

# **FORAGE 2017 PLANNING BUDGETS**

**Mississippi State University  
Department of Agricultural Economics  
Budget Report 2016-08**

**November 2016**







## **Foreword**

This report is designed to provide necessary planning data to farmers, research and extension staffs, lending agencies, and others in agriculture. Estimated costs for land, management, and general farm overhead are not included in this report.

## **Acknowledgments**

A list of individuals who contributed to the development of the agricultural enterprise budgets follows this acknowledgment. The administrative committee structure and enterprise committees have shown a spirit of cooperation seldom found when so many work together. A team effort has led to many improvements in the budgets over the years.

Special appreciation is expressed to farm supply dealers, equipment dealers, custom operators, and chemical companies who provided prices for crop production inputs.

Acknowledgment is made to the Mississippi State University Extension Service, the Mississippi Agricultural and Forestry Experiment Station, and the United States Agricultural Research Service staffs for the excellent cooperation that made this report possible.

The mention in this report of any commercial product does not imply its endorsement by MSU-ES, MAFES, or USDA over other products not named nor does the omission imply they are not satisfactory.

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# 2017 Planning Budgets

## Budgets for Agricultural Enterprises

This publication provides economic and technical information in the form of enterprise budgets for forage crops produced by Mississippi farmers. A multidisciplinary approach involving researchers and extension personnel was used to determine production practices and input quantities, and to estimate costs for each enterprise (14). The purpose of this section is to present the methods and procedures used to calculate costs for each budget included in this publication.

Enterprise budgets represent a type of information that can be used by a wide variety of individuals in making decisions in the food and fiber industry. They are used:

- by farmers for planning,
- by extension personnel in providing educational programs to farmers,
- by lenders as a basis for credit,
- to provide basic data for research, and
- to inform non-farmers of the costs incurred by farmers in the production of food and fiber crops.

A budget should be prepared with a specific objective in mind. The budgets in this report were prepared to provide general information for several different uses. They provide information concerning general levels of costs which will need to be adjusted for specific situations. Most users should think of these budgets as a first approximation and then make appropriate adjustments using the "Your Farm" column provided on each budget to add, delete, or change costs to reflect their specific situations.

## Methods and Procedures

### Production Practices

The production practices listed in each budget are the result of a combined effort by researchers and extension personnel to represent those practices that producers could use in a specific production system. Producers might use different practices in their own operations. If different types and quantities of operating inputs are to be used, then the budgeted expenses should be changed to more accurately reflect actual input usage.

Committees made up of appropriate disciplines from the Mississippi Agricultural and Forestry Experiment Station, the Mississippi State University Extension Service, and the U.S. Department of Agriculture review and update the practices in the budgets every year. The updates are based on the individual and collective judgment of the committee members. Quantities of materials listed in each budget are based on generally accepted recommendations.

### Machinery

Machinery manufacturers form the basis for machinery prices used in these publications. Prices by size of equipment are determined from the most common sales in each category as reported by machinery dealers. Prices used in the budgets reflect prices paid by farmers in 2016. (Appendix Tables 1 and 2).

A performance rate reflects the time required to perform a given task or operation and is expressed as that part of an hour per acre. Previous studies and expert knowledge of the equipment committee members are used to estimate performance rates for new and larger equipment (1, 4, 5, 6, 7, 9, and 13).

The hours of annual use have been modified based on information collected from the cited studies (3, 4, 6, and 7).

Repairs and maintenance as a percentage of new cost are estimated for the life of the equipment and include oil and lubricants (1, 4, and 6).

## Estimates of Direct Costs

Direct costs include estimated costs of repairs and maintenance (R&M) for all machinery and include fuel costs for powered machinery (Appendix Tables 1, 2, and 3). Direct costs are estimated on an hourly basis and are then converted to a per-acre basis using the performance rate for the particular operation. R&M costs for towed equipment and powered equipment are estimated as follows:

$$RPH = \frac{RLC \times RP}{THL}$$

$$RPA = RPH \times PR$$

where:

RPH = R&M cost per hour of use  
 RLC = Replacement cost of machine  
 RP = R&M percentage (percent of RLC)  
 THL = Total hours of machine life  
 RPA = R&M cost per acre  
 PR = Performance rate

Direct costs include an estimate of fuel cost based on average fuel consumption per hour of use for the power unit. Other components of direct costs include quantities of materials used in production multiplied by the price per unit of these inputs, custom rates, hourly wage rates, and interest charges on short-term capital (Appendix Tables 4, 5, and 6).

The labor wage rate per hour includes social security, accident and unemployment insurance, and some perquisites (11). Labor costs are estimated for four labor categories: operator labor and hand labor. Operator labor and hand labor represent estimates of labor required to perform the in-field tasks. Operator labor is that labor required to operate all power-driven equipment

Interest on operating capital is determined by using a short-term interest rate obtained from agricultural lenders and making a charge against capital outflows as the production process takes place. Interest is accumulated until the crop is harvested.

## Estimates of Fixed Costs

Annual fixed cost estimates for machinery are based on a budgeting technique which computes the annual capital recovery charge (2, p. 143). When a combination of machines or equipment is required to perform a single operation, the total cost per acre for all equipment used in the operation is estimated. The fixed cost of machinery ownership is calculated by first computing the capital recovery factor and then using it to estimate the annual capital recovery charge.

$$\text{CRF} = \frac{\text{IIR}}{1 - (1 + \text{IIR})^{-\text{TYL}}}$$

where:

CRF = Capital recovery factor  
 IIR = Intermediate-term interest rate  
 TYL = Total years of life

$$\begin{aligned} CRCPY &= [(RLC - SV) \times CRF] \\ &+ (SV \times IIR) \end{aligned}$$

where:

CRCPY = Capital recovery charge per year  
 RLC = Replacement cost  
 SV = Salvage value (at end of useful life)

This value is then converted to its per-hour and per-acre equivalent values:

$$CRCPH = \frac{CRCPY}{HAU}$$

$$CRCPA = CRCPH \times PR$$

where:

CRCPH = Capital recovery charge per hour  
 HAU = Hours of annual use  
 CRCPA = Capital recovery charge per acre  
 PR = Performance rate

## Enterprise Budgets

Table 1.A Estimated resource use and costs for field operations, per acre  
 Alfalfa hay establishment, prepared seed bed  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST
					DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST	
-----dollars-----														
Soil Test	6.00	acre			0.33	Aug					0.3300	6.00	1.98	1.98
Lime (Spread)		ton			1.00	Aug					0.5000	46.00	23.00	23.00
Chisel Plow Rigid	15'	2WD 75	0.123	1.00 Aug	0.94	0.80	0.51	0.88	0.12	1.62				4.75
Disk Harrow	14'	2WD 75	0.140	2.00 Aug	2.14	1.82	1.90	4.02	0.28	3.69				13.57
Spray (Broadcast)	27'	2WD 75	0.062	1.00 Aug	0.48	0.41	0.16	0.19	0.09	1.10				2.34
Buctril		pt									1.5000	2.62	3.93	3.93
Clethodim		oz									8.0000	0.74	5.92	5.92
Surfactant		pt									0.3000	3.69	1.11	1.11
Custom Spread(Truck)		appl			1.00	Sep					1.0000	7.00	7.00	7.00
Phosphate (46% P2O5)		cwt									1.0000	21.88	21.88	21.88
Potash (60% K2O)		cwt									3.0000	16.97	50.91	50.91
Boron 15G		lb									3.0000	0.80	2.40	2.40
Disk Harrow	14'	2WD 75	0.140	1.00 Sep	1.07	0.91	0.95	2.01	0.14	1.84				6.78
Section Harrow	13'	2WD 75	0.119	1.00 Sep	0.91	0.77	0.21	0.31	0.11	1.57				3.77
Grain Drill	12'	2WD 75	0.157	1.00 Sep	1.20	1.02	1.42	2.72	0.31	3.48				9.84
Alfalfa Seed		lb									20.0000	5.83	116.60	116.60
Cultipacker	12'	2WD 75	0.124	1.00 Sep	0.95	0.80	0.19	0.26	0.12	1.64				3.84
TOTALS					7.69	6.53	5.34	10.39	1.19	14.94			234.73	279.62
INTEREST ON OPERATING CAPITAL														7.48
UNALLOCATED LABOR														0.00
TOTAL SPECIFIED COST														287.10

Note: Cost of production estimates are based on 2016 input prices.

Fertilization decisions should be based on soil test recommendations.

Table 1.B Estimated costs per acre  
 Alfalfa hay establishment, prepared seed bed  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Phosphate (46% P2O5)	cwt	21.88	1.0000	21.88	_____		
Potash (60% K2O)	cwt	16.97	3.0000	50.91	_____		
Boron 15G	lb	0.80	3.0000	2.40	_____		
<b>HERBICIDE</b>							
Buctril	pt	2.62	1.5000	3.93	_____		
Clethodim	oz	0.74	8.0000	5.92	_____		
<b>SEED/PLANTS</b>							
Alfalfa Seed	lb	5.83	20.0000	116.60	_____		
<b>ADJUVANTS</b>							
Surfactant	pt	3.69	0.3000	1.11	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	1.0000	7.00	_____		
<b>SERVICE FEE</b>							
Soil Test 6.00	acre	6.00	0.3300	1.98	_____		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.5000	23.00	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	1.0078	13.24	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.1884	1.70	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	3.8908	6.61	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	5.34	1.0000	5.34	_____		
Tractors	acre	1.08	1.0000	1.08	_____		
INTEREST ON OP. CAP.	acre	7.48	1.0000	7.48	_____		
 -----							
TOTAL DIRECT EXPENSES				270.18	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	10.39	1.0000	10.39	_____		
Tractors	acre	6.53	1.0000	6.53	_____		
 -----							
TOTAL FIXED EXPENSES				16.92	_____		
 -----							
TOTAL SPECIFIED EXPENSES				287.10	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 2.A Estimated resource use and costs for field operations, per acre  
Alfalfa hay maintenance  
Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER	MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC HOURS	LABOR COST	OPERATING/DURABLE INPUT		TOTAL COST	
						DIRECT	FIXED	DIRECT	FIXED			AMOUNT	PRICE	COST	
-----dollars-----															
Soil Test	6.00	acre				0.33						0.3300	6.00	1.98	1.98
Lime (Spread)		ton				1.00						0.5000	46.00	23.00	23.00
Spray (Broadcast)	27'		2WD 75	0.062	1.00	Nov	0.48	0.41	0.16	0.19	0.09	1.10			2.34
Metrizobuzin	75	lb										1.0000	14.41	14.41	14.41
Custom Spread(Truck)		appl				1.00						1.0000	7.00	7.00	7.00
Phosphate (46% P205)		cwt										2.0000	21.88	43.76	43.76
Potash (60% K2O)		cwt										1.5000	16.97	25.46	25.46
Boron 15G		lb										3.0000	0.80	2.40	2.40
Spray (Broadcast)	27'		2WD 75	0.062	1.00	Mar	0.48	0.41	0.16	0.19	0.09	1.10			2.34
Pursuit		oz										6.0000	3.97	23.82	23.82
Surfactant		pt										0.3000	3.69	1.11	1.11
Spray (Broadcast)	27'		2WD 75	0.062	1.00	Mar	0.48	0.41	0.16	0.19	0.09	1.10			2.34
Mustang Max		oz				0.229	1.00	May	1.75	1.48	3.57	3.97	0.22	3.01	5.76
Hay Cut-Cond	9'		2WD 75	0.229	1.00	May	0.77	0.65	0.44	0.62	0.10	1.33			13.78
Hay Tedder	17'		2WD 75	0.101	1.00	May	1.55	1.31	0.58	0.80	0.20	2.66			3.81
Hay Rake-Double	17'		2WD 75	0.101	2.00	May	1.75	1.48	2.80	3.89	0.22	3.01			6.90
Hay Baler		Conv										0.0800	39.00	3.12	12.93
Twine		bun													3.12
Hay Trailer	20'		2WD 75	0.090	1.00	May	0.69	0.58	0.10	0.17	0.09	1.18			2.72
Hay Haul (Conv)		ton										1.5000	25.00	37.50	37.50
Spray (Broadcast)	27'		2WD 75	0.062	1.00	May	0.50	0.57	0.16	0.19	0.09	1.10			2.52
Gramoxone SL 2.0		oz										12.0000	0.27	3.24	3.24
Surfactant		pt										0.3000	3.69	1.11	1.11
Spray (Broadcast)	27'		2WD 75	0.062	1.00	Jun	0.50	0.57	0.16	0.19	0.09	1.10			2.52
Mustang Max		oz										4.0000	1.44	5.76	5.76
Hay Cut-Cond	9'		2WD 75	0.229	1.00	Jun	1.75	1.48	3.57	3.97	0.22	3.01			13.78
Hay Tedder	17'		2WD 75	0.101	1.00	Jun	0.77	0.65	0.44	0.62	0.10	1.33			3.81
Hay Rake-Double	17'		2WD 75	0.101	2.00	Jun	1.55	1.31	0.58	0.80	0.20	2.66			6.90
Hay Baler		Conv										0.0800	39.00	3.12	12.93
Twine		bun													3.12
Hay Trailer	20'		2WD 75	0.090	1.00	Jun	0.69	0.58	0.10	0.17	0.09	1.18			2.72
Hay Haul (Conv)		ton										1.5000	25.00	37.50	37.50
Spray (Broadcast)	27'		2WD 75	0.062	1.00	Jun	0.50	0.57	0.16	0.19	0.09	1.10			2.52
Gramoxone SL 2.0		oz										12.0000	0.27	3.24	3.24
Surfactant		pt										0.3000	3.69	1.11	1.11
Spray (Broadcast)	27'		2WD 75	0.062	1.00	Jun	0.48	0.41	0.16	0.19	0.09	1.10			2.34
Poast		pt										1.0000	13.41	13.41	13.41
Crop Oil Conc.(Pet.)		pt										2.0000	2.47	4.94	4.94
Custom Spread(Truck)		appl										1.0000	7.00	7.00	7.00
Potash (60% K2O)		cwt										1.5000	16.97	25.46	25.46
Spray (Broadcast)	27'		2WD 75	0.062	1.00	Aug	0.50	0.57	0.16	0.19	0.09	1.10			2.52
Mustang Max		oz										4.0000	1.44	5.76	5.76
Hay Cut-Cond	9'		2WD 75	0.229	1.00	Aug	1.75	1.48	3.57	3.97	0.22	3.01			13.78
Hay Tedder	17'		2WD 75	0.101	1.00	Aug	0.77	0.65	0.44	0.62	0.10	1.33			3.81
Hay Rake-Double	17'		2WD 75	0.101	2.00	Aug	1.55	1.31	0.58	0.80	0.20	2.66			6.90
Hay Baler		Conv										0.0500	39.00	1.95	12.93
Twine		bun													1.95
Hay Trailer	20'		2WD 75	0.090	1.00	Aug	0.69	0.58	0.10	0.17	0.09	1.18			2.72
Hay Haul (Conv)		ton										1.0000	25.00	25.00	25.00
Spray (Broadcast)	27'		2WD 75	0.062	1.00	Aug	0.50	0.57	0.16	0.19	0.09	1.10			2.52
Gramoxone SL 2.0		oz										12.0000	0.27	3.24	3.24
Surfactant		pt										0.3000	3.69	1.11	1.11
Spray (Broadcast)	27'		2WD 75	0.062	1.00	Sep	0.50	0.57	0.16	0.19	0.09	1.10			2.52
Mustang Max		oz										4.0000	1.44	5.76	5.76
Hay Cut-Cond	9'		2WD 75	0.229	1.00	Sep	1.75	1.48	3.57	3.97	0.22	3.01			13.78
Hay Tedder	17'		2WD 75	0.101	1.00	Sep	0.77	0.65	0.44	0.62	0.10	1.33			3.81
Hay Rake-Double	17'		2WD 75	0.101	2.00	Sep	1.55	1.31	0.58	0.80	0.20	2.66			6.90
Hay Baler		Conv										0.0500	39.00	1.95	12.93
Twine		bun													1.95
Hay Trailer	20'		2WD 75	0.090	1.00	Sep	0.69	0.58	0.10	0.17	0.09	1.18			2.72
Hay Haul (Conv)		ton										1.0000	25.00	25.00	25.00
Spray (Broadcast)	27'		2WD 75	0.062	1.00	Sep	0.50	0.57	0.16	0.19	0.09	1.10			2.52
Gramoxone SL 2.0		oz										12.0000	0.27	3.24	3.24
Surfactant		pt										0.3000	3.69	1.11	1.11
TOTALS							31.46	27.63	31.72	39.89	4.44	56.86			556.89
INTEREST ON OPERATING CAPITAL															4.07
UNALLOCATED LABOR															0.00
TOTAL SPECIFIED COST															560.96
-----															

Note: Cost of production estimates are based on 2016 input prices.

Fertilization decisions should be based on soil test recommendations.

Table 2.B Estimated costs per acre  
Alfalfa hay maintenance  
Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Phosphate (46% P2O5)	cwt	21.88	2.0000	43.76	_____		
Potash (60% K2O)	cwt	16.97	3.0000	50.91	_____		
Boron 15G	lb	0.80	3.0000	2.40	_____		
<b>HERBICIDE</b>							
Metribuzin 75	lb	14.41	1.0000	14.41	_____		
Pursuit	oz	3.97	6.0000	23.82	_____		
Gramoxone SL 2.0	oz	0.27	48.0000	12.96	_____		
Poast	pt	13.41	1.0000	13.41	_____		
<b>INSECTICIDE</b>							
Mustang Max	oz	1.44	16.0000	23.04	_____		
<b>HAUL</b>							
Hay Haul (Conv)	ton	25.00	5.0000	125.00	_____		
<b>OTHER</b>							
Twine	bun	39.00	0.2600	10.14	_____		
<b>ADJUVANTS</b>							
Surfactant	pt	3.69	1.5000	5.54	_____		
Crop Oil Conc. (Pet.)	pt	2.47	2.0000	4.94	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	2.0000	14.00	_____		
<b>SERVICE FEE</b>							
Soil Test 6.00	acre	6.00	0.3300	1.98	_____		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.5000	23.00	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	4.0960	53.78	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.3447	3.08	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	15.8123	26.83	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	31.72	1.0000	31.72	_____		
Tractors	acre	4.63	1.0000	4.63	_____		
INTEREST ON OP. CAP.	acre	4.07	1.0000	4.07	_____		
<hr/>							
TOTAL DIRECT EXPENSES				493.44	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	39.89	1.0000	39.89	_____		
Tractors	acre	27.63	1.0000	27.63	_____		
<hr/>							
TOTAL FIXED EXPENSES				67.52	_____		
<hr/>							
TOTAL SPECIFIED EXPENSES				560.96	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 3.A Estimated resource use and costs for field operations, per acre  
 Bahiagrass establishment, prepared seedbed  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER	MTH	POWER	UNIT COST	EQUIPMENT COST		ALLOC HOURS	LABOR COST	OPERATING/DURABLE INPUT			TOTAL COST
						DIRECT	FIXED	DIRECT	FIXED			AMOUNT	PRICE	COST	
-----dollars-----															
Chisel Plow Rigid	15'	2WD 75	0.123	1.00	Mar	0.94	0.80	0.51	0.88	0.12	1.62				4.75
Soil Test 6.00	acre			0.33	Apr							0.3300	6.00	1.98	1.98
Lime (Spread)	ton			0.33	Apr							0.3300	46.00	15.18	15.18
Disk Harrow	14'	2WD 75	0.140	1.00	Apr	1.07	0.91	0.95	2.01	0.14	1.84				6.78
Spray (Broadcast)	27'	2WD 75	0.062	1.00	Apr	0.48	0.41	0.16	0.19	0.09	1.10				2.34
Glyphosate 3lbs a.e. pt												2.0000	2.29	4.58	4.58
Surfactant	pt											1.0000	3.69	3.69	3.69
Custom Spread(Truck)	appl			1.00	Apr							1.0000	7.00	7.00	7.00
Phosphate (46% P2O5)	cwt											1.5000	21.88	32.82	32.82
Potash (60% K2O)	cwt											1.0000	16.97	16.97	16.97
Disk Harrow	14'	2WD 75	0.140	1.00	Apr	1.07	0.91	0.95	2.01	0.14	1.84				6.78
Section Harrow	13'	2WD 75	0.119	1.00	Apr	0.91	0.77	0.21	0.31	0.11	1.57				3.77
Cyclone Spin	750 lb	2WD 75	0.200	1.00	Apr	1.53	1.29	0.24	0.91	0.30	3.54				7.51
Bahiagrass Seed	lb											20.0000	3.92	78.40	78.40
Cultipacker	12'	2WD 75	0.124	1.00	Apr	0.95	0.80	0.19	0.26	0.12	1.64				3.84
Custom Spread(Truck)	appl			1.00	Jun							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											2.2500	17.50	39.38	39.38
Rotary Mower	12'	2WD 75	0.098	1.00	Jun	0.75	0.64	0.92	0.65	0.09	1.29				4.25
TOTALS						7.70	6.53	4.13	7.22	1.13	14.44				207.00
INTEREST ON OPERATING CAPITAL															6.09
UNALLOCATED LABOR															0.00
TOTAL SPECIFIED COST															253.11

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 3.B Estimated costs per acre  
 Bahiagrass establishment, prepared seedbed  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Phosphate (46% P2O5)	cwt	21.88	1.5000	32.82	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
Fert 33-0-0-12S	cwt	17.50	2.2500	39.38	_____		
<b>HERBICIDE</b>							
Glyphosate 3lbs a.e.	pt	2.29	2.0000	4.58	_____		
<b>SEED/PLANTS</b>							
Bahiagrass Seed	lb	3.92	20.0000	78.40	_____		
<b>ADJUVANTS</b>							
Surfactant	pt	3.69	1.0000	3.69	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	2.0000	14.00	_____		
<b>SERVICE FEE</b>							
Soil Test 6.00	acre	6.00	0.3300	1.98	_____		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	1.0086	13.25	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.1313	1.19	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	3.8937	6.61	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	4.13	1.0000	4.13	_____		
Tractors	acre	1.09	1.0000	1.09	_____		
INTEREST ON OP. CAP.	acre	6.09	1.0000	6.09	_____		
<hr/>							
TOTAL DIRECT EXPENSES				239.36	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	7.22	1.0000	7.22	_____		
Tractors	acre	6.53	1.0000	6.53	_____		
<hr/>							
TOTAL FIXED EXPENSES				13.75	_____		
<hr/>							
TOTAL SPECIFIED EXPENSES				253.11	_____		

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 4.A Estimated resource use and costs for field operations, per acre  
 Bahiagrass establishment, no-till  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER	MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST
						DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST	
-----dollars-----															
Chisel Plow Rigid	15'	2WD 75	0.123	1.00	Mar	0.94	0.80	0.51	0.88	0.12	1.62				4.75
Soil Test 6.00	acre			0.33	Apr							0.3300	6.00	1.98	1.98
Lime (Spread)	ton			0.33	Apr							0.3300	46.00	15.18	15.18
Spray (Broadcast)	27'	MFWD 75	0.062	1.00	Apr	0.48	0.42	0.16	0.19	0.09	1.10				2.35
Glyphosate 3lbs a.e. pt												2.0000	2.29	4.58	4.58
Surfactant pt												1.0000	3.69	3.69	3.69
Custom Spread(Truck)	appl			1.00	Apr							1.0000	7.00	7.00	7.00
Phosphate (46% P2O5)	cwt											1.5000	21.88	32.82	32.82
Potash (60% K2O)	cwt											1.0000	16.97	16.97	16.97
NT Grain Drill	12'	2WD 75	0.196	1.00	Apr	1.59	1.78	3.07	5.88	0.39	4.36				16.68
Bahiagrass Seed	lb											20.0000	3.92	78.40	78.40
Custom Spread(Truck)	appl			1.00	Jun							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											2.2500	17.50	39.38	39.38
Rotary Mower	12'	2WD 75	0.098	1.00	Jun	0.75	0.64	0.92	0.65	0.09	1.29				4.25
TOTALS						3.76	3.64	4.66	7.60	0.70	8.37			207.00	235.03
INTEREST ON OPERATING CAPITAL															5.82
UNALLOCATED LABOR															0.00
TOTAL SPECIFIED COST															240.85

Note: Cost of production estimates are based on 2016 input prices.

Fertilization decisions should be based on soil test recommendations.

Table 4.B Estimated costs per acre  
 Bahiagrass establishment, no-till  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Phosphate (46% P2O5)	cwt	21.88	1.5000	32.82	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
Fert 33-0-0-12S	cwt	17.50	2.2500	39.38	_____		
<b>HERBICIDE</b>							
Glyphosate 3lbs a.e.	pt	2.29	2.0000	4.58	_____		
<b>SEED/PLANTS</b>							
Bahiagrass Seed	lb	3.92	20.0000	78.40	_____		
<b>ADJUVANTS</b>							
Surfactant	pt	3.69	1.0000	3.69	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	2.0000	14.00	_____		
<b>SERVICE FEE</b>							
Soil Test 6.00	acre	6.00	0.3300	1.98	_____		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	0.4805	6.31	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.2277	2.06	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	1.8551	3.15	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	4.66	1.0000	4.66	_____		
Tractors	acre	0.61	1.0000	0.61	_____		
INTEREST ON OP. CAP.	acre	5.82	1.0000	5.82	_____		
<hr/>							
TOTAL DIRECT EXPENSES				229.61	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	7.60	1.0000	7.60	_____		
Tractors	acre	3.64	1.0000	3.64	_____		
<hr/>							
TOTAL FIXED EXPENSES				11.24	_____		
<hr/>							
TOTAL SPECIFIED EXPENSES				240.85	_____		

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 5.A Estimated resource use and costs for field operations, per acre  
 Common bermuda establishment, prepared seedbed  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER	MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC HOURS	LABOR COST	OPERATING/DURABLE INPUT			TOTAL COST
						DIRECT	FIXED	DIRECT	FIXED			AMOUNT	PRICE	COST	
-----dollars-----															
Chisel Plow Rigid	15'	2WD 75	0.123	1.00	Mar	0.94	0.80	0.51	0.88	0.12	1.62				4.75
Soil Test 6.00	acre			0.33	Apr							0.3300	6.00	1.98	1.98
Lime (Spread)	ton			0.33	Apr							0.3300	46.00	15.18	15.18
Disk Harrow	14'	2WD 75	0.140	1.00	Apr	1.07	0.91	0.95	2.01	0.14	1.84				6.78
Spray (Broadcast)	27'	MFWD 75	0.062	1.00	Apr	0.48	0.42	0.16	0.19	0.09	1.10				2.35
Glyphosate 3lbs a.e. pt												2.0000	2.29	4.58	4.58
Surfactant	pt											1.0000	3.69	3.69	3.69
Custom Spread(Truck) appl				1.00	Apr							1.0000	7.00	7.00	7.00
Phosphate (46% P2O5)	cwt											1.5000	21.88	32.82	32.82
Potash (60% K2O)	cwt											1.0000	16.97	16.97	16.97
Disk Harrow	14'	2WD 75	0.140	1.00	Apr	1.07	0.91	0.95	2.01	0.14	1.84				6.78
Section Harrow	13'	2WD 75	0.119	1.00	Apr	0.91	0.77	0.21	0.31	0.11	1.57				3.77
Cyclone Spin	750 lb	2WD 75	0.200	1.00	Apr	1.53	1.29	0.24	0.91	0.30	3.54				7.51
Common Bermuda Seed	lb											10.0000	4.02	40.20	40.20
Cultipacker	12'	2WD 75	0.124	1.00	Apr	0.95	0.80	0.19	0.26	0.12	1.64				3.84
Custom Spread(Truck) appl				1.00	Jun							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											2.2500	17.50	39.38	39.38
Rotary Mower	12'	2WD 75	0.098	1.00	Jun	0.75	0.64	0.92	0.65	0.09	1.29				4.25
TOTALS						7.70	6.54	4.13	7.22	1.13	14.44			168.80	208.83
INTEREST ON OPERATING CAPITAL															5.03
UNALLOCATED LABOR															0.00
TOTAL SPECIFIED COST															213.86

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 5.B Estimated costs per acre  
 Common bermuda establishment, prepared seedbed  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Phosphate (46% P2O5)	cwt	21.88	1.5000	32.82	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
Fert 33-0-0-12S	cwt	17.50	2.2500	39.38	_____		
<b>HERBICIDE</b>							
Glyphosate 3lbs a.e.	pt	2.29	2.0000	4.58	_____		
<b>SEED/PLANTS</b>							
Common Bermuda Seed	lb	4.02	10.0000	40.20	_____		
<b>ADJUVANTS</b>							
Surfactant	pt	3.69	1.0000	3.69	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	2.0000	14.00	_____		
<b>SERVICE FEE</b>							
Soil Test	6.00	acre	6.00	0.3300	1.98		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	1.0086	13.25	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.1313	1.19	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	3.8937	6.61	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	4.13	1.0000	4.13	_____		
Tractors	acre	1.09	1.0000	1.09	_____		
INTEREST ON OP. CAP.	acre	5.03	1.0000	5.03	_____		
<hr/>							
TOTAL DIRECT EXPENSES				200.10	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	7.22	1.0000	7.22	_____		
Tractors	acre	6.54	1.0000	6.54	_____		
<hr/>							
TOTAL FIXED EXPENSES				13.76	_____		
<hr/>							
TOTAL SPECIFIED EXPENSES				213.86	_____		

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 6.A Estimated resource use and costs for field operations, per acre  
 Common bermuda establishment, no-till  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER	MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST
						DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST	
-----dollars-----															
Chisel Plow Rigid	15'	2WD 75	0.123	1.00	Mar	0.94	0.80	0.51	0.88	0.12	1.62				4.75
Soil Test 6.00	acre			0.33	Apr							0.3300	6.00	1.98	1.98
Lime (Spread)	ton			0.33	Apr							0.3300	46.00	15.18	15.18
Spray (Broadcast)	27'	2WD 75	0.062	1.00	Apr	0.50	0.57	0.16	0.19	0.09	1.10				2.52
Glyphosate 3lbs a.e. pt												2.0000	2.29	4.58	4.58
Surfactant pt												1.0000	3.69	3.69	3.69
Custom Spread(Truck) appl				1.00	Apr							1.0000	7.00	7.00	7.00
Phosphate (46% P2O5) cwt												1.5000	21.88	32.82	32.82
Potash (60% K2O) cwt												1.0000	16.97	16.97	16.97
NT Grain Drill	12'	2WD 75	0.196	1.00	Apr	1.59	1.78	3.07	5.88	0.39	4.36				16.68
Common Bermuda Seed lb	lb											10.0000	4.02	40.20	40.20
Custom Spread(Truck) appl				1.00	Jun							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S cwt	cwt											2.2500	17.50	39.38	39.38
Rotary Mower	12'	2WD 75	0.098	1.00	Jun	0.75	0.64	0.92	0.65	0.09	1.29				4.25
TOTALS						3.78	3.79	4.66	7.60	0.70	8.37			168.80	197.00
INTEREST ON OPERATING CAPITAL															4.76
UNALLOCATED LABOR															0.00
TOTAL SPECIFIED COST															201.76

Note: Cost of production estimates are based on 2016 input prices.

Fertilization decisions should be based on soil test recommendations.

Table 6.B Estimated costs per acre  
 Common bermuda establishment, no-till  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Phosphate (46% P2O5)	cwt	21.88	1.5000	32.82	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
Fert 33-0-0-12S	cwt	17.50	2.2500	39.38	_____		
<b>HERBICIDE</b>							
Glyphosate 3lbs a.e.	pt	2.29	2.0000	4.58	_____		
<b>SEED/PLANTS</b>							
Common Bermuda Seed	lb	4.02	10.0000	40.20	_____		
<b>ADJUVANTS</b>							
Surfactant	pt	3.69	1.0000	3.69	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	2.0000	14.00	_____		
<b>SERVICE FEE</b>							
Soil Test	6.00	acre	6.00	0.3300	1.98		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	0.4805	6.31	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.2277	2.06	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	1.8551	3.15	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	4.66	1.0000	4.66	_____		
Tractors	acre	0.63	1.0000	0.63	_____		
INTEREST ON OP. CAP.	acre	4.76	1.0000	4.76	_____		
<hr/>							
TOTAL DIRECT EXPENSES				190.37	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	7.60	1.0000	7.60	_____		
Tractors	acre	3.79	1.0000	3.79	_____		
<hr/>							
TOTAL FIXED EXPENSES				11.39	_____		
<hr/>							
TOTAL SPECIFIED EXPENSES				201.76	_____		

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 7.A Estimated resource use and costs for field operations, per acre  
 Permanent summer pasture maintenance (i.e. bahia,  
 bermuda, mixed grasses), Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST	
					DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST		
-----dollars-----															
Soil Test	6.00	acre		0.33	Apr						0.3300	6.00	1.98	1.98	
Custom Spread(Truck)	Custom Spread(Truck)	appl		1.00	Apr						1.0000	7.00	7.00	7.00	
Fert 33-0-0-12S	Fert 33-0-0-12S	cwt									1.5000	17.50	26.25	26.25	
Phosphate (46% P2O5)	Phosphate (46% P2O5)	cwt									1.0000	21.88	21.88	21.88	
Potash (60% K2O)	Potash (60% K2O)	cwt									1.0000	16.97	16.97	16.97	
Spray (Broadcast)	27'	2WD 75	0.062	1.00	Apr	0.48	0.41	0.16	0.19	0.09	1.10			2.34	
GrazonNext	GrazonNext	pt									2.0000	6.85	13.70	13.70	
Custom Spread(Truck)	Custom Spread(Truck)	appl				1.00	Jun				1.0000	7.00	7.00	7.00	
Fert 33-0-0-12S	Fert 33-0-0-12S	cwt									1.5000	17.50	26.25	26.25	
Rotary Mower	12'	2WD 75	0.098	1.00	Aug	0.75	0.64	0.92	0.65	0.09	1.29			4.25	
Lime (Spread)	Lime (Spread)	ton		1.00	Aug						0.3300	46.00	15.18	15.18	
Prorated Est Cost	Prorated Est Cost	acre			Aug						1.0000			23.54	
TOTALS						1.23	1.05	1.08	0.84	0.19	2.39			136.21	166.34
INTEREST ON OPERATING CAPITAL														3.91	
UNALLOCATED LABOR														0.00	
TOTAL SPECIFIED COST														170.25	

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 7.B Estimated costs per acre  
 Permanent summer pasture maintenance (i.e. bahia,  
 bermuda, mixed grasses), Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM	
dollars				dollars		
<b>DIRECT EXPENSES</b>						
FERTILIZER						
Fert 33-0-0-12S	cwt	17.50	3.0000	52.50	_____	
Phosphate (46% P2O5)	cwt	21.88	1.0000	21.88	_____	
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____	
HERBICIDE						
GrazonNext	pt	6.85	2.0000	13.70	_____	
CUSTOM FERT						
Custom Spread(Truck)	appl	7.00	2.0000	14.00	_____	
SERVICE FEE						
Soil Test	6.00	acre	6.00	0.3300	1.98	_____
CUSTOM LIME						
Lime (Spread)	ton	46.00	0.3300	15.18	_____	
OPERATOR LABOR						
Tractors	hour	13.14	0.1608	2.11	_____	
HAND LABOR						
Implements	hour	9.06	0.0313	0.28	_____	
DIESEL FUEL						
Tractors	gal	1.70	0.6210	1.05	_____	
REPAIR & MAINTENANCE						
Implements	acre	1.08	1.0000	1.08	_____	
Tractors	acre	0.18	1.0000	0.18	_____	
INTEREST ON OP. CAP.	acre	3.91	1.0000	3.91	_____	
				-----		
TOTAL DIRECT EXPENSES				144.82	_____	
FIXED EXPENSES						
Implements	acre	0.84	1.0000	0.84	_____	
Tractors	acre	1.05	1.0000	1.05	_____	
Prorated Est Cost	acre	23.54	1.0000	23.54	_____	
				-----		
TOTAL FIXED EXPENSES				25.43	_____	
				-----		
TOTAL SPECIFIED EXPENSES				170.25	_____	

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations**

Table 8.A Estimated resource use and costs for field operations, per acre  
 Permanent summer grass-white clover pasture maintenance  
 North Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	OVER MTH	UNIT COST		EQUIPMENT COST		ALLOC HOURS	LABOR COST	OPERATING/DURABLE INPUT			TOTAL COST
					DIRECT	FIXED	DIRECT	FIXED			AMOUNT	PRICE	COST	
-----dollars-----														
Rotary Mower	12'	2WD 75	0.098	1.00	Jun	0.75	0.64	0.92	0.65	0.09	1.29			4.25
Soil Test	6.00	acre			0.33	Jun					0.3300	6.00	1.98	1.98
Lime (Spread)		ton			0.33	Jun					0.3300	46.00	15.18	15.18
Rotary Mower	12'	2WD 75	0.098	1.00	Sep	0.75	0.64	0.92	0.65	0.09	1.29			4.25
Tailgate Seeder		2WD 50	0.200	1.00	Sep	1.01	0.79	0.28	0.31	0.20	2.63			5.02
White Clover Seed	lb										3.0000	6.12	18.36	18.36
Custom Spread(Truck)	appl				1.00	Oct					1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt										1.0000	17.50	17.50	17.50
Phosphate (46% P2O5)	cwt										1.0000	21.88	21.88	21.88
Potash (60% K2O)	cwt										1.0000	16.97	16.97	16.97
Prorated Est Cost	acre										1.0000			23.54
TOTALS						2.51	2.07	2.12	1.61	0.39	5.21		98.87	135.93
INTEREST ON OPERATING CAPITAL														2.14
UNALLOCATED LABOR														0.00
TOTAL SPECIFIED COST														138.07

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 8.B Estimated costs per acre  
 Permanent summer grass-white clover pasture maintenance  
 North Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Fert 33-0-0-12S	cwt	17.50	1.0000	17.50	_____		
Phosphate (46% P2O5)	cwt	21.88	1.0000	21.88	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
<b>SEED/PLANTS</b>							
White Clover Seed	lb	6.12	3.0000	18.36	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	1.0000	7.00	_____		
<b>SERVICE FEE</b>							
Soil Test	6.00	acre	6.00	0.3300	1.98		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	0.3964	5.21	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	1.2729	2.16	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	2.12	1.0000	2.12	_____		
Tractors	acre	0.35	1.0000	0.35	_____		
INTEREST ON OP. CAP.	acre	2.14	1.0000	2.14	_____		
-----							
<b>TOTAL DIRECT EXPENSES</b>					110.85		
<b>FIXED EXPENSES</b>							
Implements	acre	1.61	1.0000	1.61	_____		
Tractors	acre	2.07	1.0000	2.07	_____		
Prorated Est Cost	acre	23.54	1.0000	23.54	_____		
-----							
<b>TOTAL FIXED EXPENSES</b>					27.22		
-----							
<b>TOTAL SPECIFIED EXPENSES</b>					138.07		
-----							

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 9.A Estimated resource use and costs for field operations, per acre  
 Mixed grass hay maintenance  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER	MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST
						DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST	
-----dollars-----															
Spray (Broadcast)	27'	2WD 75	0.062	1.00	Mar	0.48	0.41	0.16	0.19	0.09	1.10				2.34
GrazonNext	pt											2.0000	6.85	13.70	13.70
Custom Spread(Truck)	appl			1.00	Apr							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											1.2500	17.50	21.88	21.88
Phosphate (46% P2O5)	cwt											1.0000	21.88	21.88	21.88
Potash (60% K2O)	cwt											1.5000	16.97	25.46	25.46
Hay Disc Mower	8'	2WD 75	0.257	1.00	Jun	1.97	1.67	1.79	1.99	0.25	3.39				10.81
Hay Rake	8.5'	2WD 50	0.202	2.00	Jun	2.03	1.59	1.19	1.66	0.40	5.31				11.78
Hay Baler	Lg Round	2WD 75	0.211	1.00	Jun	1.62	1.37	4.95	6.12	0.21	2.78				16.84
Twine	bun											0.0400	39.00	1.56	1.56
Hay Carrier	1B Lift	2WD 75	0.300	1.00	Jun	2.29	1.94	0.02	0.06	0.30	3.94				8.25
Custom Spread(Truck)	appl			1.00	Jun							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											1.5000	17.50	26.25	26.25
Hay Disc Mower	8'	2WD 75	0.257	1.00	Jul	1.97	1.67	1.79	1.99	0.25	3.39				10.81
Hay Rake	8.5'	2WD 50	0.202	2.00	Jul	2.03	1.59	1.19	1.66	0.40	5.31				11.78
Hay Baler	Lg Round	2WD 75	0.211	1.00	Jul	1.62	1.37	4.95	6.12	0.21	2.78				16.84
Twine	bun											0.0400	39.00	1.56	1.56
Hay Carrier	1B Lift	2WD 75	0.300	1.00	Jul	2.29	1.94	0.02	0.06	0.30	3.94				8.25
Custom Spread(Truck)	appl			1.00	Jul							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											1.7500	17.50	30.63	30.63
Hay Disc Mower	8'	2WD 75	0.257	1.00	Oct	1.97	1.67	1.79	1.99	0.25	3.39				10.81
Hay Rake	8.5'	2WD 50	0.202	2.00	Oct	2.03	1.59	1.19	1.66	0.40	5.31				11.78
Hay Baler	Lg Round	2WD 75	0.211	1.00	Oct	1.62	1.37	4.95	6.12	0.21	2.78				16.84
Twine	bun											0.0200	39.00	0.78	0.78
Hay Carrier	1B Lift	2WD 75	0.300	1.00	Oct	2.29	1.94	0.02	0.06	0.30	3.94				8.25
Soil Testing	.60 acre			1.00	Oct							1.0000	0.60	0.60	0.60
Lime (Spread)	ton			1.00	Oct							0.3300	46.00	15.18	15.18
Prorated Est Cost	acre				Oct							1.0000			23.54
TOTALS						24.21	20.12	24.01	29.68	3.61	47.36			180.48	349.40
INTEREST ON OPERATING CAPITAL														5.21	
UNALLOCATED LABOR														0.00	
TOTAL SPECIFIED COST														354.61	

Note: Cost of production estimates are based on 2016 input prices.

Fertilization decisions should be based on soil test recommendations.

Table 9.B Estimated costs per acre  
 Mixed grass hay maintenance  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Fert 33-0-0-12S	cwt	17.50	4.5000	78.75	_____		
Phosphate (46% P2O5)	cwt	21.88	1.0000	21.88	_____		
Potash (60% K2O)	cwt	16.97	1.5000	25.46	_____		
<b>HERBICIDE</b>							
GrazonNext	pt	6.85	2.0000	13.70	_____		
<b>OTHER</b>							
Twine	bun	39.00	0.1000	3.90	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	3.0000	21.00	_____		
<b>SERVICE FEE</b>							
Soil Testing	.60	acre	0.60	1.0000	0.60		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	3.5839	47.08	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.0313	0.28	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	12.2744	20.87	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	24.01	1.0000	24.01	_____		
Tractors	acre	3.34	1.0000	3.34	_____		
INTEREST ON OP. CAP.	acre	5.21	1.0000	5.21	_____		
			-----				
<b>TOTAL DIRECT EXPENSES</b>				281.27	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	29.68	1.0000	29.68	_____		
Tractors	acre	20.12	1.0000	20.12	_____		
Prorated Est Cost	acre	23.54	1.0000	23.54	_____		
			-----				
<b>TOTAL FIXED EXPENSES</b>				73.34	_____		
			-----				
<b>TOTAL SPECIFIED EXPENSES</b>				354.61	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 10.A Estimated resource use and costs for field operations, per acre  
 Hybrid bermuda establishment, 1 cutting of hay  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER	MTH	POWER COST		EQUIPMENT COST		ALLOC HOURS	LABOR COST	OPERATING/DURABLE INPUT		TOTAL COST	
						DIRECT	FIXED	DIRECT	FIXED			AMOUNT	PRICE	COST	
-----dollars-----															
Chisel Plow Rigid	15'	2WD 75	0.123	1.00	Mar	0.94	0.80	0.51	0.88	0.12	1.62				4.75
Soil Test 6.00	acre			0.33	Apr							0.3300	6.00	1.98	1.98
Lime (Spread)	ton			0.33	Apr							0.3300	46.00	15.18	15.18
Disk Harrow	14'	2WD 75	0.140	2.00	Apr	2.14	1.82	1.90	4.02	0.28	3.69				13.57
Custom Spread(Truck)	appl			1.00	Apr							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											0.9000	17.50	15.75	15.75
Phosphate (46% P2O5)	cwt											1.5000	21.88	32.82	32.82
Potash (60% K2O)	cwt											1.0000	16.97	16.97	16.97
Custom Sprig	acre			1.00	May							1.0000	100.00	100.00	100.00
Cultipacker	12'	2WD 75	0.124	1.00	May	0.95	0.80	0.19	0.26	0.12	1.64				3.84
Spray (Broadcast)	27'	2WD 75	0.062	1.00	May	0.48	0.41	0.16	0.19	0.09	1.10				2.34
Diuron 4L	pt											3.0000	3.36	10.08	10.08
Custom Spread(Truck)	appl			1.00	Jun							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											2.1000	17.50	36.75	36.75
Hay Disc Mower	8'	2WD 75	0.257	1.00	Aug	1.97	1.67	1.79	1.99	0.25	3.39				10.81
Hay Tedder	17'	2WD 75	0.101	1.00	Aug	0.77	0.65	0.44	0.62	0.10	1.33				3.81
Hay Rake-Double	17'	2WD 75	0.101	1.00	Aug	0.77	0.65	0.29	0.40	0.10	1.33				3.44
Hay Baler	Lg Round	2WD 75	0.211	1.00	Aug	1.62	1.37	4.95	6.12	0.21	2.78				16.84
Twine	bun											0.0300	39.00	1.17	1.17
TOTALS						9.64	8.17	10.23	14.48	1.29	16.88				244.70
INTEREST ON OPERATING CAPITAL															6.65
UNALLOCATED LABOR															0.00
TOTAL SPECIFIED COST															310.75

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 10.B Estimated costs per acre  
 Hybrid bermuda establishment, 1 cutting of hay  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Fert 33-0-0-12S	cwt	17.50	3.0000	52.50	_____		
Phosphate (46% P2O5)	cwt	21.88	1.5000	32.82	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
<b>HERBICIDE</b>							
Diuron 4L	pt	3.36	3.0000	10.08	_____		
<b>OTHER</b>							
Twine	bun	39.00	0.0300	1.17	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	2.0000	14.00	_____		
<b>SERVICE FEE</b>							
Soil Test 6.00	acre	6.00	0.3300	1.98	_____		
<b>CUSTOM PLANT</b>							
Custom Sprig	acre	100.00	1.0000	100.00	_____		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	1.2625	16.60	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.0313	0.28	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	4.8738	8.28	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	10.23	1.0000	10.23	_____		
Tractors	acre	1.36	1.0000	1.36	_____		
INTEREST ON OP. CAP.	acre	6.65	1.0000	6.65	_____		
<hr/>							
TOTAL DIRECT EXPENSES				288.10	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	14.48	1.0000	14.48	_____		
Tractors	acre	8.17	1.0000	8.17	_____		
<hr/>							
TOTAL FIXED EXPENSES				22.65	_____		
<hr/>							
TOTAL SPECIFIED EXPENSES				310.75	_____		

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 11.A Estimated resource use and costs for field operations, per acre  
 Hybrid bermuda hay maintenance  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER	MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC HOURS	LABOR COST	OPERATING/DURABLE AMOUNT	INPUT PRICE	INPUT COST	TOTAL COST
						DIRECT	FIXED	DIRECT	FIXED						
-----dollars-----															
Spray (Broadcast)	27' pt	2WD 75	0.062	1.00	Mar	0.48	0.41	0.16	0.19	0.09	1.10				2.34
GrazonNext												2.0000	6.85	13.70	13.70
Custom Spread(Truck)	appl			1.00	Apr							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											1.5000	17.50	26.25	26.25
Phosphate (46% P2O5)	cwt											1.5000	21.88	32.82	32.82
Potash (60% K2O)	cwt											2.0000	16.97	33.94	33.94
Hay Disc Mower	8'	2WD 75	0.257	1.00	Jun	1.97	1.67	1.79	1.99	0.25	3.39				10.81
Hay Tedder	17'	2WD 75	0.101	1.00	Jun	0.77	0.65	0.44	0.62	0.10	1.33				3.81
Hay Rake-Double	17'	2WD 75	0.101	2.00	Jun	1.55	1.31	0.58	0.80	0.20	2.66				6.90
Hay Baler	Lg Round	2WD 75	0.211	1.00	Jun	1.62	1.37	4.95	6.12	0.21	2.78				16.84
Twine	bun														2.34
Hay Carrier	1B Lift	2WD 75	0.300	1.00	Jun	2.29	1.94	0.02	0.06	0.30	3.94	0.0600	39.00	2.34	8.25
Custom Spread(Truck)	appl			1.00	Jun							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											1.5000	17.50	26.25	26.25
Hay Disc Mower	8'	2WD 75	0.257	1.00	Jul	1.97	1.67	1.79	1.99	0.25	3.39				10.81
Hay Tedder	17'	2WD 75	0.101	1.00	Jul	0.77	0.65	0.44	0.62	0.10	1.33				3.81
Hay Rake-Double	17'	2WD 75	0.101	2.00	Jul	1.55	1.31	0.58	0.80	0.20	2.66				6.90
Hay Baler	Lg Round	2WD 75	0.211	1.00	Jul	1.62	1.37	4.95	6.12	0.21	2.78				16.84
Twine	bun														2.34
Hay Carrier	1B Lift	2WD 75	0.300	1.00	Jul	2.29	1.94	0.02	0.06	0.30	3.94	0.0600	39.00	2.34	8.25
Custom Spread(Truck)	appl			1.00	Jul							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											1.5000	17.50	26.25	26.25
Soil Testing	.60 acre			1.00	Aug							1.0000	0.60	0.60	0.60
Lime (Spread)	ton			1.00	Aug							0.5000	46.00	23.00	23.00
Hay Disc Mower	8'	2WD 75	0.257	1.00	Aug	1.97	1.67	1.79	1.99	0.25	3.39				10.81
Hay Tedder	17'	2WD 75	0.101	1.00	Aug	0.77	0.65	0.44	0.62	0.10	1.33				3.81
Hay Rake-Double	17'	2WD 75	0.101	2.00	Aug	1.55	1.31	0.58	0.80	0.20	2.66				6.90
Hay Baler	Lg Round	2WD 75	0.211	1.00	Aug	1.62	1.37	4.95	6.12	0.21	2.78				16.84
Twine	bun														1.17
Hay Carrier	1B Lift	2WD 75	0.300	1.00	Aug	2.29	1.94	0.02	0.06	0.30	3.94	0.0300	39.00	1.17	1.17
Custom Spread(Truck)	appl			1.00	Aug							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											1.5000	17.50	26.25	26.25
Potash (60% K2O)	cwt											1.0000	16.97	16.97	16.97
Hay Disc Mower	8'	2WD 75	0.257	1.00	Sep	1.97	1.67	1.79	1.99	0.25	3.39				10.81
Hay Tedder	17'	2WD 75	0.101	1.00	Sep	0.77	0.65	0.44	0.62	0.10	1.33				3.81
Hay Rake-Double	17'	2WD 75	0.101	2.00	Sep	1.55	1.31	0.58	0.80	0.20	2.66				6.90
Hay Baler	Lg Round	2WD 75	0.211	1.00	Sep	1.62	1.37	4.95	6.12	0.21	2.78				16.84
Twine	bun														1.17
Hay Carrier	1B Lift	2WD 75	0.300	1.00	Sep	2.29	1.94	0.02	0.06	0.30	3.94				8.25
Prorated Est Cost	acre				Sep							1.0000			24.94
TOTALS						33.28	28.17	31.28	38.55	4.38	57.50			261.05	474.77
INTEREST ON OPERATING CAPITAL														7.09	
UNALLOCATED LABOR														0.00	
TOTAL SPECIFIED COST														481.86	

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil tests.**

Table 11.B Estimated costs per acre  
 Hybrid bermuda hay maintenance  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Fert 33-0-0-12S	cwt	17.50	6.0000	105.00	_____		
Phosphate (46% P2O5)	cwt	21.88	1.5000	32.82	_____		
Potash (60% K2O)	cwt	16.97	3.0000	50.91	_____		
<b>HERBICIDE</b>							
GrazonNext	pt	6.85	2.0000	13.70	_____		
<b>OTHER</b>							
Twine	bun	39.00	0.1800	7.02	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	4.0000	28.00	_____		
<b>SERVICE FEE</b>							
Soil Testing	.60	acre	0.60	1.0000	0.60		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.5000	23.00	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	4.3532	57.22	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.0313	0.28	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	16.8054	28.57	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	31.28	1.0000	31.28	_____		
Tractors	acre	4.71	1.0000	4.71	_____		
INTEREST ON OP. CAP.	acre	7.09	1.0000	7.09	_____		
-----							
TOTAL DIRECT EXPENSES				390.20	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	38.55	1.0000	38.55	_____		
Tractors	acre	28.17	1.0000	28.17	_____		
Prorated Est Cost	acre	24.94	1.0000	24.94	_____		
-----							
TOTAL FIXED EXPENSES				91.66	_____		
-----							
TOTAL SPECIFIED EXPENSES				481.86	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 12.A Estimated resource use and costs for field operations, per acre  
 Overseeded annual (min till) ryegrass pasture maintenance  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER	MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC HOURS	LABOR COST	OPERATING/DURABLE INPUT		TOTAL COST	
						DIRECT	FIXED	DIRECT	FIXED			AMOUNT	PRICE	COST	
-----dollars-----															
Soil Test	6.00	acre		0.33	Aug							0.3300	6.00	1.98	1.98
Lime (Spread)		ton		0.33	Aug							0.3300	46.00	15.18	15.18
Rotary Mower	12'	2WD 75	0.098	1.00	Aug	0.75	0.64	0.92	0.65	0.09	1.29				4.25
Disk Harrow	14'	2WD 75	0.140	1.00	Oct	1.07	0.91	0.95	2.01	0.14	1.84				6.78
Custom Spread + Seed appl				1.00	Oct							1.0000	13.00	13.00	13.00
Phosphate (46% P2O5)	cwt											2.0000	21.88	43.76	43.76
Potash (60% K2O)	cwt											1.5000	16.97	25.46	25.46
Ryegrass Seed	lb											30.0000	0.47	14.10	14.10
Section Harrow	13'	2WD 75	0.119	1.00	Oct	0.91	0.77	0.21	0.31	0.11	1.57				3.77
Custom Spread(Truck)	appl			1.00	Feb							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											0.9000	17.50	15.75	15.75
Custom Spread(Truck)	appl			1.00	Mar							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											1.2000	17.50	21.00	21.00
Rotary Mower	12'	2WD 75	0.098	1.00	May	0.75	0.64	0.92	0.65	0.09	1.29				4.25
Spray (Broadcast)	27'	2WD 75	0.062	1.00	Jun	0.48	0.41	0.16	0.19	0.09	1.10				2.34
Weedmaster	pt											2.0000	4.00	8.00	8.00
Custom Spread(Truck)	appl			1.00	Jun							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											2.1000	17.50	36.75	36.75
Prorated Est Cost	acre				Jun							1.0000			15.50
TOTALS						3.96	3.37	3.16	3.81	0.55	7.09			215.98	252.87
INTEREST ON OPERATING CAPITAL															3.35
UNALLOCATED LABOR															0.00
TOTAL SPECIFIED COST															256.22

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 12.B Estimated costs per acre  
 Overseeded annual (min till) ryegrass pasture maintenance  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Phosphate (46% P2O5)	cwt	21.88	2.0000	43.76	_____		
Potash (60% K2O)	cwt	16.97	1.5000	25.46	_____		
Fert 33-0-0-12S	cwt	17.50	4.2000	73.50	_____		
<b>HERBICIDE</b>							
Weedmaster	pt	4.00	2.0000	8.00	_____		
<b>SEED/PLANTS</b>							
Ryegrass Seed	lb	0.47	30.0000	14.10	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	3.0000	21.00	_____		
<b>SERVICE FEE</b>							
Soil Test 6.00	acre	6.00	0.3300	1.98	_____		
<b>CUSTOM PLANT</b>							
Custom Spread + Seed	appl	13.00	1.0000	13.00	_____		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	0.5188	6.81	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.0313	0.28	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	2.0030	3.39	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	3.16	1.0000	3.16	_____		
Tractors	acre	0.57	1.0000	0.57	_____		
INTEREST ON OP. CAP.	acre	3.35	1.0000	3.35	_____		
-----							
TOTAL DIRECT EXPENSES				233.54	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	3.81	1.0000	3.81	_____		
Tractors	acre	3.37	1.0000	3.37	_____		
Prorated Est Cost	acre	15.50	1.0000	15.50	_____		
-----							
TOTAL FIXED EXPENSES				22.68	_____		
-----							
TOTAL SPECIFIED EXPENSES				256.22	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 13.A Estimated resource use and costs for field operations, per acre  
 Tall fescue-white clover pasture establishment,  
 prepared seedbed, North Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST
					DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST	
-----dollars-----														
Soil Test	6.00	acre			0.33	Aug					0.3300	6.00	1.98	1.98
Lime (Spread)		ton			0.33	Aug					0.3300	46.00	15.18	15.18
Chisel Flow Rigid	15'	2WD 75	0.123	1.00 Aug	0.94	0.80	0.51	0.88	0.12	1.62				4.75
Custom Spread(Truck)	appl				1.00	Sep					1.0000	7.00	7.00	7.00
Phosphate (46% P2O5)	cwt										1.5000	21.88	32.82	32.82
Potash (60% K2O)	cwt										1.0000	16.97	16.97	16.97
Disk Harrow	14'	2WD 75	0.140	2.00 Sep	2.14	1.82	1.90	4.02	0.28	3.69				13.57
Section Harrow	13'	2WD 75	0.119	1.00 Sep	0.91	0.77	0.21	0.31	0.11	1.57				3.77
Cyclone Spin	750 lb	2WD 75	0.200	1.00 Sep	1.53	1.29	0.24	0.91	0.30	3.54				7.51
Fescue Seed	lb										20.0000	2.50	50.00	50.00
Cultipacker	12'	2WD 75	0.124	1.00 Sep	0.95	0.80	0.19	0.26	0.12	1.64				3.84
Tailgate Seeder		2WD 50	0.200	1.00 Sep	1.01	0.79	0.28	0.31	0.20	2.63				5.02
White Clover Seed	lb				1.00	Oct					3.0000	6.12	18.36	18.36
Custom Spread(Truck)	appl										1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt										1.0000	17.50	17.50	17.50
TOTALS					7.48	6.27	3.33	6.69	1.14	14.69			166.81	205.27
INTEREST ON OPERATING CAPITAL														5.32
UNALLOCATED LABOR														0.00
TOTAL SPECIFIED COST														210.59

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 13.B Estimated costs per acre  
 Tall fescue-white clover pasture establishment,  
 prepared seedbed, North Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Phosphate (46% P2O5)	cwt	21.88	1.5000	32.82	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
Fert 33-0-0-12S	cwt	17.50	1.0000	17.50	_____		
<b>SEED/PLANTS</b>							
Fescue Seed	lb	2.50	20.0000	50.00	_____		
White Clover Seed	lb	6.12	3.0000	18.36	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	2.0000	14.00	_____		
<b>SERVICE FEE</b>							
Soil Test	6.00	acre	6.00	0.3300	1.98	_____	
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	1.0477	13.78	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.1000	0.91	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	3.7874	6.44	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	3.33	1.0000	3.33	_____		
Tractors	acre	1.04	1.0000	1.04	_____		
INTEREST ON OP. CAP.	acre	5.32	1.0000	5.32	_____		
-----							
<b>TOTAL DIRECT EXPENSES</b>					197.63		
<b>FIXED EXPENSES</b>							
Implements	acre	6.69	1.0000	6.69	_____		
Tractors	acre	6.27	1.0000	6.27	_____		
-----							
<b>TOTAL FIXED EXPENSES</b>					12.96		
-----							
<b>TOTAL SPECIFIED EXPENSES</b>					210.59		
-----							

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 14.A Estimated resource use and costs for field operations, per acre  
 Tall fescue-white clover pasture establishment,  
 novel/endophyte free, sod-seeding, North Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST	
					DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST		
-----dollars-----															
Soil Test 6.00	acre			0.33	Aug						0.3300	6.00	1.98	1.98	
Lime (Spread)	ton			0.33	Aug						0.3300	46.00	15.18	15.18	
Spray (Broadcast)	27'	2WD 75	0.062	1.00	Sep	0.48	0.41	0.16	0.19	0.09	1.10			2.34	
Glyphosate 3lbs a.e. pt											2.5000	2.29	5.73	5.73	
Custom Spread(Truck) appl				1.00	Sep						1.0000	7.00	7.00	7.00	
Fert 33-0-0-12S	cwt										1.0000	17.50	17.50	17.50	
Phosphate (46% P2O5)	cwt										1.5000	21.88	32.82	32.82	
Potash (60% K2O)	cwt										1.0000	16.97	16.97	16.97	
Grain Drill	12'	2WD 75	0.157	1.00	Sep	1.20	1.02	1.42	2.72	0.31	3.48			9.84	
Fescue Seed	lb										20.0000	2.50	50.00	50.00	
Grain Drill	12'	2WD 75	0.157	1.00	Sep	1.20	1.02	1.42	2.72	0.31	3.48			9.84	
White Clover Seed	lb										3.0000	6.12	18.36	18.36	
TOTALS						2.88	2.45	3.00	5.63	0.72	8.06			165.54	187.56
INTEREST ON OPERATING CAPITAL														5.04	
UNALLOCATED LABOR														0.00	
TOTAL SPECIFIED COST														192.60	

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 14.B Estimated costs per acre  
 Tall fescue-white clover pasture establishment,  
 novel/endophyte free, sod-seeding, North Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Fert 33-0-0-12S	cwt	17.50	1.0000	17.50	_____		
Phosphate (46% P2O5)	cwt	21.88	1.5000	32.82	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
<b>HERBICIDE</b>							
Glyphosate 3lbs a.e.	pt	2.29	2.5000	5.73	_____		
<b>SEED/PLANTS</b>							
Fescue Seed	lb	2.50	20.0000	50.00	_____		
White Clover Seed	lb	6.12	3.0000	18.36	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	1.0000	7.00	_____		
<b>SERVICE FEE</b>							
Soil Test	6.00	acre	6.00	0.3300	1.98		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	0.3769	4.94	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.3456	3.12	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	1.4552	2.47	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	3.00	1.0000	3.00	_____		
Tractors	acre	0.41	1.0000	0.41	_____		
INTEREST ON OP. CAP.	acre	5.04	1.0000	5.04	_____		
-----							
TOTAL DIRECT EXPENSES				184.52	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	5.63	1.0000	5.63	_____		
Tractors	acre	2.45	1.0000	2.45	_____		
-----							
TOTAL FIXED EXPENSES				8.08	_____		
-----							
TOTAL SPECIFIED EXPENSES				192.60	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 15.A Estimated resource use and costs for field operations, per acre  
 Tall fescue-white clover pasture maintenance  
 novel/endophyte free, North Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC HOURS	LABOR COST	OPERATING/DURABLE INPUT			TOTAL COST
					DIRECT	FIXED	DIRECT	FIXED			AMOUNT	PRICE	COST	
-----dollars-----										dollars		-----dollars-----		
Rotary Mower	12'	2WD 75	0.098	1.00 Aug	0.75	0.64	0.92	0.65	0.09	1.29				4.25
Soil Test 6.00	acre			0.33 Aug							0.3300	6.00	1.98	1.98
Lime (Spread)	ton			0.33 Aug							0.1089	46.00	5.01	5.01
Tailgate Seeder		2WD 50	0.200	1.00 Oct	1.01	0.79	0.28	0.31	0.20	2.63				5.02
White Clover Seed	lb										2.0000	6.12	12.24	12.24
Custom Spread(Truck)	appl			1.00 Oct							1.0000	7.00	7.00	7.00
Phosphate (46% P2O5)	cwt										1.5000	21.88	32.82	32.82
Potash (60% K2O)	cwt										1.0000	16.97	16.97	16.97
Fert 33-0-0-12S	cwt										0.7500	17.50	13.13	13.13
Prorated Est Cost	acre			Oct							1.0000			15.45
TOTALS					1.76	1.43	1.20	0.96	0.29	3.92			89.15	113.87
INTEREST ON OPERATING CAPITAL														2.35
UNALLOCATED LABOR														0.00
TOTAL SPECIFIED COST														116.22

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 15.B Estimated costs per acre  
 Tall fescue-white clover pasture maintenance  
 novel/endophyte free, North Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Phosphate (46% P2O5)	cwt	21.88	1.5000	32.82	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
Fert 33-0-0-12S	cwt	17.50	0.7500	13.13	_____		
<b>SEED/PLANTS</b>							
White Clover Seed	lb	6.12	2.0000	12.24	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	1.0000	7.00	_____		
<b>SERVICE FEE</b>							
Soil Test	6.00	acre	6.00	0.3300	1.98		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.1089	5.01	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	0.2982	3.92	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	0.8938	1.52	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	1.20	1.0000	1.20	_____		
Tractors	acre	0.24	1.0000	0.24	_____		
INTEREST ON OP. CAP.	acre	2.35	1.0000	2.35	_____		
-----							
<b>TOTAL DIRECT EXPENSES</b>					98.38		
<b>FIXED EXPENSES</b>							
Implements	acre	0.96	1.0000	0.96	_____		
Tractors	acre	1.43	1.0000	1.43	_____		
Prorated Est Cost	acre	15.45	1.0000	15.45	_____		
-----							
<b>TOTAL FIXED EXPENSES</b>					17.84		
-----							
<b>TOTAL SPECIFIED EXPENSES</b>					116.22		
-----							

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 16.A Estimated resource use and costs for field operations, per acre  
 No-till renovation of old tall fescue pasture with  
 Novel endophyte/endophyte free tall fescue, North Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST	
					DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST		
-----dollars-----															
Soil Test 6.00	acre			0.33	Mar						0.3300	6.00	1.98	1.98	
Lime (Spread)	ton			0.33	Mar						0.3300	46.00	15.18	15.18	
Spray (Broadcast)	27'	2WD 75	0.062	1.00	Apr	0.48	0.41	0.16	0.19	0.09	1.10			2.34	
Glyphosate 3lbs a.e. pt											2.5000	2.29	5.73	5.73	
Surfactant pt											0.4000	3.69	1.48	1.48	
NT Grain Drill 12'	2WD 75	0.196	1.00	May	1.50	1.27	3.07	5.88	0.39	4.36				16.08	
Sorghum x Sudan Seed lb											25.0000	0.85	21.25	21.25	
Spray (Broadcast) 27'	2WD 75	0.062	1.00	Sep	0.48	0.41	0.16	0.19	0.09	1.10				2.34	
Glyphosate 3lbs a.e. pt											2.5000	2.29	5.73	5.73	
NT Grain Drill 12'	2WD 75	0.196	1.00	Sep	1.59	1.78	3.07	5.88	0.39	4.36				16.68	
White Clover Seed lb											3.0000	6.12	18.36	18.36	
NT Grain Drill 12'	2WD 75	0.196	1.00	Sep	1.50	1.27	3.07	5.88	0.39	4.36				16.08	
Fescue Seed lb											20.0000	2.50	50.00	50.00	
Custom Spread(Truck) appl				1.00	Oct						1.0000	7.00	7.00	7.00	
Fert 33-0-0-12S cwt											1.0000	17.50	17.50	17.50	
Phosphate (46% P2O5) cwt											1.5000	21.88	32.82	32.82	
Potash (60% K2O) cwt											1.0000	16.97	16.97	16.97	
TOTALS						5.55	5.14	9.53	18.02	1.36	15.28			194.00	247.52
INTEREST ON OPERATING CAPITAL														2.55	
UNALLOCATED LABOR														0.00	
TOTAL SPECIFIED COST														250.07	

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 16.B Estimated costs per acre  
 No-till renovation of old tall fescue pasture with  
 novel endophyte/endophyte free tall fescue, North Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Fert 33-0-0-12S	cwt	17.50	1.0000	17.50	_____		
Phosphate (46% P2O5)	cwt	21.88	1.5000	32.82	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
<b>HERBICIDE</b>							
Glyphosate 3lbs a.e.	pt	2.29	5.0000	11.45	_____		
<b>SEED/PLANTS</b>							
Sorghum x Sudan Seed	lb	0.85	25.0000	21.25	_____		
White Clover Seed	lb	6.12	3.0000	18.36	_____		
Fescue Seed	lb	2.50	20.0000	50.00	_____		
<b>ADJUVANTS</b>							
Surfactant	pt	3.69	0.4000	1.48	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	1.0000	7.00	_____		
<b>SERVICE FEE</b>							
Soil Test	6.00	acre	6.00	0.3300	1.98		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	0.7146	9.38	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.6519	5.90	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	2.7588	4.69	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	9.53	1.0000	9.53	_____		
Tractors	acre	0.86	1.0000	0.86	_____		
INTEREST ON OP. CAP.	acre	2.55	1.0000	2.55	_____		
-----							
TOTAL DIRECT EXPENSES				226.91	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	18.02	1.0000	18.02	_____		
Tractors	acre	5.14	1.0000	5.14	_____		
-----							
TOTAL FIXED EXPENSES				23.16	_____		
-----							
TOTAL SPECIFIED EXPENSES				250.07	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 17.A Estimated resource use and costs for field operations, per acre  
 Ryegrass annual pasture, prepared seedbed  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER	MTH	POWER COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST
						DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST	
-----dollars-----															
Soil Test	6.00	acre			0.33	Aug						0.3300	6.00	1.98	1.98
Lime (Spread)		ton			0.33	Aug						0.3300	46.00	15.18	15.18
Chisel Plow Rigid	15'	2WD 75	0.123	1.00	Aug	0.94	0.80	0.51	0.88	0.12	1.62				4.75
Disk Harrow	14'	2WD 75	0.140	2.00	Aug	2.14	1.82	1.90	4.02	0.28	3.69				13.57
Custom Spread(Truck)	appl				1.00	Sep						1.0000	7.00	7.00	7.00
Phosphate (46% P2O5)	cwt											1.5000	21.88	32.82	32.82
Potash (60% K2O)	cwt											1.0000	16.97	16.97	16.97
Ryegrass Seed	lb											25.0000	0.47	11.75	11.75
Section Harrow	13'	2WD 75	0.119	1.00	Sep	0.91	0.77	0.21	0.31	0.11	1.57				3.77
Cultipacker	12'	2WD 75	0.124	1.00	Sep	0.95	0.80	0.19	0.26	0.12	1.64				3.84
Custom Spread(Truck)	appl				1.00	Oct						1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											1.0000	17.50	17.50	17.50
Custom Spread(Truck)	appl				1.00	Dec						1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											2.0000	17.50	35.00	35.00
Spray (Broadcast)	27'	2WD 75	0.062	1.00	Dec	0.48	0.41	0.16	0.19	0.09	1.10				2.34
2,4-D amine	pt											1.0000	2.79	2.79	2.79
Custom Spread(Truck)	appl				1.00	Mar						1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											2.0000	17.50	35.00	35.00
TOTALS						5.42	4.60	2.97	5.66	0.74	9.62			196.99	225.26
INTEREST ON OPERATING CAPITAL															4.42
UNALLOCATED LABOR															0.00
TOTAL SPECIFIED COST															229.68

Note: Cost of production estimates are based on 2016 input prices.

Fertilization decisions should be based on soil test recommendations.

Table 17.B Estimated costs per acre  
 Ryegrass annual pasture, prepared seedbed  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Phosphate (46% P2O5)	cwt	21.88	1.5000	32.82	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
Fert 33-0-0-12S	cwt	17.50	5.0000	87.50	_____		
<b>HERBICIDE</b>							
2,4-D amine	pt	2.79	1.0000	2.79	_____		
<b>SEED/PLANTS</b>							
Ryegrass Seed	lb	0.47	25.0000	11.75	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	4.0000	28.00	_____		
<b>SERVICE FEE</b>							
Soil Test 6.00	acre	6.00	0.3300	1.98	_____		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	0.7104	9.34	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.0313	0.28	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	2.7425	4.66	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	2.97	1.0000	2.97	_____		
Tractors	acre	0.76	1.0000	0.76	_____		
INTEREST ON OP. CAP.	acre	4.42	1.0000	4.42	_____		
-----							
TOTAL DIRECT EXPENSES				219.42	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	5.66	1.0000	5.66	_____		
Tractors	acre	4.60	1.0000	4.60	_____		
-----							
TOTAL FIXED EXPENSES				10.26	_____		
-----							
TOTAL SPECIFIED EXPENSES				229.68	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 18.A Estimated resource use and costs for field operations, per acre  
 Ryegrass-wheat annual pasture, prepared seedbed  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST
					DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST	
-----dollars-----														
Soil Test	6.00	acre			0.33	Aug					0.3300	6.00	1.98	1.98
Lime (Spread)		ton			0.33	Aug					0.3300	46.00	15.18	15.18
Chisel Plow Rigid	15'	2WD 75	0.123	1.00 Aug	0.94	0.80	0.51	0.88	0.12	1.62				4.75
Disk Harrow	14'	2WD 75	0.140	2.00 Aug	2.14	1.82	1.90	4.02	0.28	3.69				13.57
Custom Spread(Truck)	appl			1.00 Sep							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt										1.0000	17.50	17.50	17.50
Phosphate (46% P2O5)	cwt										1.0000	21.88	21.88	21.88
Potash (60% K2O)	cwt										1.0000	16.97	16.97	16.97
Section Harrow	13'	2WD 75	0.119	1.00 Sep	0.91	0.77	0.21	0.31	0.11	1.57				3.77
Grain Drill	12'	2WD 75	0.157	1.00 Sep	1.20	1.02	1.42	2.72	0.31	3.48				9.84
Wheat Seed	lb										90.0000	0.25	22.50	22.50
Ryegrass Seed	lb										25.0000	0.47	11.75	11.75
Custom Spread(Truck)	appl			1.00 Dec							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt										2.0000	17.50	35.00	35.00
Spray (Broadcast)	27'	2WD 75	0.062	1.00 Dec	0.48	0.41	0.16	0.19	0.09	1.10				2.34
2,4-D amine	pt										1.0000	2.79	2.79	2.79
Custom Spread(Truck)	appl			1.00 Mar							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt										2.0000	17.50	35.00	35.00
TOTALS					5.67	4.82	4.20	8.12	0.93	11.46			201.55	235.82
INTEREST ON OPERATING CAPITAL														4.72
UNALLOCATED LABOR														0.00
TOTAL SPECIFIED COST														240.54

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 18.B Estimated costs per acre  
 Ryegrass-wheat annual pasture, prepared seedbed  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Fert 33-0-0-12S	cwt	17.50	5.0000	87.50	_____		
Phosphate (46% P2O5)	cwt	21.88	1.0000	21.88	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
<b>HERBICIDE</b>							
2,4-D amine	pt	2.79	1.0000	2.79	_____		
<b>SEED/PLANTS</b>							
Wheat Seed	lb	0.25	90.0000	22.50	_____		
Ryegrass Seed	lb	0.47	25.0000	11.75	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	3.0000	21.00	_____		
<b>SERVICE FEE</b>							
Soil Test 6.00	acre	6.00	0.3300	1.98	_____		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	0.7431	9.76	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.1884	1.70	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	2.8688	4.87	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	4.20	1.0000	4.20	_____		
Tractors	acre	0.80	1.0000	0.80	_____		
INTEREST ON OP. CAP.	acre	4.72	1.0000	4.72	_____		
-----							
TOTAL DIRECT EXPENSES				227.60	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	8.12	1.0000	8.12	_____		
Tractors	acre	4.82	1.0000	4.82	_____		
-----							
TOTAL FIXED EXPENSES				12.94	_____		
-----							
TOTAL SPECIFIED EXPENSES				240.54	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 19.A Estimated resource use and costs for field operations, per acre  
 No-till ryegrass into volunteer summer grasses  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST	
					DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST		
-----dollars-----															
Soil Test 6.00	acre			0.33	Aug						0.3300	6.00	1.98	1.98	
Lime (Spread)	ton			0.33	Aug						0.3300	46.00	15.18	15.18	
Spray (Broadcast)	27'	2WD 75	0.062	1.00	Aug	0.48	0.41	0.16	0.19	0.09	1.10			2.34	
Glyphosate 3lbs a.e. pt												2.0000	2.29	4.58	4.58
Custom Spread(Truck) appl				1.00	Sep							1.0000	7.00	7.00	7.00
Phosphate (46% P2O5) cwt												1.0000	21.88	21.88	21.88
Potash (60% K2O) cwt												1.0000	16.97	16.97	16.97
NT Grain Drill	12'	2WD 75	0.196	1.00	Sep	1.50	1.27	3.07	5.88	0.39	4.36			16.08	
Ryegrass Seed	lb											35.0000	0.47	16.45	16.45
Spray (Broadcast)	27'	2WD 75	0.062	1.00	Sep	0.48	0.41	0.16	0.19	0.09	1.10			2.34	
Mustang Max	oz											3.0000	1.44	4.32	4.32
Custom Spread(Truck) appl				1.00	Oct							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											1.0000	17.50	17.50	17.50
Custom Spread(Truck) appl				1.00	Dec							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											2.0000	17.50	35.00	35.00
Spray (Broadcast)	27'	2WD 75	0.062	1.00	Dec	0.48	0.41	0.16	0.19	0.09	1.10			2.34	
Gramoxone SL 2.0	oz											16.0000	0.27	4.32	4.32
Custom Spread(Truck) appl				1.00	Mar							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											2.0000	17.50	35.00	35.00
TOTALS						2.94	2.50	3.55	6.45	0.67	7.66			201.18	224.28
INTEREST ON OPERATING CAPITAL														4.42	
UNALLOCATED LABOR														0.00	
TOTAL SPECIFIED COST														228.70	

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 19.B Estimated costs per acre  
 No-till ryegrass into volunteer summer grasses  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Phosphate (46% P2O5)	cwt	21.88	1.0000	21.88	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
Fert 33-0-0-12S	cwt	17.50	5.0000	87.50	_____		
<b>HERBICIDE</b>							
Glyphosate 3lbs a.e.	pt	2.29	2.0000	4.58	_____		
Gramoxone SL 2.0	oz	0.27	16.0000	4.32	_____		
<b>INSECTICIDE</b>							
Mustang Max	oz	1.44	3.0000	4.32	_____		
<b>SEED/PLANTS</b>							
Ryegrass Seed	lb	0.47	35.0000	16.45	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	4.0000	28.00	_____		
<b>SERVICE FEE</b>							
Soil Test 6.00	acre	6.00	0.3300	1.98	_____		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	0.3844	5.04	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.2904	2.62	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	1.4842	2.52	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	3.55	1.0000	3.55	_____		
Tractors	acre	0.42	1.0000	0.42	_____		
INTEREST ON OP. CAP.	acre	4.42	1.0000	4.42	_____		
 -----							
TOTAL DIRECT EXPENSES				219.75	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	6.45	1.0000	6.45	_____		
Tractors	acre	2.50	1.0000	2.50	_____		
 -----							
TOTAL FIXED EXPENSES				8.95	_____		
 -----							
TOTAL SPECIFIED EXPENSES				228.70	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 20.A Estimated resource use and costs for field operations, per acre  
 Sorghum sudan/millet/sudangrass annual hay  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER	MTH	POWER COST		EQUIPMENT COST		ALLOC HOURS	LABOR COST	OPERATING/DURABLE INPUT			TOTAL COST
						DIRECT	FIXED	DIRECT	FIXED			AMOUNT	PRICE	COST	
-----dollars-----															
Soil Test	6.00	acre		0.33	Apr							0.3300	6.00	1.98	1.98
Lime (Spread)		ton		0.33	Apr							0.3300	46.00	15.18	15.18
Chisel Plow Rigid	15'	2WD 75	0.123	1.00	Apr	0.94	0.80	0.51	0.88	0.12	1.62				4.75
Disk Harrow	14'	2WD 75	0.140	2.00	Apr	2.14	1.82	1.90	4.02	0.28	3.69				13.57
Custom Spread(Truck)	appl			1.00	Apr							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											1.5000	17.50	26.25	26.25
Phosphate (46% P2O5)	cwt											1.0000	21.88	21.88	21.88
Potash (60% K2O)	cwt											1.0000	16.97	16.97	16.97
Grain Drill	12'	2WD 75	0.157	1.00	May	1.20	1.02	1.42	2.72	0.31	3.48				9.84
Sorghum Sudan/Millet	lb											30.0000	0.85	25.50	25.50
Hay Cut-Cond	9'	2WD 75	0.229	1.00	Jun	1.75	1.48	3.57	3.97	0.22	3.01				13.78
Hay Rake	8.5'	2WD 50	0.202	2.00	Jun	2.03	1.59	1.19	1.66	0.40	5.31				11.78
Hay Baler	Lg Round	2WD 75	0.211	1.00	Jun	1.62	1.37	4.95	6.12	0.21	2.78				16.84
Twine	bun											0.0800	39.00	3.12	3.12
Hay Carrier	1B Lift	2WD 75	0.300	1.00	Jun	2.29	1.94	0.02	0.06	0.30	3.94				8.25
Custom Spread(Truck)	appl			1.00	Jun							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											1.5000	17.50	26.25	26.25
Hay Cut-Cond	9'	2WD 75	0.229	1.00	Jul	1.75	1.48	3.57	3.97	0.22	3.01				13.78
Hay Rake	8.5'	2WD 50	0.202	2.00	Jul	2.03	1.59	1.19	1.66	0.40	5.31				11.78
Hay Baler	Lg Round	2WD 75	0.211	1.00	Jul	1.62	1.37	4.95	6.12	0.21	2.78				16.84
Twine	bun											0.0600	39.00	2.34	2.34
Hay Carrier	1B Lift	2WD 75	0.300	1.00	Jul	2.29	1.94	0.02	0.06	0.30	3.94				8.25
Custom Spread(Truck)	appl			1.00	Aug							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt											1.5000	17.50	26.25	26.25
Potash (60% K2O)	cwt											1.0000	16.97	16.97	16.97
Hay Cut-Cond	9'	2WD 75	0.229	1.00	Aug	1.75	1.48	3.57	3.97	0.22	3.01				13.78
Hay Rake	8.5'	2WD 50	0.202	2.00	Aug	2.03	1.59	1.19	1.66	0.40	5.31				11.78
Hay Baler	Lg Round	2WD 75	0.211	1.00	Aug	1.62	1.37	4.95	6.12	0.21	2.78				16.84
Twine	bun											0.0400	39.00	1.56	1.56
Hay Carrier	1B Lift	2WD 75	0.300	1.00	Aug	2.29	1.94	0.02	0.06	0.30	3.94				8.25
Hay Cut-Cond	9'	2WD 75	0.229	1.00	Sep	1.75	1.48	3.57	3.97	0.22	3.01				13.78
Hay Rake	8.5'	2WD 50	0.202	2.00	Sep	2.03	1.59	1.19	1.66	0.40	5.31				11.78
Hay Baler	Lg Round	2WD 75	0.211	1.00	Sep	1.62	1.37	4.95	6.12	0.21	2.78				16.84
Twine	bun											0.0300	39.00	1.17	1.17
Hay Carrier	1B Lift	2WD 75	0.300	1.00	Sep	2.29	1.94	0.02	0.06	0.30	3.94				8.25
TOTALS						35.04	29.16	42.75	54.86	5.29	68.95			206.42	437.18
INTEREST ON OPERATING CAPITAL															8.09
UNALLOCATED LABOR															0.00
TOTAL SPECIFIED COST															445.27

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 20.B Estimated costs per acre  
 Sorghum sudan/millet/sudangrass annual hay  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Fert 33-0-0-12S	cwt	17.50	4.5000	78.75	_____		
Phosphate (46% P2O5)	cwt	21.88	1.0000	21.88	_____		
Potash (60% K2O)	cwt	16.97	2.0000	33.94	_____		
<b>SEED/PLANTS</b>							
Sorghum/Sudan/Millet	lb	0.85	30.0000	25.50	_____		
<b>OTHER</b>							
Twine	bun	39.00	0.2100	8.19	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck)	appl	7.00	3.0000	21.00	_____		
<b>SERVICE FEE</b>							
Soil Test 6.00	acre	6.00	0.3300	1.98	_____		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	5.1415	67.53	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.1571	1.42	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	17.7667	30.20	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	42.75	1.0000	42.75	_____		
Tractors	acre	4.84	1.0000	4.84	_____		
INTEREST ON OP. CAP.	acre	8.09	1.0000	8.09	_____		
			-----				
<b>TOTAL DIRECT EXPENSES</b>				361.25	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	54.86	1.0000	54.86	_____		
Tractors	acre	29.16	1.0000	29.16	_____		
			-----				
<b>TOTAL FIXED EXPENSES</b>				84.02	_____		
			-----				
<b>TOTAL SPECIFIED EXPENSES</b>				445.27	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 21.A Estimated resource use and costs for field operations, per acre  
 Sorghum sudan/millet/sudangrass annual pasture  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER MTH	POWER COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST
					DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST	
-----dollars-----										dollars	-----dollars-----			
Soil Test	6.00	acre			0.33	Apr					0.3300	6.00	1.98	1.98
Lime (Spread)		ton			0.33	Apr					0.3300	46.00	15.18	15.18
Chisel Plow Rigid	15'	2WD 75	0.123	1.00 Apr	0.94	0.80	0.51	0.88	0.12	1.62				4.75
Custom Spread(Truck)	appl			1.00 May							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt										1.0000	17.50	17.50	17.50
Phosphate (46% P2O5)	cwt										1.0000	21.88	21.88	21.88
Potash (60% K2O)	cwt										1.0000	16.97	16.97	16.97
Disk Harrow	14'	2WD 75	0.140	2.00 May	2.14	1.82	1.90	4.02	0.28	3.69				13.57
Grain Drill	12'	2WD 75	0.157	1.00 May	1.20	1.02	1.42	2.72	0.31	3.48				9.84
Sorghum/Sudan/Millet	lb										30.0000	0.85	25.50	25.50
Custom Spread(Truck)	appl			1.00 Jul							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt										1.0000	17.50	17.50	17.50
Custom Spread(Truck)	appl			1.00 Aug							1.0000	7.00	7.00	7.00
Fert 33-0-0-12S	cwt										1.0000	17.50	17.50	17.50
TOTALS					4.28	3.64	3.83	7.62	0.71	8.79			155.01	183.17
INTEREST ON OPERATING CAPITAL														4.36
UNALLOCATED LABOR														0.00
TOTAL SPECIFIED COST														187.53

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 21.B Estimated costs per acre  
 Sorghum sudan/millet/sudan grass annual pasture  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Fert 33-0-0-12S	cwt	17.50	3.0000	52.50	_____		
Phosphate (46% P2O5)	cwt	21.88	1.0000	21.88	_____		
Potash (60% K2O)	cwt	16.97	1.0000	16.97	_____		
<b>SEED/PLANTS</b>							
Sorghum/Sudan/Millet lb		0.85	30.0000	25.50	_____		
<b>CUSTOM FERT</b>							
Custom Spread(Truck) appl		7.00	3.0000	21.00	_____		
<b>SERVICE FEE</b>							
Soil Test 6.00	acre	6.00	0.3300	1.98	_____		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.3300	15.18	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	0.5610	7.37	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.1571	1.42	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	2.1657	3.68	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	3.83	1.0000	3.83	_____		
Tractors	acre	0.60	1.0000	0.60	_____		
INTEREST ON OP. CAP.	acre	4.36	1.0000	4.36	_____		
-----							
TOTAL DIRECT EXPENSES				176.27	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	7.62	1.0000	7.62	_____		
Tractors	acre	3.64	1.0000	3.64	_____		
-----							
TOTAL FIXED EXPENSES				11.26	_____		
-----							
TOTAL SPECIFIED EXPENSES				187.53	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 22.A Estimated resource use and costs for field operations, per acre  
 Corn silage, non-irrigated  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER	MTH	POWER UNIT COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST
						DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST	
-----dollars-----															
Lime (Spread)	ton			1.00	Sep							0.5000	46.00	23.00	23.00
Chisel Plow Rigid	15'	2WD 75	0.123	1.00	Sep	0.94	0.80	0.51	0.88	0.12	1.62				4.75
Disk Harrow	14'	2WD 75	0.140	1.00	Mar	1.07	0.91	0.95	2.01	0.14	1.84				6.78
Spin Spreader	5 Ton	2WD 75	0.042	1.00	Mar	0.33	0.27	0.28	0.56	0.08	0.93				2.37
Fert 33-0-0-12S	cwt											1.8000	17.50	31.50	31.50
Phosphate (46% P2O5)	cwt											1.0000	21.88	21.88	21.88
Potash (60% K2O)	cwt											2.0000	16.97	33.94	33.94
Disk Bed (Hipper)	4R-38	2WD 75	0.147	1.00	Mar	1.13	0.96	0.32	0.86	0.14	1.94				5.21
Row Cond Rigid	13'	2WD 75	0.119	1.00	Mar	0.91	0.77	0.23	0.99	0.11	1.57				4.47
Plant & Pre Rigid	4R-38	2WD 75	0.153	1.00	Mar	1.18	0.99	1.63	3.11	0.30	3.41				10.32
Atrazine 4L	pt											2.5000	1.95	4.88	4.88
Dual II Magnum	pt											1.3300	15.51	20.63	20.63
Corn Seed RR2	thous											22.0000	3.17	69.74	69.74
Fert Appl (Liquid)	4R-38	2WD 75	0.154	1.00	Apr	1.19	1.00	1.52	1.71	0.23	2.73				8.15
UAN (32% N)	cwt											4.0000	14.31	57.24	57.24
Spray (Spot)	27'	2WD 75	0.062	1.00	May	0.48	0.41	0.16	0.19	0.09	1.10				2.34
Accent	oz											0.6700	24.75	16.58	16.58
Cultivate	4R-38	2WD 105	0.162	1.00	Jun	1.78	1.76	0.52	1.37	0.16	2.13				7.56
Silage Harvester	2-Row	2WD 75	0.510	1.00	Aug	3.90	3.30	13.58	15.11	0.51	6.70				42.59
Silage Wagon 12T	12-Ton	2WD 75	0.510	1.00	Aug	3.90	3.30	1.78	3.97	0.51	6.70				19.65
TOTALS						16.81	14.47	21.48	30.76	2.43	30.67			279.39	393.58
INTEREST ON OPERATING CAPITAL															2.66
UNALLOCATED LABOR															0.00
TOTAL SPECIFIED COST															396.24

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 22.B Estimated costs per acre  
Corn silage, non-irrigated  
Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Fert 33-0-0-12S	cwt	17.50	1.8000	31.50	_____		
Phosphate (46% P2O5)	cwt	21.88	1.0000	21.88	_____		
Potash (60% K2O)	cwt	16.97	2.0000	33.94	_____		
UAN (32% N)	cwt	14.31	4.0000	57.24	_____		
<b>HERBICIDE</b>							
Atrazine 4L	pt	1.95	2.5000	4.88	_____		
Dual II Magnum	pt	15.51	1.3300	20.63	_____		
Accent	oz	24.75	0.6700	16.58	_____		
<b>SEED/PLANTS</b>							
Corn Seed RR2	thous	3.17	22.0000	69.74	_____		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.5000	23.00	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	2.1266	27.92	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.3045	2.75	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	8.4604	14.39	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	21.48	1.0000	21.48	_____		
Tractors	acre	2.42	1.0000	2.42	_____		
INTEREST ON OP. CAP.	acre	2.66	1.0000	2.66	_____		
 -----							
<b>TOTAL DIRECT EXPENSES</b>				<b>351.01</b>	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	30.76	1.0000	30.76	_____		
Tractors	acre	14.47	1.0000	14.47	_____		
 -----							
<b>TOTAL FIXED EXPENSES</b>				<b>45.23</b>	_____		
 -----							
<b>TOTAL SPECIFIED EXPENSES</b>				<b>396.24</b>	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**

Table 23.A Estimated resource use and costs for field operations, per acre  
 Sorghum silage  
 Mississippi, 2017

OPERATION/ OPERATING INPUT	SIZE/ UNIT	POWER UNIT SIZE	PERF RATE	TIMES OVER	MTH	POWER COST		EQUIPMENT COST		ALLOC LABOR		OPERATING/DURABLE INPUT			TOTAL COST
						DIRECT	FIXED	DIRECT	FIXED	HOURS	COST	AMOUNT	PRICE	COST	
-----dollars-----															
Lime (Spread)	ton			1.00	Sep							0.5000	46.00	23.00	23.00
Chisel Plow Rigid	15'	2WD 75	0.123	2.00	Apr	1.88	1.59	1.01	1.76	0.24	3.24				9.48
Spin Spreader	5 Ton	2WD 75	0.042	1.00	May	0.33	0.27	0.28	0.56	0.08	0.93				2.37
Fert 33-0-0-12S	cwt											1.0000	17.50	17.50	17.50
Phosphate (46% P2O5)	cwt											1.5000	21.88	32.82	32.82
Potash (60% K2O)	cwt											2.0000	16.97	33.94	33.94
Field Cultivate	12'	2WD 75	0.124	1.00	May	0.95	0.80	0.39	1.66	0.12	1.64				5.44
Disk Bed (Hipper)	4R-38	2WD 75	0.147	1.00	May	1.13	0.96	0.32	0.86	0.14	1.94				5.21
Row Cond Rigid	13'	2WD 75	0.119	1.00	May	0.91	0.77	0.23	0.99	0.11	1.57				4.47
Plant & Pre Rigid	4R-38	2WD 75	0.153	1.00	May	1.18	0.99	1.63	3.11	0.30	3.41				10.32
Forage Sorghum Seed	lb											20.0000	1.32	26.40	26.40
Bicep 11 Magnum	qt											2.0000	11.69	23.38	23.38
Cultivate	4R-38	2WD 75	0.162	1.00	May	1.24	1.05	0.52	1.37	0.16	2.13				6.31
Spin Spreader	5 Ton	2WD 75	0.042	1.00	May	0.33	0.27	0.28	0.56	0.08	0.93				2.37
Fert 33-0-0-12S	cwt											3.0000	17.50	52.50	52.50
Cultivate	4R-38	2WD 105	0.162	1.00	Jun	1.78	1.76	0.52	1.37	0.16	2.13				7.56
Silage Harvester	2-Row	2WD 75	0.510	1.00	Sep	3.90	3.30	13.58	15.11	0.51	6.70				42.59
Silage Wagon 12T	12-Ton	2WD 75	0.510	1.00	Sep	3.90	3.30	1.78	3.97	0.51	6.70				19.65
TOTALS						17.53	15.06	20.54	31.32	2.45	31.32		209.54	325.31	
INTEREST ON OPERATING CAPITAL														1.91	
UNALLOCATED LABOR														0.00	
TOTAL SPECIFIED COST														327.22	

Note: Cost of production estimates are based on 2016 input prices.

**Fertilization decisions should be based on soil test recommendations.**

Table 23.B Estimated costs per acre  
 Sorghum silage  
 Mississippi, 2017

ITEM	UNIT	PRICE	QUANTITY	AMOUNT	YOUR FARM		
dollars				dollars			
<b>DIRECT EXPENSES</b>							
<b>FERTILIZER</b>							
Fert 33-0-0-12S	cwt	17.50	4.0000	70.00	_____		
Phosphate (46% P2O5)	cwt	21.88	1.5000	32.82	_____		
Potash (60% K2O)	cwt	16.97	2.0000	33.94	_____		
<b>HERBICIDE</b>							
Bicep 11 Magnum	qt	11.69	2.0000	23.38	_____		
<b>SEED/PLANTS</b>							
Forage Sorghum Seed	lb	1.32	20.0000	26.40	_____		
<b>CUSTOM LIME</b>							
Lime (Spread)	ton	46.00	0.5000	23.00	_____		
<b>OPERATOR LABOR</b>							
Tractors	hour	13.14	2.2211	29.17	_____		
<b>HAND LABOR</b>							
Implements	hour	9.06	0.2379	2.15	_____		
<b>DIESEL FUEL</b>							
Tractors	gal	1.70	8.8253	15.02	_____		
<b>REPAIR &amp; MAINTENANCE</b>							
Implements	acre	20.54	1.0000	20.54	_____		
Tractors	acre	2.51	1.0000	2.51	_____		
INTEREST ON OP. CAP.	acre	1.91	1.0000	1.91	_____		
-----							
TOTAL DIRECT EXPENSES				280.84	_____		
<b>FIXED EXPENSES</b>							
Implements	acre	31.32	1.0000	31.32	_____		
Tractors	acre	15.06	1.0000	15.06	_____		
-----							
TOTAL FIXED EXPENSES				46.38	_____		
-----							
TOTAL SPECIFIED EXPENSES				327.22	_____		

Note: Cost of production estimates are based on 2016 input prices.  
**Fertilization decisions should be based on soil test recommendations.**



## Appendix

Appendix Table 1. Tractors/Harvesters: estimated purchase price, annual use, useful life, fuel use, and direct and fixed cost per hour, Mississippi, 2017

Item Name	Size	Purchase	Annual	Useful	Fuel	Labor	Fuel	R&M	Total	Fixed	Total
		Price	Use	Life	Use				Direct		Cost
-----\$/hour-----											
Tractor( 40-59hp)CAB	2WD 50	32,200	600	8	2.57	13.14	4.37	1.00	18.52	6.05	24.57
Tractor( 40-59hp)CAB	MFWD 50	39,100	600	8	2.57	13.14	4.37	1.22	18.73	7.35	26.08
Tractor( 40-59hp)RB	2WD 50	20,900	600	8	2.57	13.14	4.37	0.65	18.16	3.93	22.09
Tractor( 40-59hp)RB	MFWD 50	24,300	600	8	2.57	13.14	4.37	0.75	18.27	4.56	22.84
Tractor( 60-89hp)CAB	2WD 75	48,300	600	8	3.86	13.14	6.56	1.50	21.21	9.08	30.29
Tractor( 60-89hp)CAB	MFWD 75	54,100	600	8	3.86	13.14	6.56	1.69	21.39	10.17	31.56
Tractor( 60-89hp)RB	2WD 75	34,400	600	8	3.86	13.14	6.56	1.07	20.77	6.46	27.24
Tractor( 60-89hp)RB	MFWD 75	35,800	600	8	3.86	13.14	6.56	1.11	20.82	6.73	27.55
Tractor( 90-119hp)CB	2WD 105	65,300	600	8	5.40	13.14	9.18	2.04	24.36	12.28	36.64
Tractor( 90-119hp)CB	MFWD 105	77,400	600	8	5.40	13.14	9.18	2.41	24.74	14.55	39.30
Tractor( 90-119hp)RB	2WD 105	57,600	600	8	5.40	13.14	9.18	1.80	24.12	10.83	34.95
Tractor( 90-119hp)RB	MFWD 105	62,100	600	8	5.40	13.14	9.18	1.94	24.26	11.67	35.94
Tractor(120-139hp)CB	2WD 130	117,000	600	8	6.69	13.14	11.37	3.65	28.17	22.00	50.17
Tractor(120-139hp)CB	MFWD 130	123,000	600	8	6.69	13.14	11.37	3.84	28.35	23.13	51.48
Tractor(140-159hp)	2WD 150	108,000	600	8	7.72	13.14	13.12	3.37	29.64	20.30	49.95
Tractor(140-159hp)CB	MFWD 150	143,000	600	8	7.72	13.14	13.12	4.46	30.73	26.89	57.62

Notes:

Labor: Includes allocated labor from power unit.

Total Direct: Does not include interest on operating capital.

Appendix Table 2. Implements: estimated purchase price, annual use, useful life, performance rate, and direct and fixed cost per acre, Mississippi, 2017

Item Name	Size	Power Unit	Purchase Price	Annual Use	Useful Life	Perf Rate	Labor	Fuel	---R&M---			Total Imp.	--Fixed--		Total Cost
									Imp.	P.U.	Direct		Imp.	P.U.	
			dollars	hours	years	hr/ac			\$/acre-----						
Chisel Plow Folding	24'	2WD 105	38,000	150	12	0.115	1.51	1.06	1.58	0.20	4.37	2.75	1.25	8.37	
Chisel Plow Rigid	15'	2WD 105	11,400	150	12	0.123	1.61	1.13	0.50	0.22	3.48	0.88	1.33	5.69	
Cult & Post	4R-38	2WD 105	17,400	150	10	0.173	3.06	1.59	0.80	0.31	5.76	2.12	1.87	9.76	
Cult & Post	6R-30	2WD 105	21,600	150	10	0.146	2.59	1.34	0.84	0.26	5.04	2.23	1.58	8.86	
Cult & Post	6R-38	2WD 105	22,500	150	10	0.115	2.04	1.06	0.69	0.20	4.01	1.83	1.25	7.10	
Cult & Post	8R-30	2WD 105	25,900	150	10	0.110	1.94	1.01	0.75	0.19	3.91	2.00	1.19	7.11	
Cultipacker	12'	2WD 105	6,520	300	12	0.124	1.63	1.14	0.19	0.22	3.19	0.26	1.34	4.80	
Cultipacker	20'	2WD 105	17,000	300	12	0.074	0.98	0.68	0.29	0.13	2.10	0.41	0.80	3.32	
Cultivate	4R-38	2WD 105	12,000	150	10	0.162	2.13	1.49	0.51	0.29	4.43	1.37	1.75	7.56	
Cultivate	6R-30	2WD 105	16,200	150	10	0.137	1.80	1.26	0.59	0.24	3.91	1.56	1.48	6.96	
Cultivate	6R-38	2WD 105	17,100	150	10	0.108	1.42	0.99	0.49	0.19	3.11	1.30	1.17	5.59	
Cultivate	8R-30	2WD 105	20,500	150	10	0.103	1.35	0.94	0.56	0.18	3.05	1.48	1.11	5.65	
Cyclone Spin	750 lb	2WD 105	1,630	50	8	0.200	3.53	1.83	0.24	0.36	5.97	0.90	2.16	9.04	
Disk & Incorporate	14'	2WD 105	29,800	200	10	0.147	2.60	1.35	1.31	0.26	5.53	2.31	1.59	9.45	
Disk & Incorporate	24'	2WD 105	47,900	200	10	0.085	1.51	0.78	1.23	0.15	3.69	2.17	0.93	6.80	
Disk & Incorporate	32'	2WD 130	59,300	200	10	0.064	1.13	0.73	1.14	0.23	3.25	2.01	1.41	6.69	
Disk Bed (Hipper)	4R-38	2WD 105	8,800	160	10	0.147	1.93	1.35	0.32	0.26	3.88	0.85	1.59	6.34	
Disk Bed (Hipper)	6R-30	2WD 50	15,100	160	10	0.125	1.64	0.54	0.47	0.08	2.74	1.24	0.49	4.48	
Disk Bed (Hipper)	6R-38	2WD 105	15,100	160	10	0.098	1.29	0.90	0.37	0.17	2.75	0.98	1.06	4.80	
Disk Bed (Hipper)	8R-30	2WD 130	17,400	160	10	0.093	1.23	1.06	0.40	0.34	3.04	1.07	2.06	6.18	
Disk Harrow	14'	2WD 105	24,400	180	10	0.140	1.84	1.28	0.95	0.25	4.33	2.00	1.51	7.86	
Disk Harrow	24'	2WD 105	40,600	180	10	0.081	1.07	0.75	0.92	0.14	2.89	1.95	0.88	5.73	
Disk Harrow	32'	2WD 130	53,900	180	10	0.061	0.80	0.69	0.91	0.22	2.64	1.94	1.35	5.94	
Fert Appl (Liquid)	4R-38	2WD 105	14,700	150	8	0.154	2.73	1.42	1.51	0.27	5.94	1.71	1.67	9.33	
Fert Appl (Liquid)	6R-30	2WD 105	13,700	150	8	0.130	2.31	1.20	1.19	0.25	4.97	1.34	1.55	7.88	
Fert Appl (Liquid)	6R-38	2WD 105	11,600	150	8	0.103	1.82	0.94	0.79	0.18	3.76	0.90	1.11	5.78	
Fert Appl (Liquid)	8R-30	2WD 105	14,500	150	8	0.098	1.73	0.90	0.94	0.19	3.78	1.07	1.16	6.02	
Field Cult & Inc	12'	2WD 105	18,000	100	10	0.132	2.33	1.21	0.59	0.23	4.38	2.51	1.43	8.33	
Field Cult & Inc	24'	2WD 105	38,000	100	10	0.066	1.16	0.60	0.62	0.11	2.52	2.65	0.71	5.89	
Field Cultivate	12'	2WD 105	12,600	100	10	0.124	1.63	1.14	0.39	0.22	3.39	1.65	1.34	6.39	
Field Cultivate Fld	24'	2WD 105	25,300	100	10	0.062	0.81	0.57	0.39	0.11	1.89	1.66	0.67	4.23	
Front Loader	.5 yd	2WD 75	5,430	100	10	0.120	1.57	0.78	0.19	0.12	2.68	0.79	0.77	4.25	
Grain Drill	12'	2WD 105	24,100	150	8	0.157	3.48	1.44	1.42	0.28	6.63	2.71	1.70	11.05	
Hay Baler	Conv	2WD 50	24,400	200	8	0.229	3.01	1.00	2.79	0.14	6.95	3.88	0.90	11.74	
Hay Baler	Lg Round	2WD 105	41,600	200	8	0.211	2.77	1.94	4.95	0.38	10.05	6.11	2.29	18.46	
Hay Baler	Med Rnd	2WD 75	24,900	200	8	0.211	2.77	1.38	2.96	0.22	7.35	3.66	1.36	12.38	
Hay Carrier	1B Lift	2WD 50	328	200	10	0.300	3.94	1.31	0.02	0.19	5.47	0.05	1.17	6.71	
Hay Cut-Cond	9'	2WD 105	24,900	200	8	0.229	3.01	2.10	3.56	0.41	9.09	3.96	2.48	15.54	
Hay Cut-Cond	12'	2WD 105	32,600	200	8	0.171	2.25	1.57	3.50	0.30	7.64	3.89	1.86	13.40	
Hay Disc Mower	8'	2WD 75	11,100	200	8	0.257	3.38	1.69	1.78	0.27	7.14	1.98	1.66	10.80	
Hay Disc Mower	10'	2WD 50	12,800	200	8	0.206	2.71	0.90	1.65	0.13	5.39	1.83	0.81	8.04	
Hay Rake	8.5'	2WD 50	5,900	200	8	0.202	2.65	0.88	0.59	0.13	4.27	0.82	0.79	5.89	
Hay Rake-Double	17'	2WD 75	5,720	200	8	0.101	1.32	0.66	0.28	0.10	2.38	0.40	0.65	3.44	
Hay Tedder	17'	2WD 105	8,780	200	8	0.101	1.32	0.92	0.44	0.18	2.88	0.61	1.09	4.59	
Hay Trailer	20'	2WD 75	4,260	200	15	0.090	1.18	0.59	0.10	0.09	1.97	0.17	0.58	2.72	
NT Grain Drill	12'	2WD 105	41,700	150	8	0.196	4.36	1.80	3.07	0.35	9.59	5.87	2.12	17.59	
NT Plant & Pre Rigid	4R-38	2WD 105	30,500	150	8	0.166	3.69	1.53	1.90	0.29	7.43	3.64	1.80	12.88	
NT Plant & Pre Rigid	6R-30	2WD 105	39,600	150	8	0.130	2.89	1.19	1.93	0.23	6.25	3.69	1.41	11.36	
NT Plant & Pre Rigid	6R-38	2WD 105	35,400	150	8	0.102	2.28	0.94	1.36	0.18	4.77	2.60	1.11	8.49	
NT Plant Rigid	4R-38	2WD 105	25,100	150	8	0.148	3.29	1.36	1.39	0.26	6.32	2.67	1.60	10.60	
NT Plant Rigid	6R-30	2WD 105	34,100	150	8	0.125	2.79	1.15	1.60	0.22	5.77	3.07	1.36	10.21	
NT Plant Rigid	6R-38	2WD 105	29,900	150	8	0.099	2.20	0.91	1.11	0.17	4.40	2.12	1.07	7.61	
Plant & Pre Rigid	4R-38	2WD 105	28,200	150	8	0.153	3.41	1.41	1.62	0.27	6.72	3.11	1.66	11.50	
Plant & Pre Rigid	6R-30	2WD 105	36,000	150	8	0.126	2.80	1.16	1.70	0.22	5.89	3.26	1.36	10.52	
Plant & Pre Rigid	6R-38	2WD 105	31,900	150	8	0.102	2.28	0.94	1.22	0.18	4.64	2.35	1.11	8.10	
Plant Rigid	4R-38	2WD 105	22,700	150	8	0.148	3.29	1.36	1.26	0.26	6.19	2.41	1.60	10.21	
Plant Rigid	6R-30	2WD 105	30,600	150	8	0.125	2.79	1.15	1.44	0.22	5.61	2.75	1.36	9.73	
Plant Rigid	6R-38	2WD 105	26,400	150	8	0.099	2.20	0.91	0.98	0.17	4.27	1.87	1.07	7.23	
Rotary Mower	7'	2WD 50	4,690	185	10	0.168	2.21	0.73	0.64	0.10	3.69	0.45	0.66	4.81	
Rotary Mower	12'	2WD 105	11,600	185	10	0.098	1.29	0.90	0.92	0.17	3.29	0.65	1.06	5.00	
Rotary Mower Flex	15'	2WD 105	19,400	185	10	0.078	1.03	0.72	1.23	0.14	3.13	0.87	0.85	4.85	
Row Cond & Inc Rigid	13'	2WD 105	13,300	100	10	0.126	2.24	1.24	0.42	0.22	4.05	1.78	1.37	7.21	
Row Cond & Inc Rigid	21'	2WD 105	16,700	100	10	0.078	1.38	0.72	0.32	0.14	2.57	1.38	0.85	4.81	
Row Cond Rigid	13'	2WD 105	7,840	100	10	0.119	1.56	1.09	0.23	0.21	3.11	0.98	1.29	5.39	
Row Cond Rigid	21'	2WD 105	11,200	100	10	0.073	0.97	0.67	0.20	0.13	1.99	0.87	0.80	3.66	
Section Harrow	13'	2WD 105	4,950	200	10	0.119	1.56	1.09	0.20	0.21	3.08	0.31	1.29	4.69	
Silage Harvester	2-Row	2WD 105	42,600	200	8	0.510	6.70	4.68	13.58	0.91	25.89	15.10	5.52	46.52	
Silage Harvester 3-R	3-Row	2WD 105	43,900	200	8	0.336	4.42	3.09	9.23	0.66	17.42	10.27	4.00	31.70	
Silage Wagon 12T	12-Ton	2WD 105	17,400	200	15	0.510	6.70	4.68	1.77	1.00	14.17	3.96	6.07	24.21	
Spin Spreader	5 Ton	2WD 105	11,800	100	8	0.042	0.93	0.38	0.27	0.07	1.67	0.56	0.45	2.69	
Spray (Broadcast)	27'	2WD 105	5,440	200	8	0.062	1.10	0.57	0.15	0.11	1.95	0.19	0.67	2.82	
Spray (Spot)	27'	2WD 105	5,440	200	8	0.062	1.10	0.57	0.15	0.11	1.95	0.19	0.67	2.82	
Subsoiler	3 Shank	2WD 130	3,550	100	15	0.204	2.68	2.32	0.24	0.74	5.99	0.59	4.49	11.09	
Tailgate Seeder		2WD 50	1,110	100	8	0.200	2.62	0.87	0.27	0.13	3.91	0.30	0.78	5.00	

Notes:

Appendix Table 3. Operating inputs: estimated prices, Mississippi, 2017

ITEM NAME	UNIT	PRICE	ITEM NAME	UNIT	PRICE
		dollars			dollars
ADJUVANTS			Glyphosate 3lbs a.e.	pt	2.29
Crop Oil (veg)	pt	3.75	Gramoxone SL 2.0	oz	0.27
Crop Oil Conc.(Pet.)	pt	2.47	GrazonNext	pt	6.85
Surfactant	pt	3.69	Londax DF	oz	20.27
CUSTOM FERT			Lorox DF	lb	26.36
App Fert by Air	cwt	7.00	Metribuzin 75	lb	14.41
App Fert by Air(Min)	appl	7.00	MSMA Plus	pt	3.63
Custom Spread(Truck)	appl	7.00	Poast	pt	13.41
CUSTOM LIME			Poast Plus	pt	9.69
Lime (Spread)	ton	46.00	Pursuit	oz	3.97
CUSTOM PLANT			Remedy Ultra	pt	10.76
Custom Spread + Seed	appl	13.00	Roundup Power Max	oz	0.21
Custom Sprig	acre	100.00	Roundup Power Max	pt	4.29
Plant by Air	cwt	7.00	Weedmaster	pt	4.00
CUSTOM SPRAY			INSECTICIDE		
App by Air ( 10 gal)	appl	8.50	Baythroid XL	oz	2.48
App by Air (3 gal)	appl	5.00	Dipel ES	pt	5.50
App by Air (5 gal)	appl	6.50	Lannate LV	pt	12.23
FERTILIZER			Lorsban 4E	pt	6.66
Boron 15G	lb	0.80	Malathion 5E	pt	4.40
Boron Plus	pt	4.24	Mustang Max	oz	1.44
Fert 10-34-0	cwt	28.58	Sevin XLR Plus	qt	12.50
Fert 33-0-0-12S	cwt	17.50	OTHER		
Phosphate (46% P2O5)	cwt	21.88	Twine	bun	39.00
Potash (60% K2O)	cwt	16.97	SEED/PLANTS		
UAN (32% N)	cwt	14.31	Alfalfa RR Seed	lb	10.64
UAN + Sulfur (28%)	cwt	14.48	Alfalfa Seed	lb	5.83
Urea, Solid (46% N)	cwt	16.78	Bahiagrass Seed	lb	3.92
HAUL			Common Bermuda Seed	lb	4.02
Hay Haul (Conv)	ton	25.00	Corn Seed RR2	thous	3.17
HERBICIDE			Fescue K-31Seed	lb	1.29
2,4-D Amine	pt	2.79	Fescue Seed	lb	2.50
2,4-DB 200	pt	4.77	Fescue Seed Max Q	lb	3.72
AAatrex 4L	pt	2.58	Forage Sorghum Seed	lb	1.32
Accent	oz	24.75	Millet Seed	lb	0.86
Atrazine 4L	pt	1.95	Red Clover Seed	lb	2.96
Balan	lb	17.01	Ryegrass Seed	lb	0.47
Banvel	pt	15.02	Ryegrass Seed	lb	0.47
Basagran	pt	15.81	Sorghum x Sudan Seed	lb	0.85
Bicep II Magnum	qt	11.69	Wheat Seed	lb	0.25
Blazer Ultra	pt	11.65	White Clover Seed	lb	6.12
Buctril	pt	2.62	SERVICE FEE		
Clethodim	oz	0.74	Soil Test 10.00	acre	10.00
Diuron 4L	pt	3.36	Soil Test 6.00	acre	6.00
Dual II Magnum	pt	15.51			

Appendix Table 4. Estimated fuel prices  
and interest rates, Mississippi, 2017

ITEM NAME	UNIT	PRICE
dollars		
<b>FUEL TYPES</b>		
Diesel Fuel	gal	1.70
Gasoline	gal	1.90
LP Gas	gal	1.50
<b>INTEREST RATES</b>		
Short-term	%	4.75
Intermediate-term	%	5.00

Appendix Table 5. Labor names, units and wage rates,  
Mississippi, 2017.

Item name	Unit	Wage Rate
OPERATOR LABOR	hour	13.14
HAND LABOR	hour	9.06



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