,750
38	Aug-37	0	190,750	0	190,750	-190,750	15,750
39	Aug-38	0	190,750	0	190,750	-190,750	15,750
40	Aug-39	0	190,750	0	190,750	-190,750	15,750
41	Aug-40	0	190,750	0	190,750	-190,750	15,750
42	Aug-41	0	190,750	0	190,750	-190,750	15,750
43	Aug-42	0	190,750	0	190,750	-190,750	15,750

	Annual	Term	Periods per	Start
Principal:	interest rate:	(years):	year:	date:
175,00	175,000 9.00%		1 1	8/1/2000
Periodic Paymo	ent:	Number of	payments:	
190,75	0	•	1	

Payment		Beginning	Total			Ending	Cumulative
No	Month	balance	payment	Interest	Principal	balance	interest
44	Aug-43	0	190,750	0	190,750	-190,750	15,750
45	Aug-44	0	190,750	0	190,750	-190,750	15,750
46	Aug-45	0	190,750	0	190,750	-190,750	15,750
47	Aug-46	0	190,750	0	190,750	-190,750	15,750
48	Aug-47	0	190,750	0	190,750	-190,750	15,750
49	Aug-48	0	190,750	0	190,750	-190,750	15,750
50	Aug-49	0	190,750	0	190,750	-190,750	15,750
51	Aug-50	0	190,750	0	190,750	-190,750	15,750
52	Aug-51	0	190,750	0	190,750	-190,750	15,750
53	Aug-52	0	190,750	0	190,750	-190,750	15,750
54	Aug-53	0	190,750	0	190,750	-190,750	15,750
55	Aug-54	0	190,750	0	190,750	-190,750	15,750
56	Aug-55	0	190,750	0	190,750	-190,750	15,750
57	Aug-56	0	190,750	0	190,750	-190,750	15,750
58	Aug-57	0	190,750	0	190,750	-190,750	15,750
59	Aug-58	0	190,750	0	190,750	-190,750	15,750
60	Aug-59	0	190,750	0	190,750	-190,750	15,750
61	Aug-60	0	190,750	0	190,750	-190,750	15,750
62	Aug-61	0	190,750	0	190,750	-190,750	15,750
63	Aug-62	0	190,750	0	190,750	-190,750	15,750
64	Aug-63	0	190,750	0	190,750	-190,750	15,750
65	Aug-64	0	190,750	0	190,750	-190,750	15,750
66	Aug-65	0	190,750	0	190,750	-190,750	15,750
67	Aug-66	0	190,750	0	190,750	-190,750	15,750
68	Aug-67	0	190,750	0	190,750	-190,750	15,750
69	Aug-68	0	190,750	0	190,750	-190,750	15,750
70	Aug-69	0	190,750	0	190,750	-190,750	15,750
71	Aug-70	0	190,750	0	190,750	-190,750	15,750
72	Aug-71	0	190,750	0	190,750	-190,750	15,750
73	Aug-72	0	190,750	0	190,750	-190,750	15,750
74	Aug-73	0	190,750	0	190,750	-190,750	15,750
75	Aug-74	0	190,750	0	190,750	-190,750	15,750
76	Aug-75	0	190,750	0	190,750	-190,750	15,750
77	Aug-76	0	190,750	0	190,750	-190,750	15,750
78	Aug-77	0	190,750	0	190,750	-190,750	15,750
79	Aug-78	0	190,750	0	190,750	-190,750	15,750
80	Aug-79	0	190,750	0	190,750	-190,750	15,750
81	Aug-80	0	190,750	0	190,750	-190,750	15,750
82	Aug-81	0	190,750	0	190,750	-190,750	15,750
83	Aug-82	0	190,750	0	190,750	-190,750	15,750
84	Aug-83	0	190,750	0	190,750	-190,750	15,750
85	Aug-84	0	190,750	0	190,750	-190,750	15,750
86	Aug-85	0	190,750	0	190,750	-190,750	15,750
87	Aug-86	0	190,750	0	190,750	-190,750	15,750
88	Aug-87	0	190,750	0	190,750	-190,750	15,750
89	Aug-88	0	190,750	0	190,750	-190,750	15,750

DeltaMS_1500_spreadsheet ver 2 6_0.xls

	Annual	Term	Periods per	Start
Principal:	interest rate:	(years):	year:	date:
175,000	9.00%	1		8/1/2000
Periodic Paymen	t:	Number of	payments:	
190,750		1	1	

Payment		Beginning	Total			Ending	Cumulative
No	Month	balance	payment	Interest	Principal	balance	interest
90	Aug-89	0	190,750	0	190,750	-190,750	15,750
91	Aug-90	0	190,750	0	190,750	-190,750	15,750
92	Aug-91	0	190,750	0	190,750	-190,750	15,750
93	Aug-92	0	190,750	0	190,750	-190,750	15,750
94	Aug-93	0	190,750	0	190,750	-190,750	15,750
95	Aug-94	0	190,750	0	190,750	-190,750	15,750
96	Aug-95	0	190,750	0	190,750	-190,750	15,750
97	Aug-96	0	190,750	0	190,750	-190,750	15,750
98	Aug-97	0	190,750	0	190,750	-190,750	15,750
99	Aug-98	0	190,750	0	190,750	-190,750	15,750
100	Aug-99	0	190,750	0	190,750	-190,750	15,750